

# Another 3,000 BL jobs will be cut this year

It indicated to union leaders last night that at least 3,000 more jobs would have to be cut this year than were envisaged in Sir Michael Edwards' recovery plan. The redundancies are expected to be spread over several plants rather than confined to one or two.

## Four factors cited by management

Donald Macintyre  
Labour Reporter

British Leyland indicated to union leaders last night that about 3,000 more jobs would have to be cut this year than were envisaged in the recovery plan set out by Sir Michael Edwards.

Mr Raymond Horrocks, managing director of BL Cars, affirmed at a meeting of the Confederation of Shipbuilding and Engineering unions that the recovery programme put forward in September would have to be accelerated.

For 3,000 of the 25,000 workers envisaged to go over the next two years, he left a BL plant to claim his workers by a further 9,000 or by the end of this year, with a rest leaving next year.

Mr Horrocks cited as factors hindering acceleration: the low value of the pound, which was affecting exports; higher imports, which are affecting BL's share of the United Kingdom market; the financial effects of last year's national engineering dispute; the continuing high cost of energy, which was affecting sales of BL's bigger cars.

BL still expects to achieve the 16.75 per cent market share of 16.75 per cent last month was an improvement on January's all-time low of 15 per cent. It now hopes for a figure of 20 per cent this month.

## Mr Sirs more hopeful of steel peace

Paul Routledge  
Labour Editor

The British Steel Corporation called last night to union leaders to call off their 10-day-old national strike after six members had voted for a no on the industry's final offer.

Talks on the unions' new claim will be resumed this morning, but the parting shot Mr Robert Scholey, the corporation's chief executive, after hours of talks yesterday, said: "Sleepy and call off the strike if you can."

Discussions will resume this evening at British Steel offices, and management have further refined the package put forward by all the unions in the January...

Imports threat to jobs, page 2

## Thatcher pledge to stay in the EEC

By Michael Heseltine  
Political Reporter

French television viewers last night heard Mrs Margaret Thatcher assert that the British Government has no intention of leaving the European Community or adopting a de Gaulle-like "empty chair" posture in the present dispute over Britain's contributions to the EEC.

It was the first interview that the Prime Minister has given on French television since she came to power and forms part of an orchestrated ministerial campaign in Europe to get across the British viewpoint in preparation for the crucial EEC summit in Brussels at the end of the month. A long interview with the Prime Minister is to appear in *Die Welt*, the German newspaper, next week.

Throughout the interview Mrs Thatcher resisted suggestions that it was the British who were making difficulties inside the Community. She also said firmly that Britain would not be prepared to be just an associate member.

The Prime Minister, asked whether Britain was threatening to leave the EEC, replied: "There is no possibility of Britain leaving the Community.

The Community is part of the free world and the free world must live together in the most effective alliance we can possibly have, as the Soviet world lives together, bound by bonds of steel."

"How could you have an effective Community without one of the major European countries not being in it?" she asked. "It would be very damaging to the Community and to each and every country within it; and the only people who would rejoice if Britain left would be our potential enemies, so there is no question of that at all."

When asked what would happen if there was no compromise to resolve Britain's demand that it should be in balance over the budget contributions, the Prime Minister said that sooner or later there would have to be a compromise. The position was totally and utterly unfair.

France contributes to the Community budget 702 million new French francs, we 9,000 million francs," she said. "That is totally unfair and surely France also wishes to redress the balance with us."

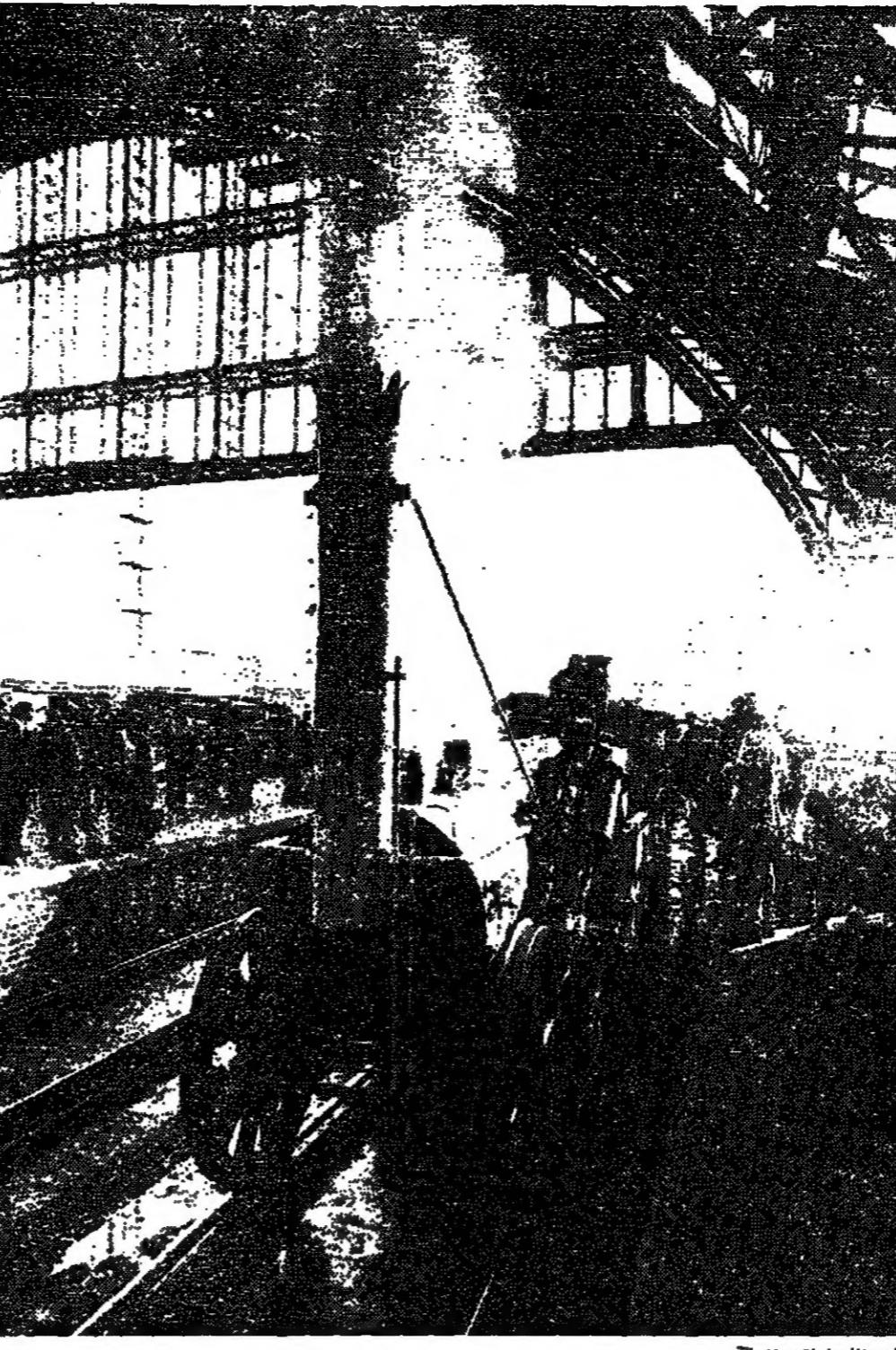
It was at this point that the Prime Minister indicated that Britain would be prepared to delay progress in the development of the Community if her partners did not see the justice in Britain's argument.

"What would I do?" she asked. "We have throughout every single subject, whether it be fish, whether it be sheep meat, continued to negotiate. But really, you know, Britain must have some justice and I am afraid that unless we get justice fairly soon, then it will be difficult to make progress with other fields, because we think we should make progress with things that affect us too."

Ruling out associate membership as a possibility, Mrs Thatcher brushed aside the empty-chair policy of General de Gaulle as a negotiating tactic.

"No, I do not think you can adopt anyone else's style," she said. "General de Gaulle even though he left an empty chair was very obviously in it even

Continued on page 2, col 5



Photograph by Harry Kerr

A replica of Stephenson's Rocket steaming into St Pancras station yesterday to mark the Post Office's issue of five train stamps that commemorate the world's first train to carry mail and passengers in 1830.

## Ayatollah dashes hopes of hostages' release

From Tony Allaway  
Tehran, March 10

Ayatollah Khomeini, Iran's revolutionary leader, today ended all hopes of a quick release of the 49 American hostages held by militant students. The Ayatollah, who is recuperating from a heart ailment, also rejected a planned meeting of the United Nations commission with all the hostages without the commission first fulfilling an almost impossible demand.

In a statement broadcast by the state radio, Ayatollah Khomeini said that for the time being the five-man commission would only be allowed to meet those hostages Iran considers to be implicated in American spying in Iran, and that only with hardly any room for manoeuvre.

The commission could meet all the hostages, the ayatollah said, after it had "expressed its view about the crimes of the deposed Shah and interference of the aggressor United States".

Although the commission might be able to issue some sort of report on the Shah, the rider on the United States appeared to place the commission in par-

sion in an almost impossible position.

Tonight, the commission, which had already reluctantly postponed its planned departure from Tehran last week, met Mr Sadegh Qotbzadeh, the Foreign Minister, to explore possibilities of rescuing the commission from failure. Mr Qotbzadeh said he would try to persuade the commission to remain in Tehran for another two days.

But the Ayatollah's surprise statement, made after a meeting with members of the ruling Revolutionary Council, left both the Iranian Government and United Nations commission with hardly any room for manoeuvre.

The students holding the Americans inside the United States Embassy appeared to be elated by Ayatollah Khomeini's statement and declared that it had finally released them from their promise, made last Thursday.

President Bani-Sadr was a noticeable absentee from today's Revolutionary Council meeting with the Ayatollah. Only on Saturday Mr Bani-Sadr had spoken in harsh terms about the students' refusal to allow the United Nations commission to visit the hostages.

In an article in the newspaper

## Mr Nkomo and two whites get posts in Mugabe Cabinet

From Nicholas Ashford  
Salisbury, March 10

Mr Joshua Nkomo, leader of the Patriotic Front which won 20 seats in the general election, is to be Minister of Home Affairs in the new Zimbabwean Government, it was announced tonight.

Mr Eddie Zvogbo, spokesman for the majority Zanu (PF) Party, also said that Mr Mugabe, the Prime Minister-designate, had offered cabinet posts to two "Zimbabweans of high standing in the European community".

He declined to say who they were but it was learned tonight that Mr David Smith, former Minister of Finance, would be taking over the Commerce and Industry portfolio. The Ministry of Mines will be given to a white technocrat.

Mr Mugabe was putting the finishing touches today to his new Cabinet which, according to one source, would include "at least six surprises". The composition of the new Government is expected to be announced tomorrow afternoon.

Mr Mugabe, who had a one and a half hour meeting with Lord Soames, the Governor, this afternoon is due to pay another visit to Government House tomorrow morning to present his complete Cabinet list.

Once that has been done the timetable for a final transfer of power by Britain can be finalized. It is expected that independence will take place before Easter.

A "fire force" unit has between four and six helicopters and 50 to 100 men. It sometimes includes trucks and armoured vehicles as well as paratroopers in a Dakota.

The status of the departing South African forces is not clear. It is possible they came under senior Rhodesian command and could technically be described as part of the Rhodesian Security Forces. However, sources said there was no doubt that they operated mainly as South African units.

The last British troops were today withdrawn from the 11 guerrilla assembly points.

## Third British soldier shot in Germany

Osnabrück, March 10.—Gunned shot and wounded a young British soldier here today in what could be the third Irish Republican Army attack on Rhine Army soldiers in recent weeks.

The soldier, whose name was withheld, was jogging along a road behind barracks when five shots were fired at him. He was taken to hospital, but was not seriously wounded.

British military police are cooperating with West German police investigating the crime.

The provisional wing of the Irish Republican Army has claimed responsibility for two similar attacks in the past four weeks and had promised to carry out more.

Colonel Alastair Coe died last month after being shot outside his Bielefeld home and a fortnight later two attackers shot and wounded a British military police driver, Corporal Stewart Leach, in Munster.—Reuters and PA.

## February price rise of 2 pc for industry

Prices paid by industry for fuel and raw materials rose by 2 per cent during February, bringing the annual rate of increase over the past six months to 36 per cent. Factory gate prices went up by 11 per cent, pointing to annual wholesale price rises of 17 per cent.

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**Anti-dumping talks**  
Viscount Etienne Davignon, European Commissioner for Industry, begins talks in Washington today aimed at averting anti-dumping action against Community steel exports to the United States. Such action could cause hard-pressed steel makers in the Nine loss of sales of up to \$1,000m (£460m).

**Lebanon**: Major-General Erskine, United Nations commander, calls on world to intensify pressure on Israel to abandon military support for Christian militias.

**Legal tangle**: Fall from power of former President Idi Amin of Uganda has resulted in French ship being held in a Libyan port while damages are sought from South Africa.

**Arab Banking and Finance**: A 10-page Special Report on the role of the banks and other financial institutions in the recycling of Arab oil surpluses

**Classified advertisements**: Personal, pages 23, 24; Appointments, 21-23; Salerooms and antiques, 22

**Sport**, pages 10, 11

**Olympic Games**: Sports Council support Moscow boycott; Football: FA Cup semi-final draw; Rugby Union: John Player Cup draw

**Obituary**, page 14

**Mrs Gladys Cudlipp**, Professor H. C. Youde

**Business News**, pages 15-21

**Stock Markets**: Oils continued to retreat providing for dull conditions among equities. Gilt held firm and the FT Index fell 3.4% to 452.3

**Financial Editor**: Judging the dollar's turn?

**Roll-Royce**: Motors holding the dividend

**Business features**: Peter Hill on the long hard road for British industry; Ronald Kershaw

on the fishing industry's fight for survival; Michael Daly looks back on the heyday of London docks

**Letters**, page 13

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**Leading articles**: France and the Palestinians; Fishing industry; Basque elections

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## HOME NEWS

**Clegg award to NHS ancillaries would cut pay, union says**

John Koper  
NHS Services Correspondent  
NHS rises costing nearly £12,500 a year for each chiropodist, against the maximum salary of £3,482. That appeared to be the threat of the kind likely to be implemented in the light of the Clegg recommendations.

The award affects about 37,000 staff in the NHS, of whom about 15,000 work part-time. It recommends average increases of 16.7 per cent for basic grades, 17.3 per cent for helpers and 10.3 per cent for the most senior management grade.

For the most senior teaching grade the award was 10 per cent. All the increases are in addition to a 9 per cent rise given last April. The last big review of salaries was in 1974.

The salaries will be paid for a 37-hour working week, which the commission found to be the most common to the professions concerned. On that calculation the cost of the proposals in a full year would be £19.6m, or 14.2 per cent of the pay bill.

All grades should be eligible for special duty payments at the following rates: weekday nights, 8 pm to 6 am and Saturday nights, midnight to midday; and a third: Sundays and public holidays, midnight to midday, times and two-thirds.

The report says that in considering the starting salary of the basic grade in the profession supplementary to medicine the commission had thought that the staff nurse's salary, the basic in the nursing profession, was the nearest analogue. The professions should not receive a lower starting salary.

**More join in protest over Flowers report**

Our Health Services Correspondent  
Senior staff at King's College Hospital are joining the protest against the controversial report by the Flowers working party on medical education.

Westminster Hospital and its dental school will also dis-

appear and the pre-clinical armaments of the Royal Free and King's Colleges will be removed if the proposals are implemented.

The initial reaction of Sir Hardie Wigand, the principal and academic staff at King's College, published yesterday, backed the working party for the closure of the hospital's pre-clinical school. The protest at the proposed closure of the hospital's pre-clinical school is timed to coincide with the meeting of the university's Joint Medical Advisory Committee.

The costumes are in remembrance of the school's heritage as the first set up by women to train women doctors. The students have the support of half a dozen local branches of unions whose members work in the hospitals.

The Flowers argument, based on the London Health Services Planning Consortium conclusion that the number of beds in London hospitals must be reduced because of the fall in population, is wrong, the students say. Hospital services in London were likely to be overstretched by the late 1980s. Dr Tony Smith, in university cuts, page 12

**MP gets £482 over street accident**

Mr William Rose Davies, QC, Conservative MP for Thanet, Kent, who is known as "Count Charlie" because of the black beret he wears, was awarded £42 damages in the High Court yesterday for injuries he suffered when he was knocked down by a car near the House of Commons.

Mr Rose-Davies, aged 63, of 4 North Street, London, said in the hearing that he was hit by the defendant, Mr Clark, as he crossed the road. He added: "I am not at all like Dracula's much easier character than

he was said to have been wearing his coat at the time of the accident in January."

His leg was broken when he was hit by a car driven by Cedric Day, of Tyrone Road, Ham, London, who denied being to blame.

Judge Hawser, QC, rejected defence allegation that Mr Rose-Davies was affected by drink on the night of the accident. That had not been blushed.

The judge ruled that Mr Day had to keep a proper lookout and was half to blame for the accident. He also held Mr Rose-Davies half to blame.

**Baby blinded by oxygen**

Damage which blinded a baby boy to a lifetime of total blindness was caused by negligent medical treatment after his birth at the Westminster Hospital, it was alleged in the High Court yesterday.

The boy, now five years old, referred to as Robert, was born prematurely at 28 weeks beyond the normal limit of viability.

Mr Ian Macpherson, QC, said after birth he was given too much oxygen over too long a period, counsel added. As a result the blood vessels in his brain were affected and he was permanently blinded.

The boy, now in the care of Westminster City Council's children's health committee, was born at Chelsea and Westminster Area Health Authority. Dr Handley M. T. Coler, a consultant paediatrician, treated him.

The case was brought on behalf of the authority by

**TUC urges freeze on farm prices in EEC**

By Our Agriculture Correspondent

The Trades Union Congress said yesterday that it wanted cuts in EEC prices of farm produce for which there were surpluses in the Community. It called for a price freeze on all other products covered by the common agricultural policy.

The TUC position was stated in a letter from Mr Len Murray, the general secretary, to Mr Peter Walker, Minister of Agriculture, Fisheries and Food. The letter marks the most radical authoritative contribution so far to the bargaining in the Community which will determine farm price levels for the coming year.

It puts the TUC in direct opposition to British farmers, who support a claim by their counterparts elsewhere in the EEC for an average rise of almost 8 per cent. Mr Murray said the general council was "deeply concerned" that the European Commission had advised Community farm ministers to fix an average rise of 2.4 per cent.

"It is also concerned that the effect of the proposed increases in institutional prices will be to increase the United Kingdom's already excessive net contribution to the Community budget," Mr Murray wrote.

The general council opposed attempts by the European Commission to end the butter subsidy in Britain and make dairy farmers here pay extra levies.

**Whitehall brief: Scrutineers pinpoint economies****Cut down the rules, Sir Derek says**

By Peter Hennessy

Last month the Prime Minister threw a party at Number 10 for 30 young civil servants with whom she was well pleased. They were Sir Derek Rayner's "scrutineers" who had combed Whitehall for examples of inefficiency and extravagance and produced a list of potential economies amounting to £80m a year, with a further £55m of once-and-for-all savings on projects, most of which

always new tasks to be performed, old tasks are rarely dropped. The root of the problem, he believes, is the Civil Service's obsession with the rule book.

The books of rules and regulations grow and grow every time a mistake is made. Initiative, commonsense and anything that smacks of the entrepreneur goes out of the window. Success, failure is always measured in success is forgotten. The workload is very largely created by the rule books.

I was in a Department of Health and Social Security office before Christmas where the clerks have to work with 50 volumes of rules created since 1948. Unless the rules are cut down and allowance is made for a percentage of error, we will not get to grips with numbers.

The remedy developed in Mr Heath's time was a system known as programme analysis and review (PAR). An inter-departmental committee would select an area of work to see if it should be continued as is. The Treasury did not like PAR, took it over from the Civil Service Department and effectively killed it. One Treasury man, involved with PAR for a number of years, described it privately as an "excrecence".

Sir Derek is a fortunate man. He has the wholehearted backing of the Prime Minister and he is Whitehall's favourite businessman, having been a permanent secretary himself as Chief Executive of the Procurement Executive, the supply agency for the Armed Forces, in 1971-72. Between 1972 and his arrival at the Cabinet Office in May last year, he never lost touch with the heart of government sitting on a battery of Whitehall steering committees and boards.

During the decade since Mr Edward Heath first brought him into government, Sir Derek has developed the Rayner theory of bureaucracy. Bureaucracies tend to expand unless checked by positive action. There are

positive beams with pleasure (he looks like everybody's benign uncle) when he talks about it.

You have to do it bit by bit. You cannot just dismantle it because there are all kinds of things which, if they were dismantled tomorrow, God knows how many demonstrations we would have outside the Houses of Parliament", he said.

One Whitehall insider has suggested that Sir Derek would

make

a marvellous Head of the Home Civil Service when Sir Ian Bancroft retires in 1982. "It would be like Michael Edwards going to British Leyland. Wouldn't it be a good idea to have an outsider without the closed mind of the mandarin, and he has been a permanent secretary. There would be some interesting conflicts."

Sir Derek Rayner: Has Prime Minister's backing.

Photograph by David Jones

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disabled people, and information about the financial and advisory help the MSC provides.

One of these wallets has already been sent to most major employers, but you are welcome to additional copies.

For the record, Milton was blind, Beethoven was deaf, Helen Keller was blind and deaf, and Leonardo and Caesar had the hidden disability of epilepsy. Roosevelt, Bernhardt, and Nelson were examples of major or partial physical disability.

Yet their disabilities are scarcely the first thing one remembers about them.

Today's disabled worker no more deserves to be categorised than they do.

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# Arab banking and finance

## Changes in recycling oil funds needed

oping with the huge payments surpluses earned by the Arab members of the Organization of Petroleum Exporting Countries was one of the year successes of the 1970s. It is likely to be considerably more difficult to do so during the new decade. For just what people thought that the windfall Opec surplus might be coming to an end, now appears to have brought oil back to the centre of the world monetary stage.

The accumulated net surplus of the Opec countries at the end of 1979 totalled about \$230,000m. Saudi Arabia and Kuwait are the most important surplus earners. By the end of this year they will reach \$30,000m. That means that within the two years from the end of 1978, the Opec surpluses will have almost tripled.

In practice, the Opec surplus is a surplus of Arab countries. Outside the Arab world, only Iran compares with significance, with the large Arab producers as an importer of oil, and the country's expenditure on its foreign exchange rising. For practical purposes, the Opec surplus is now, as it has been since

the oil price increase in 1973, an Arab phenomenon.

For every surplus there is a deficit somewhere else; and the role of the international financial system throughout the 1970s was to tunnel money back from the Opec nations with surpluses to the developing and industrial countries which had deficits. By a roundabout route, the Opec countries were allowing the rest of the world to buy oil on credit. The technical term for this channelling of funds is "recycling" and most of the time in the past seven years has been done by the international banks, with American banks firmly in the lead.

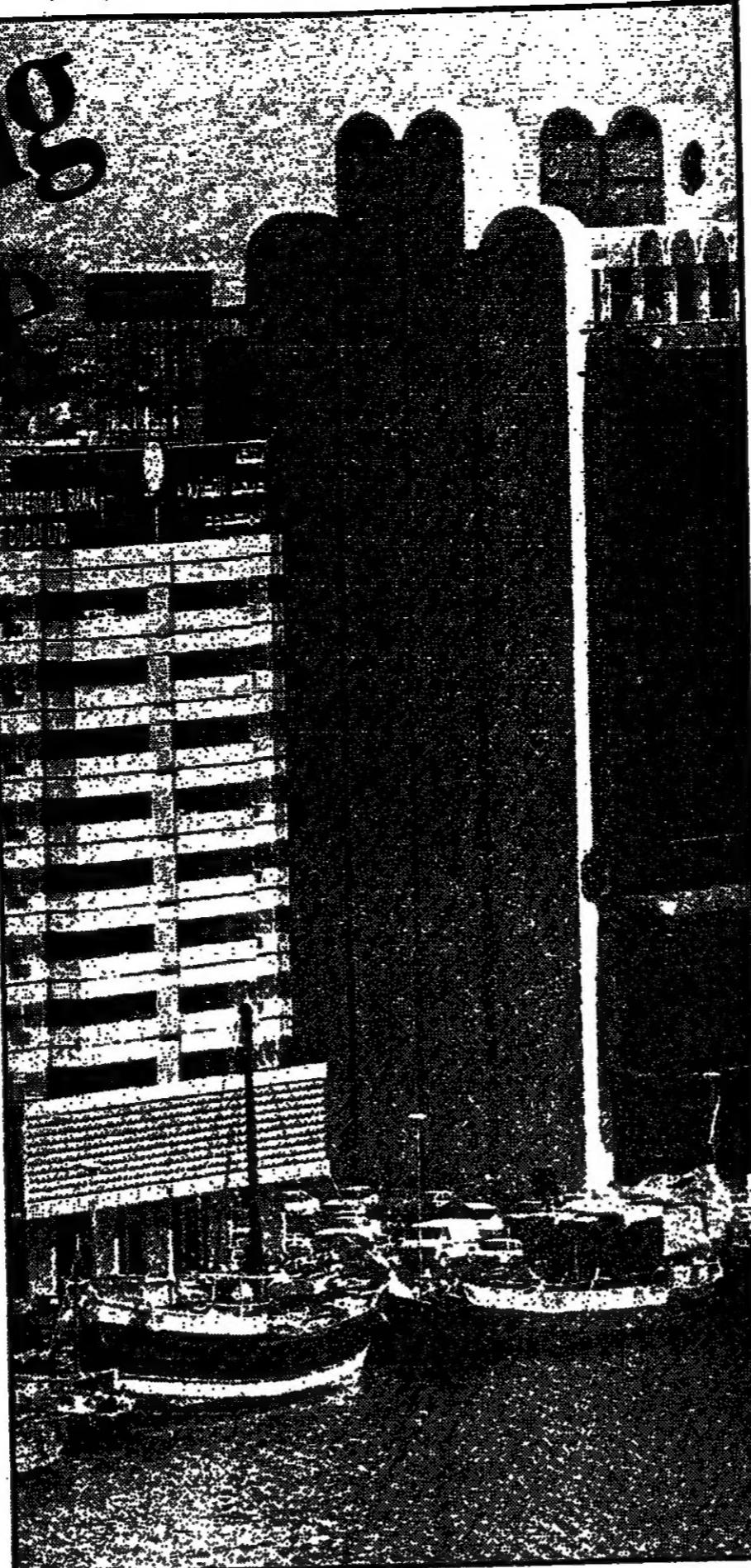
No one could deny that they performed this task with great efficiency. Large sums of money were channelled to the developing countries which were the hardest hit by the oil price rises. When, in the late 1970s, there were some signs that the American banks were worried about becoming too involved in the United States financial market, which takes a tough view of these things, has

been unwilling to take up share issues.

There are unconfirmed suggestions that some banks have actually been turning away money offered to them by Opec depositors. That may be just a response to short-term problems of banks' balance sheets. But there is no doubt that in the coming years there will be a much greater resistance by banks to the seeking out of Opec funds.

This will be matched by a growing reluctance to lend on to developing countries. It is not just the overall size of their deposits from Opec countries which is beginning to worry the banks. It is also the way in which their lending is beginning to look unhealthy rather than a few, rather risky countries.

The internationalization of American banks was one of the most striking banking phenomena of the last decade. At the beginning of the 1970s, foreign assets accounted for about 11 per cent of the total assets of American banks. At the beginning of the 1980s, the figure was up to a third. The whole basis of these loans has now been called into question by the reper-



cussions of United States sanctions against Iran. For because some American banks froze Iranian assets, loans made to that country did not have interest paid on them and moved technically into default. This puts in question the whole concept of the syndicated loan.

All of these factors have led the commercial banks to argue that they cannot be expected to carry the burden of recycling oil money to the same extent in coming years. The clear conclusion which follows is that if the private banking system cannot perform the task, official mechanisms will have to be found. The International Monetary Fund has, by past standards, considerable resources at its disposal. But the resources are not large compared to the tasks which it will face in the years to come.

If the official bodies do not succeed, we face a series of defaults by developing countries which could have very severe repercussions for the whole of the international banking system.

David Blake  
Economics Editor

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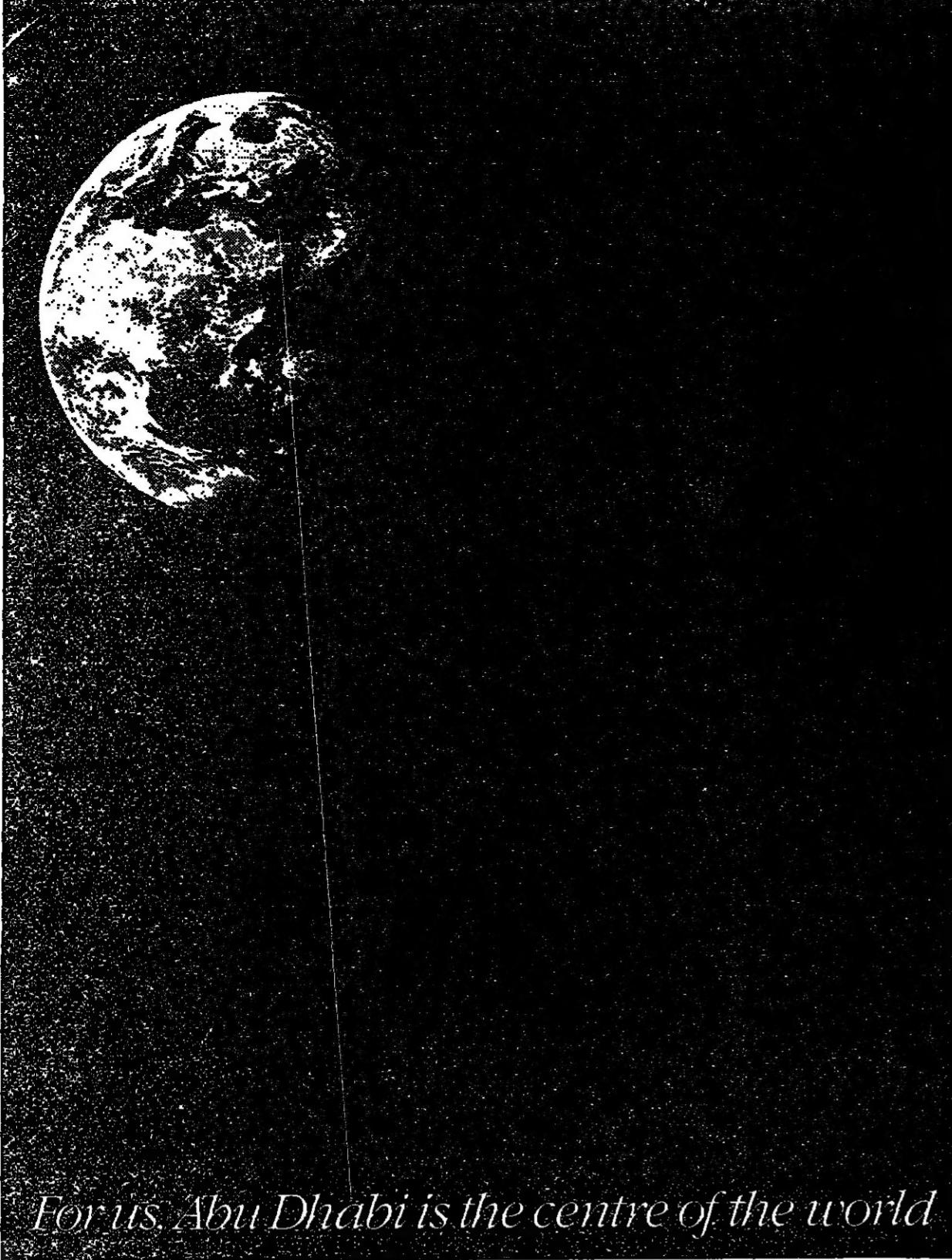
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A street banker in Al Manamah, Bahrain, one of an intricate network of dealers offering a personal service.

## A fast flexible service for the man in the street

About a month ago, when the Israeli Government turned its pounds into shekels, anxious Israelis, uncertain as to the value of their new money, hurried along to the Arab money-changers in the old quarter of East Jerusalem. On arrival, they found the little shops shuttered and deserted. Arab money-changers, like the famous Saudi Arabian family of al-Rajhi, have been in business long enough to know an unnecessary risk when they see it.

Had the shops been open that day, however, their service would have been much more complete than the modest premises might indicate. Ever since the dawns of Islam, the Middle East has been covered by an intricate network of personal connexions. In the nineteenth cen-

tury, when the trading currency of Eastern Arabia was the Indian rupee, it was possible for a merchant in Muscat to cash a bill on a merchant in Dubai with confidence. Every day, the messengers from Muscat set out across the desert to present their claims on merchants in the Trucial States and as far afield as Kuwait and Basrah.

Much of that network sur-

vives to this day. It is estimated, for example, that North Yemen earns about \$1,000m a year from citizens working in Saudi Arabia. But the figure is only an estimate because it all passes through the hands of the Yemeni money-changers, and appears nowhere in the national accounts.

Adhering to the old Sharia laws prohibiting interest, money-changers throughout the Arab world provide a speedy, flexible, and reliable service with a turnover of

almost wholly fallen from glory, it would in any case have been strategically placed to finance Gulf trade and handle personal and public fortunes from oil.

Across the water, Dubai has retained its reputation as a merchant's paradise by liberally issuing banking licences to local businessmen. Three years ago, unfortunately, the policy led to some near-failures and a number of banks were forced to close their doors temporarily. After a series of difficulties affecting the UAE Currency Board, the emirates never recovered in the race with Bahrain for business. A central bank has yet to be set up.

Overshadowing both these centres are the un-

tested financial giants of Kuwait and Saudi Arabia. Both are awash with liquidity, but the banks can only sit and watch their assets grow as the government re-

stricts their activity outside the country and excludes foreigners.

The National Commercial Bank's assets in Kuwaiti dinars. Last year

saw 13 issues, valued at \$4.367m) in 1978 with a further substantial increase expected in 1979, partly because of the Saudi Arabian Monetary Agency's conservative reserve requirements, but also because outlets for capital at home are small.

Major development investment is financed by the only a handful of Kuwaiti Government, while those companies are quoted. Without doubt, money with the banks are often prosperous enough not to need bank capital.

Nevertheless, some outliers have been found overseas. Arab banks, including consortium banks such as Union des Banques Arabes et Françaises and Banque

Arabs et Internationale d'Investissement, have been very active on the European markets. Loans were made last year to Sweden, the Philippines, IBM, the Royal Bank of Scotland, Portugal, Indonesia, Panama, the national power company of Iceland and Petrobras. The Gulf

International Bank, which is based in Bahrain and equally owned by the governments of Bahrain, Iraq, Kuwait, Oman, Qatar, Saudi Arabia, and the UAE, is managing or co-managing

loans running at about \$3,000m a year.

Kuwait is the home of an expanding international bond market denominated in Kuwaiti dinars. Last year

saw 13 issues, valued at KD105m (\$490m). At the moment, however, the market is struggling a little in the face of high foreign interest rates. The emirate also has a stock market, but it is not

much more than a diversion for rich merchants because

mainly directed to that

Sheer financial resou

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Michael Pr

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BRAZIL Companhia de Celulose da Babia Itaipu Light-Servicos de Electricidade, S.A.

CHILE Compania de Acero del Pacifico S.A. Corporacion de Fomento de la Produccion

IRAQ The Central Bank of Iraq

ITALY Consorzio di Credito per le Opere Pubbliche (Credipol) Istituto per lo Sviluppo Economico dell'Italia Meridionale (Isveim)

JORDAN Jordan Cement Factories Company Limited Jordan Fertilizer Industry Company Limited

KOREA Hyundai Construction Company Limited United Arab Shipping Company S.A.C.

KUWAIT Government of Malaysia MAURITIUS Mauritius

MEXICO United Mexican States

MOROCCO Office Cherifien des Phosphates

NIGERIA The Federal Republic of Nigeria

OMAN The Sultanate of Oman

PAKISTAN Pakistan International Airlines Corporation

PHILIPPINES Atlantic, Gulf & Pacific Company of Manila, Inc., Philippine Export and Foreign Loan Guarantee Corporation Philippine National Bank

PORTUGAL Companhia Nacional de Petroquimica The Republic of Portugal

QATAR Qatar Steel Company Limited

SAUDI ARABIA Olayan Financing Company (MABCO) prefabricated Building Company Saudi Oger Limited

SPAIN Betica de Autopistas S.A. Compania Telefonica Nacional de Espana

UNITED ARAB EMIRATES Emirates Telecommunications Corporation Limited

UNITED KINGDOM Scandinavian Finance Limited

VENEZUELA Corporacion Mercadeo de Agricola Floren S.A. Fondo Nacional de Desarrollo Urbano Republic of Venezuela

### GIB's record of managing Syndicated Loans

Gulf International Bank was involved in managing loans and issues in excess of US\$7,000 million during 1978 and 1979.

In addition to 54 management positions, which include those listed above, GIB participated in a further 40 syndicated transactions. Borrowers were located in 33 different countries.

These statistics demonstrate Gulf International Bank's

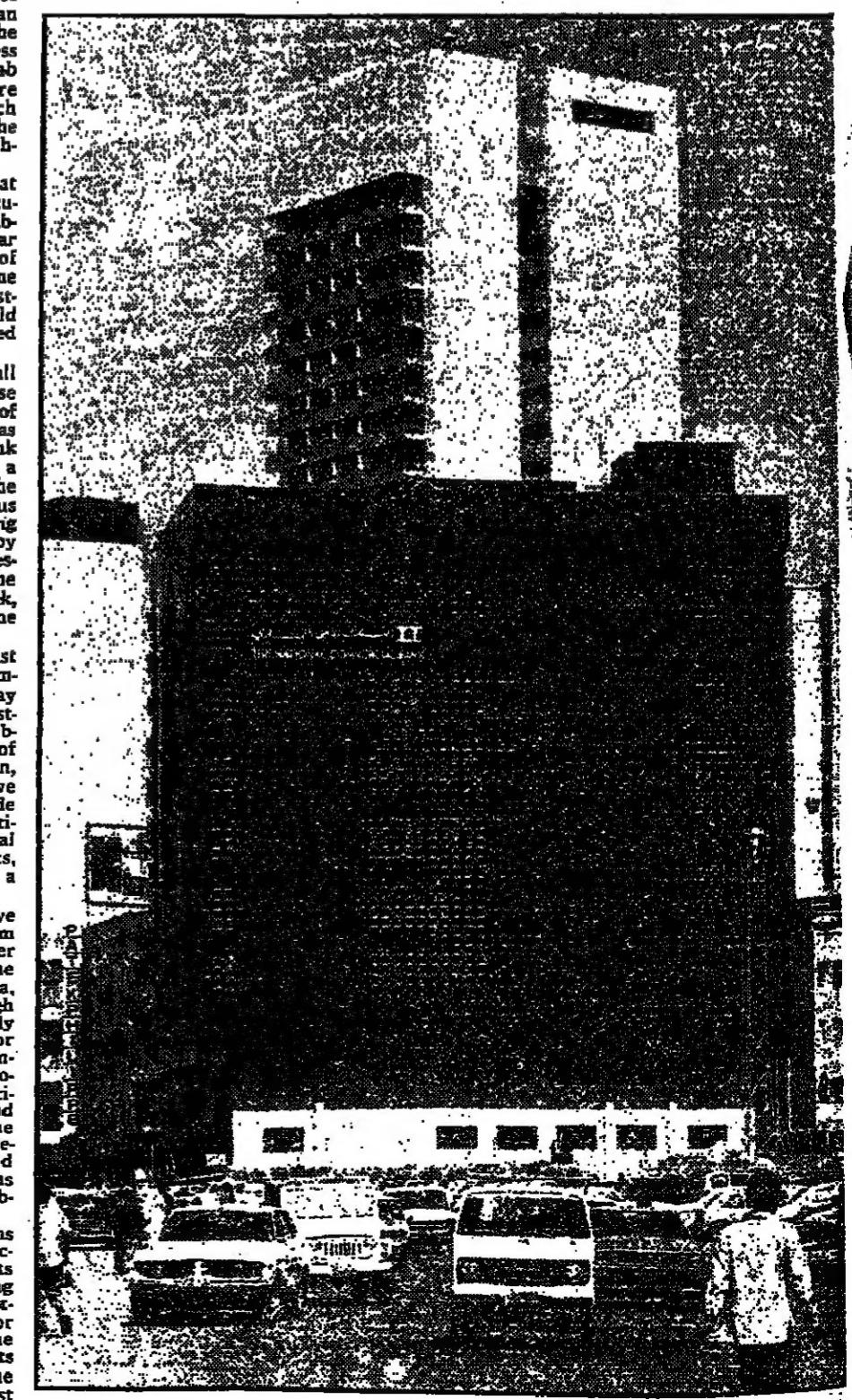
commitment to serve its customers internationally and its wide acceptance as a professional syndication bank by borrowers and fellow-lenders the world over. Gulf International Bank is directly and equally owned by the Governments of Bahrain, Iraq, Kuwait, Oman, Qatar, Saudi Arabia and the United Arab Emirates. Assets as at 31st December 1979 exceeded US\$1,100 million after only three years of operations.



**GULF INTERNATIONAL BANK B.S.C.**

Syndication Division, P.O. Box 1017, Manama, Bahrain.

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The radiator grill facade of the National Commercial Bank, in the centre of Jiddah, one of the indigenous banks which are meeting the demands of the trade boom.

John Morris

## OVERSEAS

## Uninspired candidates set Florida talking of icicles and oranges

From David Cawes

Miami, March 10

After the snows of New England, presidential candidates used to find it very agreeable to travel south to the sunshine state for one of the country's first southern primaries.

After all, Florida was the state which helped to thwart the ambitions of such presidential hopefuls as Senator Henry Jackson, Mr Hubert Humphrey and Mr Edward Muskie. In 1976 it played a major role in the securing early nominations for Mr Jimmy Carter and Mr Gerald Ford. Both men pulled ahead of their major rivals here.

This year, however, things are different. The various presidential candidates have hardly been seen in the state, except on television. And the professional politicians are none too pleased about what has developed into something of a presidential backwater.

The voters are more interested in talking about the sudden frost last week which left icicles hanging from the orange groves, than the likely outcome of tomorrow's primaries.

The reasons for the general apathy which has surrounded the race to the White House here are clear. With the exception of Mr John Anderson, the liberal member of the House of Representatives from Illinois, those candidates still competing for their party's nomination are regarded as too uninspiring to awaken any great passions.

Most important of all, the likelihood of an upset when the votes are counted tomorrow is fairly remote. The pundits have long ago decided that the two front runners, Presidents Carter and Mr Ronald Reagan, the former Governor of California, will simply reinforce their positions.

The only real question which remains is how well Mr George Bush, the former Director of the CIA will fare. He has long perceived Florida as his best bet in the South and he has spent large sums of money to build up an efficient organization in the state.

Much of the groundwork for his campaign has been laid last autumn when Florida Republicans held a series of party caucuses to demonstrate their preference for the presidential nomination. In the non-binding straw poll, Mr Bush finished a surprisingly strong third behind Mr John Connally, the former Governor of Texas, who withdrew from the election campaign last night after his poor showing in South Carolina.

Recent opinion polls here have shown that Mr Bush's powerful finish last autumn and early successes this year have carried through into March. Indications are that he might even beat Mr Reagan, however unlikely this still appears, persuaded him to readjust his campaign schedule at the week end so that he could spend a couple of days canvassing votes in the various parts of the state. Yesterday he spent a couple of hours tramping the streets of Linda Havana, the Cuban exile colony in central Miami, wearing a distinctive white Spanish-style casual shirt and speaking to passers-by in halting Spanish.

The Latin American community was celebrating one of its carnivals and Mr Bush rose

## Quebec in run-up to referendum on future

From Anne Penketh

Montreal, March 10

The referendum debate in Quebec opened last week, it was the start of a process which will culminate in June when Quebecers will be formally consulted for the first time in their history on the future of their province in the Canadian federation.

The Referendum Act, passed in June 1978, provides the legislation enabling the Government to hold a referendum and set out the rules governing the referendum period. Once the final text of the question has been adopted, committees for the "Yes" and the "No" votes will be formed and led by members of the Legislature who register in favour of one or other of the options.

Hence if Mr Pierre Trudeau, the Prime Minister of Canada and a voter in Quebec, came to Quebec to support the "No" vote, he would have to do so through the appropriate committee.

The debate now taking place in the Legislature, with a 35-hour time limit, spread over three weeks, is in theory the most important, but in practice Quebecois has been taking advantage of television to advance its arguments for what it calls "sovereignty association".

It has been left to the Liberal opposition to criticize the wording of the question which Mr Claude Ryan, the leader of the "No" committee, called "dishonest and fraudulent". He proposed that its long preamble, which defined sovereignty association, should be simplified if not eliminated, and that voters should be given a straightforward option.

Mr René Lévesque, the Quebec premier, opened the debate with a rather subdued speech in which he outlined the historical perspective to sovereignty association and reassured voters that a "Yes" vote in the referendum would not effectively abolish Canada.

All the Parti Québécois members have taken their cue from him, pointing out the advantages of a politically sovereign Quebec that would still maintain economic links with the rest of Canada.

In a carefully plotted strategy the Parti Québécois concentrated for the first week on economic affairs and will move on to discuss the constitution this week.

Allotted half the time given to the PQ, the Liberals have been less organized and united in the debate, reacting for the most part to the statements made by their opponents, but two secessions have nevertheless emerged. The first is that the question itself is biased in favour of sovereignty association.

"There is no reference to the fact that a "Yes" would lead to a rupture with the federal system," Mr Ryan said. The second main theme developed by the Liberals emphasizes the advantages of belonging to the federation on the understanding that some revision is made in the future to revitalise provincial-federal links.

## South Carolina Primary,

## Table of Results

Reagan, 78,654 votes (54%)

Connally, 43,040 votes (30%)

Bush, 21,458 votes (15%)

Mr Reagan won all 25 delegates to the Republican National Convention.

## Tobacco crop ruined

Havana, March 10—Cuba

nominally a tobacco exporter,

will have to import the con-

modity next year because blue

mold disease has left only 10

per cent of the crop intact.

President Castro said last night

## University staff held in Tokyo over exam papers

Tokyo, March 10—Waseda University of Tokyo, one of the most important private universities in Japan, has found itself involved in a scandal over leaking of entrance examination questions.

Three university employees were arrested last week on charges of stealing printed test papers on four subjects for the commerce faculty and selling them to 10 candidates for a total of about £176,000. A professor at the university has admitted being involved in the case.

A Japanese businessman is alleged to have offered about £25,000 as a reward for stealing the test papers. The university is one of the most difficult to enter in Japan.—Agence France-Presse

**Turkish arson attack**

Turin, March 10.—Four armed, left-wing extremists

hired into a property company's

offices here today, scrawled on

the walls, and set fire to it

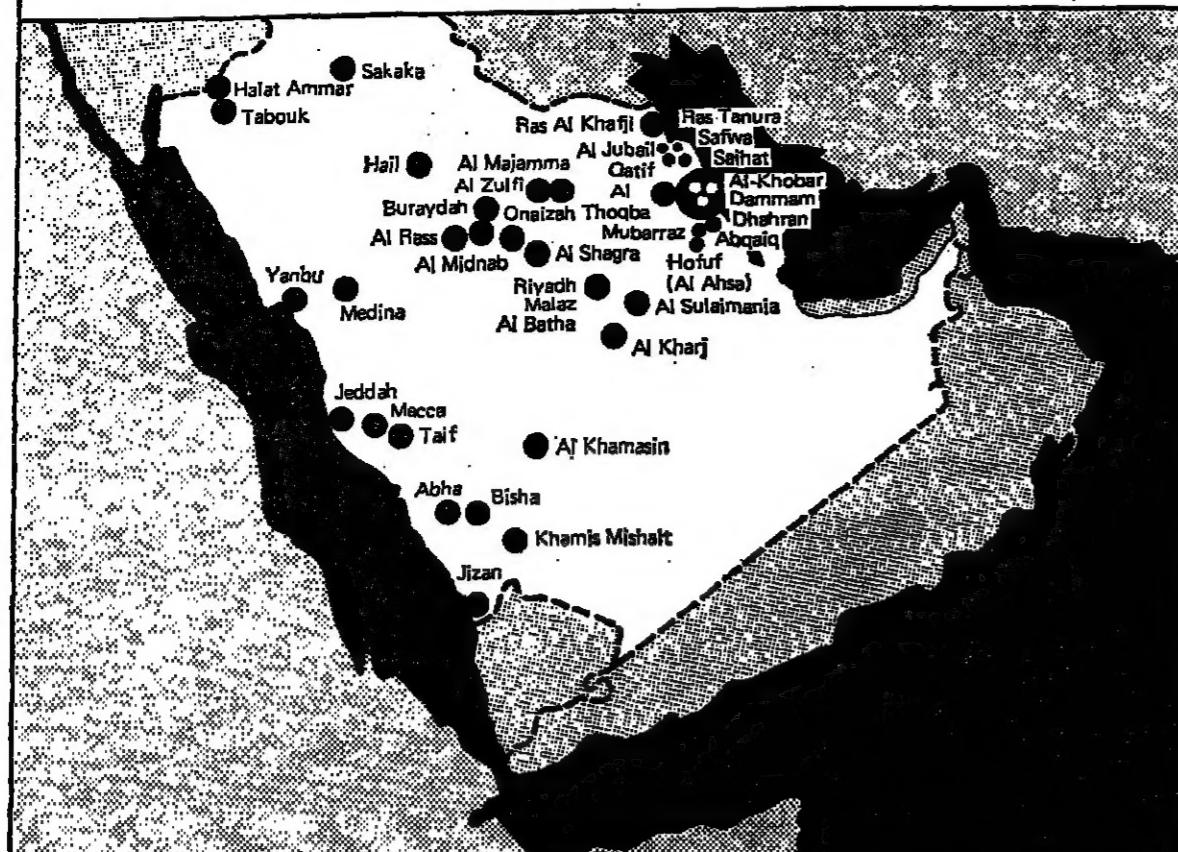
before escaping.

Two young women

were killed in the fire.

Two others were injured.

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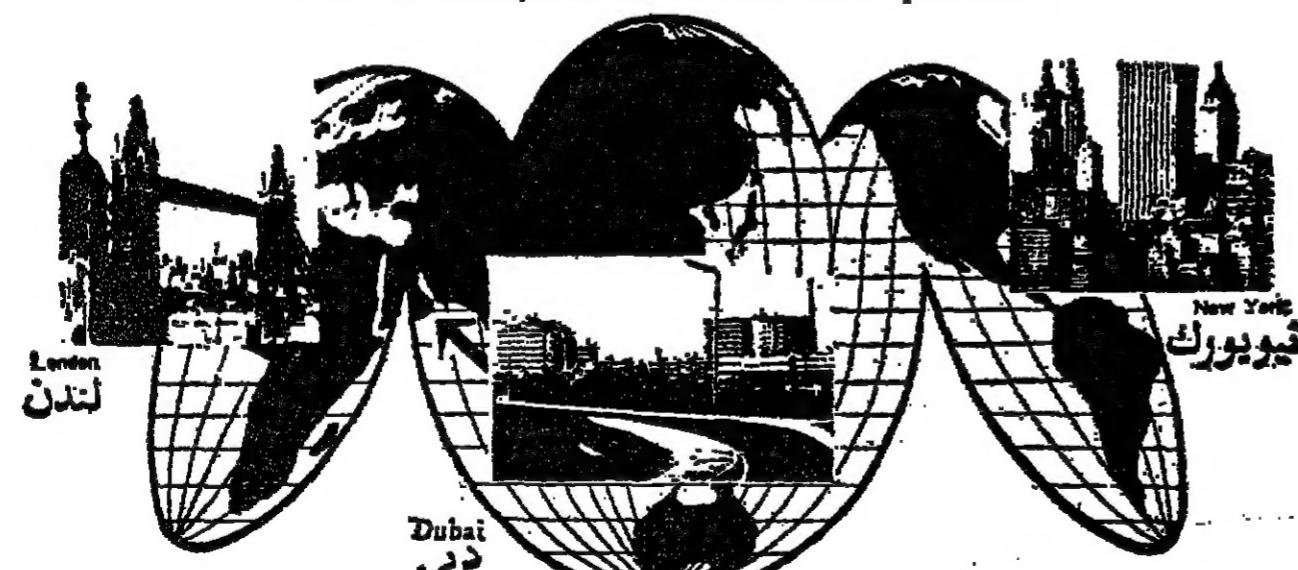
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## BIGGEST DONORS TO THE THIRD WORLD

Arab aid to Third World nations started 20 years ago, but it is only since the sharp increases in oil prices beginning in the early 1970s that Arab oil-exporting countries have emerged as some of the world's biggest donors. When Kuwait pioneered Arab concessionary aid by setting up its own aid agency, the Kuwait Fund for Arab Economic Development (KFAED), in 1961, it started lending Iraq \$70m. As its global commitment for a whole decade was \$200m, this was a very modest sum by today's Arab aid standards.

Now nearly all rich Arab countries have established their own aid agencies, providing soft loans and grants to almost all Muslim and many African and Asian countries and beyond. Concessional Arab aid has increased from about \$1300m in 1973, to more than \$5000m a year in the late 1970s. With the forecast Opec current account surplus of \$100,000m for 1980—about twice last year's figure—the prospects for more Arab aid are even brighter.

Despite their enormous wealth and rapid modernization, rich Arab states still identify with poorer developing nations. Not only do they share many of their traditions and some of their economic strains, but also their future. Oil, their main wealth, is a depleted resource and at the current export rate Arab-proven deposits cannot last more than a few decades.

Another feature of Arab aid has been the channelling of substantial funds into world and regional agencies such as the World Bank, the IMF, the Rome-based International Fund for Agricultural Development (IFAD), the Islamic Development Bank and the Opec Fund (known as the Opec Special Fund until January 1973). It is partly because of this that Opec countries have championed the cause of Third World nations in important international negotiations such as the North-South dialogue, now replaced by the Brundt Commission, and the current Unciad debate aimed at improving primary producers' trade terms.

Now developing nations are expected to run a balance of payments deficit of about \$60,000m. In less than two years, and with the expected substantial fall in commercial banks lending to the less developed countries, Opec states maintain that industrial nations should, despite their present recession, be able to do more to close the gap between rich and poor countries. They could do this by reducing trade barriers and by participating in the proposed \$750m United Nations Commodity Fund to stabilize the

prices of 18 primary commodities on behalf of the world's 30 poorest nations.

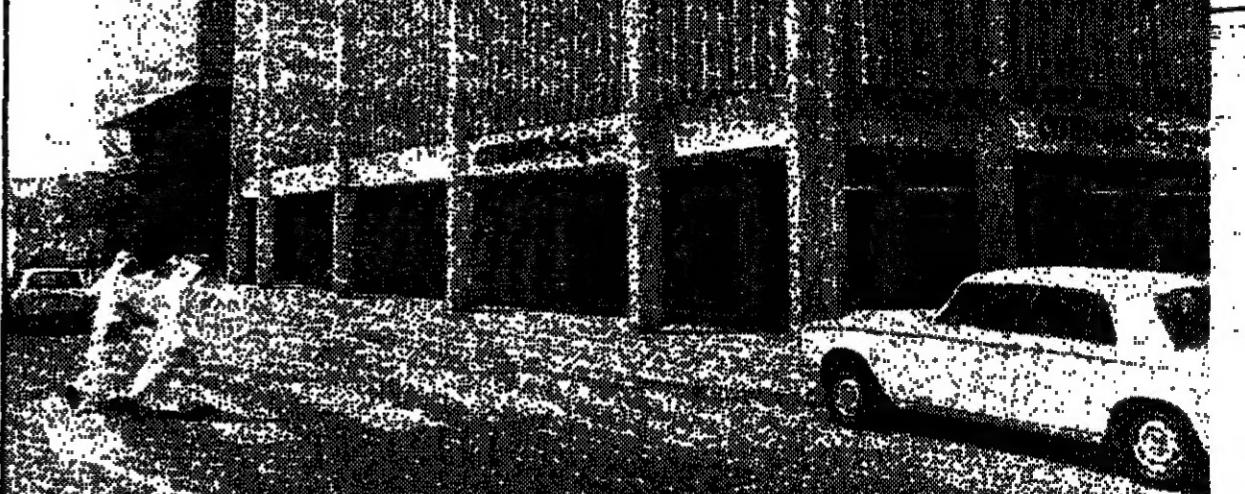
But above all Opec countries think that industrial nations must be able to increase their concessionary aid. Open aid now runs at about 3 per cent of members' combined gap; about 10 times the rate for industrial nations, with whom, some argue, the bulk of the responsibility for transferring wealth to developing nations must lie. Although the West now provides about \$20,000m a year, its aid still stands at only half of the 0.7 per cent of gap aimed at by the United Nations for the past decade. The Brundt Commission proposed last month that this target be reduced by 1985, and if things go well, it should reach 1 per cent by the end of the century.

No one can argue convincingly that most aid, whether coming from Arab states, the West, the East or even from agencies such as the World Bank or the International Monetary Fund (IMF), is entirely free from some political objective. One important feature of Arab aid, however, is that it is rarely tied to commercial strings. This is because Arab donors do not produce the technology or the equipment required by recipients, so there is hardly any return of disbursed funds to the Arab countries themselves.

It lends to only non-Arab African countries and gives priority to public services and farming schemes. By December, 1978, it had committed loans and grants worth \$504.4m, including \$221.7m disbursed by the Special Arab Fund for Africa, whose administration was taken over by ABEDA in April 1976.

Besides their contributions to regional agencies, Arab countries have also increased their bilateral aid considerably. Saudi Arabia, now the world's second largest donor, disbursed about \$2.6bn (5690m) in 13 loans in the fiscal year ending in June, 1978. They included \$250m for Turkey and \$92m for Pakistan. Loans are administered by the \$2.900m Saudi Fund for Development, lending mostly for 20 to 30 years with a five to 10-year grace period.

Another big donor, the UAE, contributes a remarkable 15



Citibank, one of the post-1973 arrivals in Al Manamah.

## Politics govern extent of foreigners' role

It would be easy, jostling states, whose banking foreign? What about consor- with bankers in the Amman systems are wholly national- tium banks such as Bank of Hilton or casually counting tized, are practically closed Credit and Commerce Interna- Road in Al Manamah, occasionally those of com- tional banks, except nations which have Arab backers or partners?

The answer is as arbitrary Algeria and the People's Democratic Republic of world's relations with our Yemen are entirely without foreign banks. Yugobanks of now that Lebanon is defunct Yugoslavia has a representative office in Libya, the only foreign bank to have footed in that severe country, perences have been rather while a compatriot, the opposed. Bahrain is the showpiece of banking in the Middle East. The number of offshore banking units (OBU's) will probably reach 60 during the year, though since the departure at the end of 1973 of Mr Alan Moore, the British banker who masterminded the OBU scheme, doubts have been raised about the quality of the licences now being issued.

Just across the water is the UAE, still with a central bank, and still recovering from the scandals of 1973 when several banks had to close their doors. Although many of the banks which sprang up after 1973 were Arab owned, their example, as in Bahrain, were the most important foreign institutions. They saw that the soaring entrepot trade of Dubai and Bahrain, essentially by demand from Saudi Arabia, needed financing. In particular, foreign banks were anxious to make up for the deficiencies of the Saudi banking system in providing foreign exchange and trade credit.

Now The Gulf, which at the beginning of the 1970s hardly had a banking system worthy of the name has one of the highest densities of banks per capita in the world. Most of them are foreign, and they account for much of the business. Their skills, international networks, and reputations combine in formidable competition with

younger Arab institutions. One of the ironies is that British Banks of the Middle East, or Grindlays Bank, been longer established with the merchants of the south than the National Commercial Bank of Saudi Arabia or The Gulf Bank.

Certainly the example of the old-established foreign banks, and the more recent arrivals such as Citibank, Deutsche Bank or Chase Manhattan for providing safe haven abroad for funds in these troubled times. Rather than supply capital, their usual role, these banks are probably exporting funds from the region.

One interesting and significant exception was Iran, which Western banks, led by the Chase Manhattan, were heavily committed. It is the fate of banks not to be loved by anyone, and we might legitimately reflect on how different events in Iran could have been had the much Western banks have suffered as a result.

Whatever the answer, it is clear that the role of foreign or Western banks in the Arab world has ultimately been to integrate a rich financial and trading area into the rest of the international system. Since in most countries of the region governments contribute the biggest part of gross national product, the banks must always have their sights set on official business, especially external. But many Arab countries must be wondering how the nationalism, which excludes foreign banks from internal business, might be extended to external matters, as well.

Michael Pres

Articles on this and the following pages examine the role of the banks and other financial institutions in key Arab countries

## Saudi Arabia: seeking outlets for surplus

ries in the industrial sectors are preoccupied with the likely extent of Saudi Arabia's oil revenues this year, and, more importantly, with the country's current account surplus, few dare to hazard a guess because there are so many foresees.

Revenues will depend as much on the price, which is rising rapidly, as on the level of production. That has been running at \$5,000,000 barrels a day, but, Sheikh Zaki Yamani, Saudi Arabia's Oil Minister, recently said, production may be cut since the pricing philosophy is that it is worth more in the ground. There is, after all, a limit to the amount of revenues which can be absorbed locally.

Saudi Arabia cannot maintain a high level of production if it is not granted a "reasonable" return on its foreign invest-

ments. The return on Saudi West has so far always been below zero, Sheikh Yamani told a business conference in Geneva in February. Here he identified a dilemma, which is all the more acute in that Saudi Arabia has been cutting back on development expenditure, so that there are likely to be fewer opportunities for spending the revenues at home.

The exact level of oil revenues is unpredictable. The price of Arabian light crude oil has doubled in the last year to its present level of \$26 a barrel. On that basis, a rough rule of thumb suggests that oil revenues will be in excess of \$60,000m this year. Estimates last year, based on the June-December price of \$18 a barrel, projected that the 1979 revenues would be about \$53,000m.

The current account surplus is more of a mystery

since it is difficult to estimate accurately what will be needed for internal development and the cost of capital goods imports.

In 1978-79 Saudi Arabia unexpectedly overshot its spending target and ran an unprecedented budget deficit of 14,500m rials (about \$4,300m).

This seems to have arisen because of the unforeseen costs of some of the large projects under way. Some are so big that even apparently minor changes in equipment costs can make a big difference to the bill. But, as a result, the Government cut back on spending.

The 1979-80 expenditure allocation of 166,000 rials, though 12.6 per cent up on 1978-79 actual expenditure

represented a decline in real terms. Work on some projects has slowed, or even halted, and there appears to be a period of reassessment by the Government takes stock of its development

objectives and the implications of political events in Iran and Afghanistan.

The recent announcement that investment in the third development plan (1980-85) will be more than 900,000 rials (\$268,000m) has nevertheless reassured foreign contractors. The figure is about twice the original planned investment in the last plan and suggests that the slowdown may only be temporary. Details will not be released until May, so one can only guess at how much of the total will be invested in new projects and how much is required for projects already under way, or for maintenance and staffing.

Whatever the outcome of the influences acting on the economy, it seems likely that Saudi Arabia will be left with a considerable surplus for which it will have to find outlets abroad. The Saudi Arabian Monetary Agency's (SAMA's) recently publicized \$300m loan to International Business Machines, the United States computer company, may be a portent.

Some observers expect a shift from projects like roads, ports and telecommunications to the development of water resources, for example for irrigation and drinking water. Sheikh Mohammad Ali Abu al-

Khal, the Finance and Economy Minister, announced in his budget, said that the phase when emphasis was put on basic services should be completed by 1980 and that industry, agriculture and water, oil and minerals would be the investment targets.

NCB now has more than 70 branches within Saudi Arabia and representative offices in London, Frankfurt, Singapore and Manila, as well as correspondents in the United States and connections with Latin America.

Riyad Bank, too, has a 60 per cent share in another OPEC Gulf Riyad Bank—set up in 1978 with Crédit Lyonnais. Both banks, along with others in which there is a strong Saudi interest, like Al Saudi Banque de Paris and Saudi International Bank of London, have increased their Euromarket activities. They have recently participated in a \$600m loan for Mexico, a \$1,200m loan for Brazil, a \$425m loan for Indonesia and a \$100m loan for the Philippines.

Margaret Greenhalgh

## UAE: moves to maintain dirham's value

ree themes have dominated the finance of a United Arab Emirates since the collapse of two banks in May 1977. These are the consolidation of financial institutions, the setting up of a central bank and the setting up of a secondary money market. There have been important advances in all three directions in all three recent months, but much still has to be done.

When the United Arab Emirates Currency Board was set up in May 1973, the country had only 20 small banks, mostly in Abu Dhabi and Dubai, the richest of the seven emirates which had united three years earlier. The board started with a remarkably simple and clear policy, particularly in licensing new banks, which in less than five years brought to 50 the moratorium on new banks number of banks and to 350 and tough restrictions on

new branches. "Consolidation" and "corrective actions" have been carried out for more than two years now.

Several measures aimed at achieving these objectives have been introduced. First, locally incorporated banks, now numbering 52, must obtain the board's approval before making changes in their paid-up capital, a role aimed at broadening the shareholders' base. Second, to ensure that banks make adequate provisions against risk, especially in construction, capital account is now considered an important item on a commercial bank's balance sheet. Third, the moratorium on licensing new banks and the restrictions on new branches are to be rigorously enforced.

One interesting by-product of the last measure has been an increase in locally incorporated banks' branches abroad. Five such branches are now operating, and this is seen as healthy development.

Despite these stringent measures, the International Monetary Fund and many local and foreign bankers have for at least three years voiced an urgent need for setting up a central bank, which they said would be more successful in attracting to it federal and emirate government interest-free dirham deposits.

Such a bank would also get enough foreign exchange to enable it to stabilize the dirham's value abroad—something the currency board has not been able to do adequately.

It was a big relief for bankers when, on November 14, 1979, the President of the United Arab Emirates, Sheikh Zayed, approved the long-awaited decision to set up the country's first central bank.

The second, worth 20m dirhams, issued by the Khaliji Commercial Bank, was for 12 months with an interest fixed for now at 12 per cent above the Abu Dhabi interbank offered rate on January 24, to be reviewed exactly six months later.

The decisions to create a central bank and a secondary market, together with the broader measures for consolidating the banking structure, should help in maintaining the dirham's value, in reducing the rate of inflation (now about 15 per cent), in restricting the outflow of capital for purposes other than payments for imported goods and services and private transfers, and in reducing domestic interest rates to stimulate local investment.

Some of these objectives have been achieved. For example, despite a 1.7 per cent drop in commercial banks' cash deposits in the first nine months of 1979, overall assets rose by nearly 20 per cent and foreign assets reached 10,895m dirhams in September 1979, the highest level for several years.

Another development is that the activity of locally incorporated banks is now increasing faster than that of other banks, so their share of domestic business is rising. While commercial banks' lending to construction and trade continues to absorb about 70 per cent of total credits, advances by commercial banks to industry, including mining and quarrying, are rising much faster—by about a quarter in 1979.

The United Arab Emirates' oil revenues last year are estimated to have exceeded \$12,000m, but now that oil prices have almost doubled, earnings in 1980 are likely to be about \$20,000m despite the expected cut in liftings, which are now about 1,700,000 barrels a day.

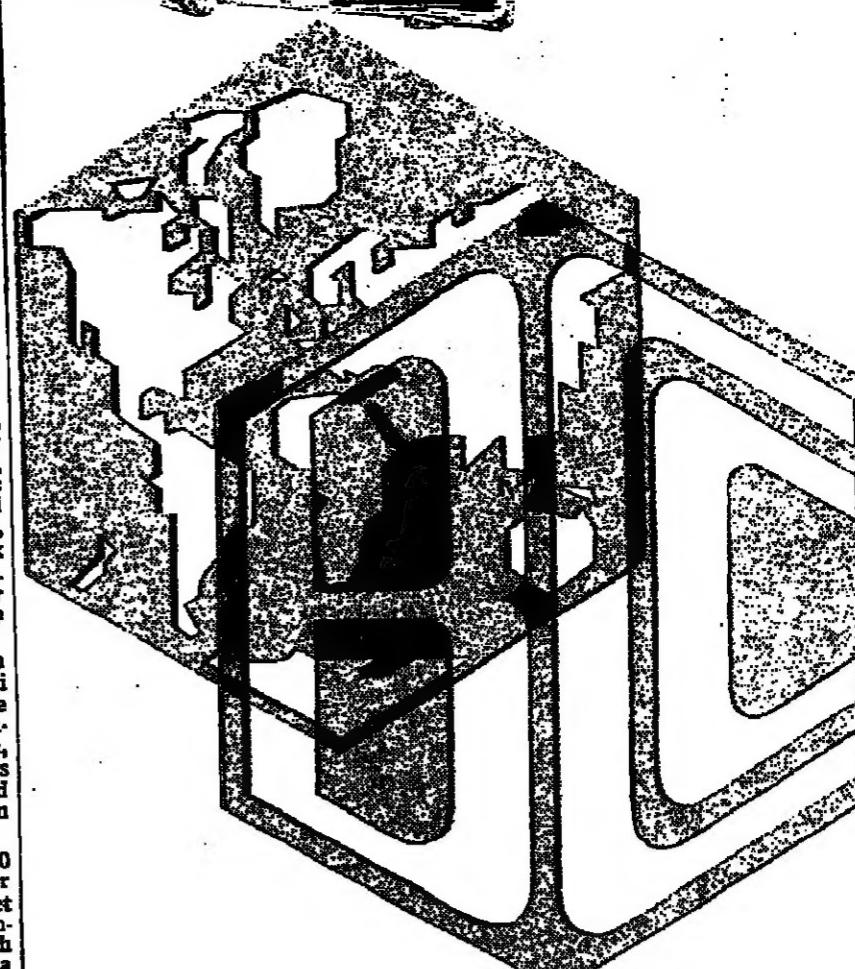
### Saudi Arabia (rials '000m)

	1977	SAMA*	1978	1978	Commercial banks	1977	1978	(April)
Reserves	31.1t	43.4t	38.3t	13.0	22.1	17.0		
Of which: currency outside banks	16.2	19.2	20.5	—	—	—		
Foreign assets	208.3	198.9	191.2	11.3	11.8	12.5		
Claims on private sector	—	—	—	10.7	14.4	18.8		
Demand deposits	—	—	—	22.2	30.0	28.5		
Cash-money deposits	—	—	—	5.8	7.6	8.2		
Foreign currency deposits	—	—	—	1.3	1.2	1.4		
Government deposits	—	—	—	4.3	6.1	5.6		
Capital accounts	133.8	113.0	110.3	0.4	0.8	1.1		
Other items (net)	43.4	42.6	42.7	-0.3	0.6	1.0		

\*Saudi Arabian Monetary Agency

†Reserve money

Source: IMF



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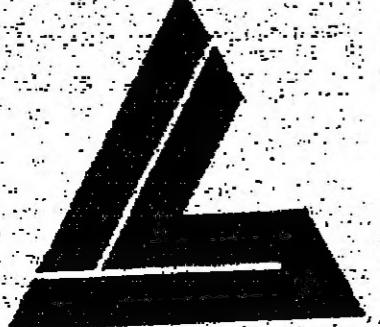
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## Bahrain: tight margins and brisk competition

For the past five years Bahrain has been the ascending star of Middle East banking, but recently political and economic uncertainties in The Gulf have made bankers rather less confident. Competition between the banks is getting tougher; the years of easy profit are over and margins get tighter and tighter.

The offshore banking units (OBUs) initially prospered as they could provide a cheaper and more efficient service than the local banks. But, as banks in The Gulf have become more effective, and governments have taken measures to reduce the OBUs' competitive edge, it is getting increasingly difficult to run a viable operation.

It is far from clear how many banks are making a profit. Officially, bankers remain confident and the Bahrain Monetary Agency (BMA) has not been short of applications for licences, but the market is nearing

saturation. There are more than 50 banks in Bahrain, jealous of the success have OBU licences. Assets of people they regard as "surface bankers" have continued to grow "offshore" at the rate of previous years. They at the offshore bankers is that they undercut interest rates. It is also claimed that Bahrain has attracted money away from other Gulf states, making it very difficult to keep adequate liquidity in the economy.

Offshore bankers reject these complaints. They say they only survive on the deficiencies of the regional banking system. If they do attract more business, it is because they are more efficient and helpful. They say that before the OBUs came on the scene, Middle East banks had had things too easy for too long and now the customer will benefit from competition.

What really upsets conservative Gulf central bankers is that the OBUs make it difficult for them to retain

them. They allege that not having to maintain a liquidity ratio gives OBUs an unfair advantage—a charge quickly denied by offshore bankers who say they have to maintain high liquidity ratios for practical purposes.

The banking systems in the UAE, Saudi Arabia and Kuwait have become more complex in the last two years and are now able to handle business that previously could be done more effectively in Bahrain.

In recent months, this, and measures taken by other Gulf states, have forced a reduction in regional activity, which accounts for up to 70 per cent of business—mostly in Kuwait dinars and Saudis. Both Saudi Arabia and Kuwait have decided to stop denominating big contracts in local currencies, making it unnecessary for contractors to cover any exchange loss.

The Saudi decision will hit the banks most, dealing accounts for half of their business and was expected to be the basis of business for the next 20 years. The slight fall in real business could signal a bigger drop this year. "One of the main reasons for being here is real business. If that goes, things will get difficult," one banker said.

Measures taken by Kuwait have forced some banks to reduce their dinar books by as much as 50 per cent.

Bahrain has had to take some of the blame, in Kuwaiti eyes, for some of the liquidity problems in Kuwait in the past year and measures taken early last year were specifically aimed at stopping the drain of short-term funds to the OBUs. The regulations on other deposits of more than one month held with banks outside Kuwait could not be regarded as liquid (25 per cent of a Kuwait bank's deposits have to be liquid).

The depressed state of the UAE dinar market could cause measures against Bahrain. UAE bankers are worried about the shortage of dinar liquidity—the dinar market is thin and artificial", one banker said—and the Currency Board (central bank) may try to stop the flow of short-term funds to Bahrain.

One of the hardest tasks for the BMA has been to

Bahrain (dinars m)						
	Monetary authorities	Commercial bank	Central Bank	Commercial bank	Commercial bank	Commercial bank
	1977	1978	1979	1977	1978	1979
Reserves	76.0*	105.8*	88.7*	25.4	33.9	24
Of which: currency	43.8	44.1	49.8	—	—	—
Outside banks	201.5	195.0	227.5	223.6	243.8	264
Claims on:	—	—	—	9.2	23.8	38
Government	—	—	—	310.8	325.4	357
Private sector	—	—	—	108.7	127.2	141
Demand deposits	—	—	—	—	—	—
Time and savings deposits	—	—	—	203.0	281.0	229
Foreign liabilities	81.1	37.4	36.7	197.8	191.8	222
Government deposits	44.9	22.6	63.8	45.0	68.9	55
Capital accounts	28.0	41.6	46.9	21.5	24.3	22
Other items (net)	-3.5	-12.5	-19.7	-11.2	-14.3	-14

\* Reserve money

Source: IMF

received a licence several Japanese banks opened OBUs or represe

ative offices.

While the offshore banks are having to reassess their positions, commercial banks have been producing re

turns.

The BMA is now res

cinded in September,

licences will be granted

only in special circum

stances.

The BMA says that in

addition to former criteria

for OBUs (quality of the

banks applying), the board

is now adding a further one,

which is that the banks

should come from a country

or region not represented

represented. For example,

we would certainly consider

a German OBU, an Asian or

a Latin American applic

ation.

More bankers have

settled into a pattern

of a fairly steady inc

reased by the signs

revival in construction b

ness. Lending increased

16.5 per cent last year

BD359m (\$88m), a co

derable improvement on

8 per cent increase in 1978.

It is unlikely, however,

there will be any repeat

of the boom years of

mid-1970s when loans

increased by more than

per cent.

The offshore banks

have to look for other

area of business if they are

to continue to pay their w

Kuwait. Bankers say the

growth in the Gulf is

down, wealth will have

be invested overseas and

logical for the OBUs

be involved in this type

business. If they do no

will be increasingly bent

justify the high salaries

expensive offices used

offshore bankers.

Nigel Dud

Middle East Econo

Di



Gulf Bank, Kuwait: one of many finance houses active in the Euromarket.

## Bank on Grindlays in the Middle East



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Above: Jordan—The group issued advance payment guarantees and performance bonds and provided local working capital for contracts awarded by Jordan Fertilizer Industries of Amman to Ed. Ziblin AG of Duisburg for construction work on a fertilizer plant and a loading jetty at Aqaba port.

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new issues amounted to KD122m in 1978, KD106m in 1979, be the closure.

The market attracted a highly-rated borrower, including the city of Credit Lyonnais and Canda

which came to borrow

because the dinar was

stable and because it

was in relation to stable funds elsewhere.

But in the event of liquidity shortage, the foreign borrowers are squeezed and

at the end of 1979, the Govt

had informally asked

three Kuwaiti banks wh

normally manage di

Arabian Poule, in Paris, KIC

KPTC—not to make new issues for the being.

The market's closure did not really wound Kuwait. Its original reason for establishing the bond market was to create an investment which the return, Kuwaiti investors, would in their own currency.

Soon as the bond mar

ceases to be an asset a

point of view, to have it

Other measures have included the introduction of rediscount facilities, providing government money to the economy through purchases and lending to the KPTC, the Kuwait Stock Exchange, in the shares non-Kuwaiti Gulf companies. The ban followed an incident where shares in a Bahrain exempt company were heavily oversubscribed and most of the subscriptions were thought to have come from Kuwait.

These measures helped to remedy liquidity shortages to some extent but as long as international interest remains high and political developments across the Gulf uncertain Kuwait is unlikely to be able to solve the problem.

Margare  
Greenhalgh

## Qatar: slow adjustment to new climate

cancellation of the interest rate agreement was a bold step for the International Monetary Agency. The agreement, which ended on the eve of 1980, had been in force for eight years.

Worked out before the rise in oil prices and revenues, it allowed the commercial banks to pay interest rates of only 4 per cent on savings, and 4 to 6½ per cent on time deposits in Qatari rials. But it was set to expire, and it had for long been renewed by both bankers and government officials as untenable for changed economic circumstances in Qatar and in neighbouring oil states.

Mainly because of the agreement's rigidity, for example, substantial Qatari rials fled the country to benefit from much higher interest rates in countries nearby, such as Bahrain with a booming offshore banking sector. Only a few banks were bound by the agreement, others enjoyed a freedom which gave the monetary agency less control of domestic monetary and financial

policies than it would have liked.

Although it is now about 10 weeks since the agreement ended, no clear interest rate structure has yet emerged. It looks as if, it will be some time before banks and customers adjust to the new climate. Some bankers have called for floating interest rates, particularly for lending, but the monetary agency has so far rejected this. Instead, interest rates are temporarily fixed at 5 to 7 per cent for deposits, and 7 to 9½ per cent for lending.

Of the 13 commercial banks operating in Qatar, 10 are branches of foreign institutions. They include three from the United Kingdom, and one each from the United States, Pakistan, Iran, France, Lebanon, Jordan and the United Arab Emirates.

The three domestic banks are the Qatar National Bank, Doha Bank and the Commercial Bank of Qatar. The 10 foreign commercial banks are believed to hold about four fifths of local deposits, most of which are invested abroad.

The strong foreign interest in Qatar no doubt helped the country when it successfully tapped the Eurodollar market to finance its four big industrial projects at Umm Said, carried out by the Qatar General Petroleum Corporation, Qatar Fertilizer Company (Qafco), Qatar Petroleum Company (Qapco) and Qatar Steel Company (Qesco). One of the biggest Eurodollar loans ever raised for an Arab state, a \$350m

seven-year credit at 1 per cent above Libor, was arranged in July 1977 for the four projects.

The 10 lead managers included Chase Manhattan, First Chicago, Lloyds International and the 50 per cent government-owned Qatar National Bank.

Almost exactly a year later, Qesco obtained a \$100m Euroloan to finance its direct-reduction steel works which began produc-

tion in April 1978. It was also managed by 10 banks, including Chase Manhattan, UBAF, Abu Dhabi Investment Company, Bank of Tokyo, Gulf International Bank and Hamburg Bank.

The loan, with a spread of 5/8 per cent above Libor for the first four years and 1 per cent above Libor for the last six, was guaranteed by the Government.

The last time Qatar tapped the Euromarket was in December 1978 when Qapco raised a \$175m medium-term loan.

The credit, which was oversubscribed because of Qatar's good credit rating, was lead managed by four banks, comprising Chase Manhattan, Deutsche Genossenschaftsbank, UBAF and the Qatar National Bank.

Having secured these three loans, totaling \$625m, Qatar is not likely to borrow more in the Euromarket for some time, especially since its oil revenues are expected to reach at least \$5,000m this year,

more than twice its annual revenue when it last tapped the Euromarket.

Atef Sultan

## Libya: cofounder of new \$1,000m venture

Three years after its spectacular move to acquire a 5 per cent stake in Fiat, Libya is again making other thrusts into foreign investment by being founder of the biggest 50% fully-owned joint venture. With an authorized capital of \$1,000m, the new venture, Arab Banking Corporation (ABC), will have its headquarters in Bahrain from here it will start business later this year, both onshore and offshore.

Libya and Kuwait have ready paid in \$250m each towards ABC's issued shares of \$500m, and Abu Dhabi has subscribed \$125m. ABC's ordinary capital of other \$500m. The remaining \$375m, divided into ordinary shares, each of a nominal value of \$100, is being offered to Gulf states, and at least one is believed to be interested in acquiring a \$125m participation. The offered shares again, when he takes over, will be divided equally between any subscribers, but this were not disclosed. It is understood, however, would take their shares to quickly become one of the most active Arab banks.

The Libyan interest in

ABC is represented by its chairman (minister) of Finance and Kuwait's

its Finance Minister, though ABC's chairman will go to Kuwait, Mr

### Qatar (rials m)

	Monetary authorities	Commercial banks	1976	1977	1978	1976	1977	1978
Reserves:	425*	582*	774*	52	77	213		
Currency outside banks	373	505	573					
Foreign assets	542	642	853	1,511	1,809	2,213		
Claims on:								
Commercial banks	16	83	88					
Private sector				1,559	2,464	2,889		
Demand deposits				1,200	1,582	1,733		
Time and savings deposits								
Foreign liabilities				1,129	1,480	1,809		
Government deposits	148	101	125	120	252	448		
Credit from monetary authorities								
Capital accounts	33	48	54	210	232	284		
Other items (net)	-47	-7	-13	116	262	322		

\* Reserve money

Source: IMF

Dealing room of the Saudi National Commercial Bank, Bahrain.

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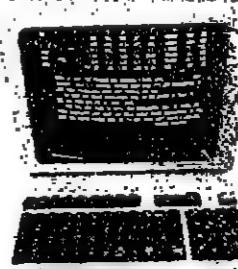
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Banking has played an important role in laying the foundations for Egypt's economic recovery. It has been the most active sector since President Sadat launched his "open door" policy in 1974 and possibly the most controversial. Unhampered by the restrictions binding the local banks, which for a generation had done little else but act as conduits for government funds to the public sector, the foreign banks were able to move easily into lucrative trade financing and profit from the indulgence of Egypt's middle classes, compensating for years of austerity.

The local banks reacted negatively to this foreign banking invasion—and with reason. For clearly the vast majority were not performing the development function on which they obtained their licences.

In their defence the foreign banks argue that trade financing was an essential first step in finding their way in a strange market, building up customer credit ratings from which they could then look at investment opportunities. Now a few are beginning to promote medium-term lending.

In the past three years there have been major changes in domestic banking. The four public sector banks are now able to take foreign currency deposits, which has meant that they have managed to keep the majority share of expatriate deposits. Of \$3,000m thought to be deposited with the commercial banks some 60 per cent is held in the public sector banks.

At the same time domestic interest rates have risen—though not sufficiently in most people's eyes. The maximum interest to be gained on Egyptian pound deposits is 9 per cent against 14 per cent for dollars. Another 1 per cent to 2 per cent rise is being mooted under pres-

sure from the IMF. Another major change was the decision at the end of 1977 to remove a 40 per cent withholding tax from all savings and deposits. This is expected to raise the level of local savings to nearly 80 per cent of national income this year compared with a minimum of just under 40 per cent in 1974.

The public sector banks are moving more and more into the private sector, but traditional business processes remain. The National Bank of Egypt, with 94 branches, continues to specialize in import-export financing.

Banque Misr, formerly an industrial development bank before the 1952 revolution, specializes in domestic trade financing. It has 175 branches.

The Bank of Alexandria's 85 branches service the industrial sector, while the Banque du Caire handles service industries and construction. It has 78 domestic branches and overseas branches in UAE and Bahrain.

All four banks have at least one joint venture with foreign partners. The National Bank has a 51 per cent stake in a joint venture with Chase Manhattan Bank, called Chase National Like Misr International, a joint venture between Banque Misr, Misr Insurance Company with the First National Bank of Chicago, Banco di Roma and Union de Banques Arabes et Francaises. Chase National can deal in Egyptian pounds because of a controlling Egyptian interest.

European-American Bank, a joint venture between Bank of Alexandria and American Express, likewise may offer Egyptian pound accounts.

In a different category are the joint venture banks with our Egyptian controlling interest. These are not able to work in Egyptian pounds.

#### Egypt (££ m)

	Central Bank	Commercial banks				
	1977	1978	1979	1977	1978	1979
Reserves	2,082*	2,655*	3,231*	495	505	840
Of which: currency outside banks	1,749	2,184	2,482	—	—	—
Foreign assets	344	590	623	1,333	1,724	1,807
Claims on:						
Government	1,873	4,169	4,740	1,816	2,303	3,085
Commercial banks	1,544	1,633	1,821	—	—	—
Specialized banks	104	170	187	102	68	144
Private sector	—	—	—	1,537	1,790	1,847
Demand deposits	—	—	—	1,193	1,363	1,638
Time and savings deposits	—	—	—	—	—	—
Foreign liabilities	1,707	3,670	3,874	625	747	824
Government deposits	47	101	68	366	595	730
Counterpart funds	—	—	—	142	125	112
Credit from Central Bank	—	—	—	1,530	1,589	1,762
Other items (net)	30	136	208	267	402	587

\* Reserve money

Source: IMF

accounts—as they did the accounts of the various branches of the Arab League, and only permitted disbursements for the purposes originally designated.

This has allowed the Egyptian authorities to proceed with the building of factories for the production of Westland helicopters and Rolls Royce Lynx engines if power them, even though there are unlikely to be sufficient funds actually to produce them.

Arab African International and Arab International were also contractors with other Arab banks, the European Arab Bank, and the Union de Banques Arabes Francaises, and four European and American banks for an abortive \$300m loan to the Egyptian Government last spring. This has to be abandoned after the four Arab lead managers withdraw in protest at the Egyptian-Israeli treaty.

Taking advantage of the large number of workers' remittances—their total was \$2,000m last year—many of local banks have been created to use expatriate savings. The Alexandria International Bank channels the savings of Egyptians in Kuwait, the Nile Bank from Saudi Arabia and the Delta Bank from the UAE.

Other banks or investment institutions to have been set up in the past three years are the Suez Canal Bank which specializes in business in the Suez Canal zone, the Faisali Islamic Bank, a joint Egyptian-Saudi Arabian bank operating to the Shariah Islamic law which forbids payment of interest and the Joint Arab Investment Corporation (Jaicorp). Jaicorp claims to be the first Egyptian merchant bank. It has been operating about nine months and has been active in syndications for hot development.

Alan Mackie

## Jordan: lively business on many fronts

Powered by substantial funds pouring in from abroad—"workers'" remittances, foreign loans and aid and export and tourism earnings, Jordan's banks and financial institutions are doing brisk business. Now enjoying sustained growth and stability after the troubled years that followed the 1967 Arab-Israeli war and the loss of the export-rich West Bank, Jordan's banking system is developing fast to become one of the most advanced in the Middle East.

This is reflected not only in the number of newly-established institutions, including a stock exchange, but also by the sharp rise in banking assets and lending and the country's diverse investment opportunities. Three commercial banks, all with big Gulf participation, started business in the last two years: the Jordan-Gulf Bank, Jordan-Kuwait Bank and Petra Bank. Two merchant banks, the Arab-Jordan Investment Bank and the Arab Finance Corporation (Jordan) as well as the profit-sharing Islamic Bank for Finance and Investment were also established.

This brings to 15 the number of commercial banks in Jordan, seven of which are privately owned and five of which are branches of foreign banks, including some from Britain and the United States. Between them, the 15 banks now have more than a hundred branches in major cities.

Commercial banks assets rose to JD15.9m in November 1979, from JD9.6m a year earlier and only JD14.3m in December 1974. Advances made by these banks also increased considerably. In the first 11 months of 1979, they totalled JD45.5m, compared with JD33.3m for the whole of 1978 and JD20.1m for 1977. Most of these credits go to private borrowers with construction and trade—the biggest outlets taking JD14.3m and JD13.4m respectively from January to November 1979. The best interest rates are fixed at 9 per cent—a rate unchanged for almost a decade. Similarly, time, demand and saving deposits in these banks are rising fast, reaching JD5.84m in November 1979, from JD4.56m a year earlier, as a result of the sharp inflows of money remitted by Jordanians working in the Gulf, now worth about \$800m a year.

One interesting function of newly-created merchant banks was pioneering locally-syndicated loans for Jordan's industry and tourism. A recent example of this was the country's first locally-hosted private sector bond issue of \$15m to help finance building a fifth kilo for Jordan Cement Factories Company which runs the country's only cement works at Fueisah. The 10-year issue was managed by the Arab Bank Investment Company together with

Chase Merchant Banking Group and the nine co-managers comprised five Arab banks, three British and one Japanese.

Jordan's oldest commercial bank, the Arab Bank, set up in 1930, is the biggest privately-owned bank in Arab countries. Its balance sheet for the first half of 1979 stood at JD1.09bn and participations for domestic developments were worth JD63m, about two thirds of all participation between January and June.

Apart from seven offices on the West Bank (closed since June 1967 war), the bank has 51 branches in several countries, including five in Saudi Arabia, two in London and one in Paris, and an Athens branch is to open soon. It also has several foreign affiliates including Arab Bank (Overseas), with offices in Zurich and Geneva and others in Morocco and Nigeria. Last June, the Arab Bank became full owner of the Morgan Grenfell Finance Company. Now renamed Arab Bank Investment Company, it retains the bank's merchant banking arm in Europe.

Progress made in commercial and merchant banking was accompanied by setting up another financial institution, the Amman Financial Market (stock exchange). Turnover in 1979 was worth JD15.9m, nearly triple the JD15.6m worth of trading in 1978, the exchange's first full year. Floor trading lasts only for one hour every morning and listings include 11 companies, all of which are Jordanian. The Amman Financial Market (stock exchange) turnover in 1979 was worth JD15.9m, nearly triple the JD15.6m worth of trading in 1978, the exchange's first full year. Floor trading lasts only for one hour every morning and listings include 11 companies, all of which are Jordanian.

About 15 per cent of trading is believed to have been made on behalf of Jordanians and other Arab investors, including some public institutions with about 30 shareholders being mostly West Bank Arab residents. The exchange plans to list negotiable certificates of deposit (CDs) as a secondary market develops. Jordan's first CDs were issued in 1978 by the Amman branch of Citibank.

Closely linked with the Amman exchange is the Jordan Securities Corporation, which is expected to start trading soon. The World Bank's affiliate International Finance Corporation, which is advising on setting up the corporation, has subscribed 10 per cent of its JD2m capital which has been oversubscribed by nearly eight times.

Among other subscribers are Samuel Montague and

#### Jordan (dinars m)

	Central Bank	Commercial banks				
	1977	1978	1979	1977	1978	1979
Reserves	255*	300*	366*	67	82	70
Of which: currency outside banks	188	210	282	—	—	—
Foreign assets	229	286	317	37	75	89
Claims on:						
Government	59	57	89	33	89	76
Private sector	—	—	—	197	314	418
Demand deposits	—	—	—	126	150	175
Time and savings deposits	—	—	—	124	227	281
Foreign liabilities	—	—	—	19	60	83
Government deposits	24	31	22	17	24	33
Commercial accounts	—	—	—	21	55	58
Other items (net)	9	11	17	27	23	22

\* Reserve money

Source: IMF

Company of London (5 per cent). The corporation, cent), the European Arab with strong support from London (10 per cent), Kuwait the central bank, will use International Investment the Amman exchange for the Jordanian company (10 per cent) and raising and investing funds Beirut's Gefenor group (2 inside Jordan).

In another move, the central bank is gradually removing exchange controls since May 1979. It has permitted transfer of foreign currency in any form, namely in cheques or official overseas remittance forms as before. Jordanians are now allowed to deposit up to JD10,000-worth of foreign currency in local bank branches we recently licensed to operate in the country's three zones, including one in Aqaba, with no exchange restrictions. It is not expected that the country's high inflow of foreign exchange together with Jordanian emigration may abolish remaining controls and may even start up offshore banking units in Amman.

Atef Sulte



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# Lebanon: finance system survives effects of civil war

As governments, financiers always been more than 100 and on the whole economy. Up to 1975 Beirut was by far the most important commercial centre in the region, and its well-organized banking system had been a big attraction to the international corporations seeking a base in the Lebanon pound, and in the years following with satisfaction. Their long-standing policy of maintaining much remained high. There was no real financial panic, and the exchange rate was kept freely floating.

Gold coverage of the country's currency, the serious effects the civil war in Lebanon pound, has almost had on Lebanon's banks.

## Lebanon £lm

	Bank of Lebanon	Commercial banks	1977	1978	1977	1978	1978
			(Mar)	(Mar)	(Mar)	(Mar)	(Mar)
Reserves	4,751*	5,384*	5,256	1,886	2,087	1,930	
Of which: currency outside banks	2,729	3,659	3,441	—	—	—	
Foreign assets	5,873	6,883	6,653	5,770	6,052	6,045	
Claims on:							
Government	881	843	871	475	949	1,188	
Private sector	33	78	83	8,031	8,919	10,799	
Commercial banks	101	77	56	—	—	—	
Demand deposits	—	—	—	2,300	2,822	3,028	
Time and foreign currency deposits	—	—	—	8,309	11,004	11,776	
Foreign liabilities	—	—	—	2,558	3,111	3,004	
Government deposits	1,843	1,718	1,635	—	—	—	
Credit from Bank of Lebanon	—	—	—	101	77	56	
Capital accounts	—	—	—	819	656	700	
Other items (net)	304	580	472	1,288	1,317	1,367	
Reserve money	—	—	—	—	—	—	
Source: IMF	—	—	—	—	—	—	

\*Reserve money

Source: IMF

bankers' resourcefulness and flexibility has enabled them to adjust to the adverse conditions with remarkable success.

Many reacted by moving to Paris, Brussels, London or elsewhere, setting up branch offices, representative offices, subsidiaries and affiliates providing banking services to the Lebanese and other Arab expatriate companies, and continuing to act as channels for funds from the Arab oil-producing countries. The list of such banks is long but includes Jammal Trust Bank and Litter Bank in London, Byblos Arab Finance Bank (Belgium) in Brussels, and in Paris Banque Libanaise pour le Commerce (France), Banque Libano-Française (France), Banque de l'Orient Arabe et d'Outre-Mer and many others. Lebanese banks have also been active in The Gulf, particularly in the United Arab Emirates.

For the banks in Lebanon the main problem since the end of the war has been an excess of liquidity. With confidence in the banks and the currency high, but with few opportunities for domestic investment, the banks found themselves with more money flowing in than they knew what to do with. The result was a temptation to lend money for speculative purposes, particularly in real estate and foreign currencies. This

contributed to inflation, estimated to be more than 20 per cent each year, and led last summer to disturbing fluctuations in the exchange rate. As a result the authorities decided to impose credit ceilings on the banks, and tightened reserve requirements, at the same time allowing a greater proportion of those reserves to be held in the form of government securities.

The Government was not slow to see the advantages of such a system. Before 1976 it had hardly ever needed to borrow from the banking system because its budget generally showed a surplus.

But since then the Government has been unable to collect many of its tax liabilities, and so its spending

has been financed partly through bank borrowings. A deficit of more than £1,000m (£133m) was included in last year's budget and financed largely through short to medium term Treasury bill issues. The authorities are studying the means of establishing a brokerage firm to promote a secondary market in government securities.

A reconstruction plan prepared by Lebanon's Reconstruction and Development Council, to be carried out once there is sufficient political stability, envisages investments of about £16,22,000m (£2,933m), of which

£16,10,000m

will come from the public sector. Of that the banks, and in the banking system. It is hoped that the rest of the necessary finance will come from abroad—a flow which has helped to keep the balance of payments in surplus in spite of persistent trade deficits. But the real turning point in Lebanon's fortunes will come only when stability is restored and the estimated 200,000 Lebanese who have left the country since 1975 to work abroad begin to come home. Only then will Beirut perhaps be able to win back some of its former glamour as the financial heart of the Middle East.

John Rizzq



calm and orderly—look in part of the Beirut waterfront area.

under way. Even now, confidence in the economy, in the public sector. Of that the banks, and in the banking system. It is hoped that the rest of the necessary finance will come from abroad—a flow which has helped to keep the balance of payments in surplus in spite of persistent trade deficits. But the real turning point in Lebanon's fortunes will come only when stability is restored and the estimated 200,000 Lebanese who have left the country since 1975 to work abroad begin to come home. Only then will Beirut perhaps be able to win back some of its former glamour as the financial heart of the Middle East.

The mere existence of a well-organized and efficient banking system will be invaluable to Lebanon, if and when reconstruction gets

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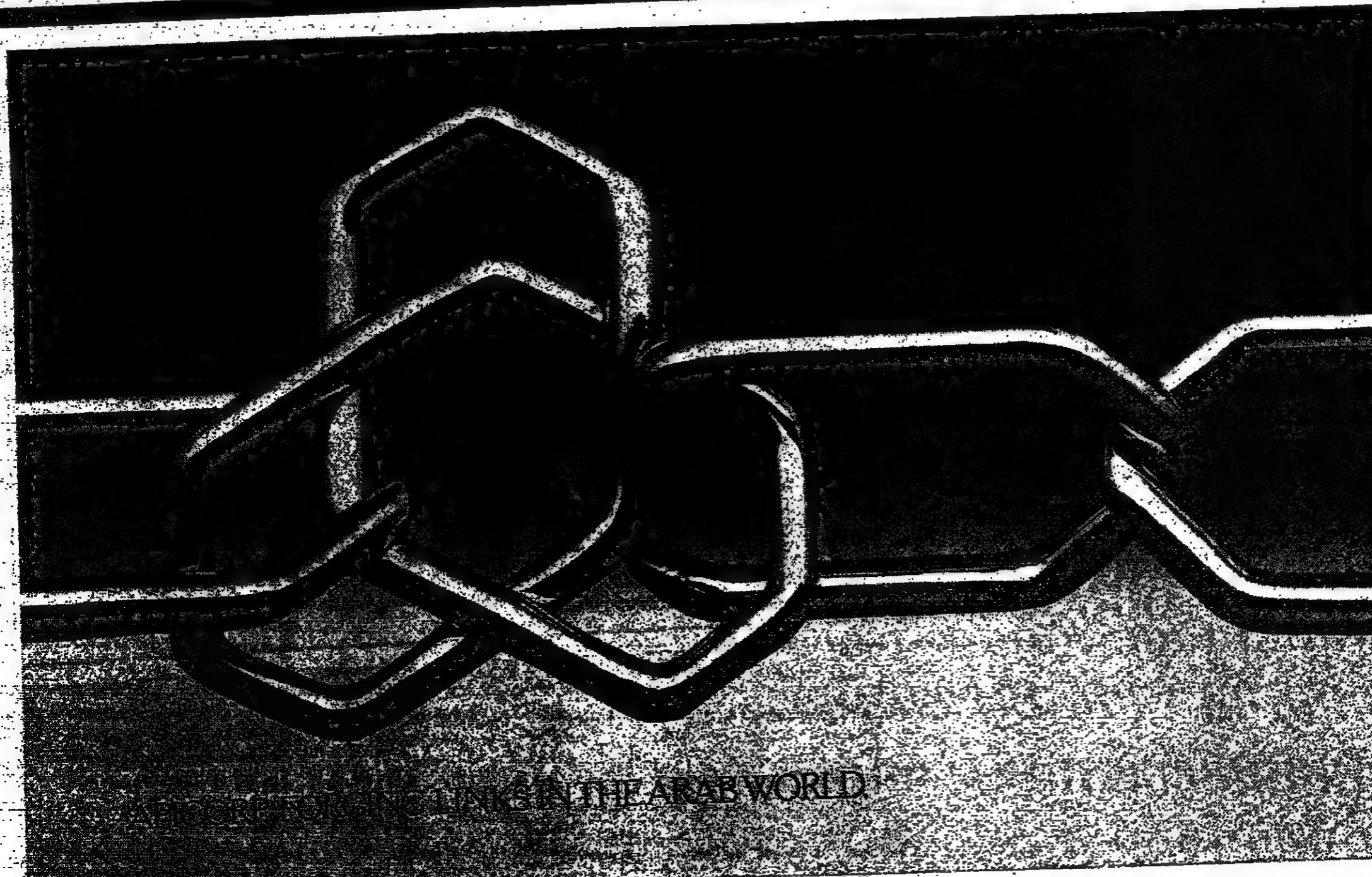
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LINKS IN THE ARAB WORLD

## Oman: a modest revival of activity

Egyptian by several oil finds last year and by windfall revenues from higher oil prices, the Omani economy is looking forward to a modest revival of activity. Government investment, which has been slack in the past two years, is likely to increase. And the offshoots from new projects, such as the planned oil refinery, should stimulate all sectors of the economy.

Oman's small economy is almost wholly dependent on oil. Production has been declining, in average of about 255,000 barrels a day in 1979, compared with 315,000 in 1978 and 340,000 in 1977. But a few discoveries in 1978 and oil price increases in line with Opec (of which Oman is not a member but whose pricing guidelines it follows) have contributed to making prospects look more promising. It is now forecast that Petroleum Development Oman's (PDO) production will rise in 350,000 barrels a day by 1981 and remain at that level until at least 1983-84.

Oil revenues increased by about 60 per cent last year. They totalled 502m rials in the first nine months of the year, compared with 382m rials in the same period of 1978. Since then Oman's oil prices have risen twice: by 10 per cent in October 1979 and by 16.5 per cent in January 1980, taking it to \$28.20 a barrel. PDO also announced its intention in January of auctioning an average 167,000 barrels a day for a minimum of \$41 a barrel.

The higher earnings have already had an impact on the country's official reserves, which have risen substantially, and on budget forecasts. The 1979 budget, originally projected to be in deficit, is now thought to have been in surplus and the Government may relax some of the tighter controls on its outlay which led to only 40 per cent of projected civil development expenditure being spent in 1978.

One sign of the times is the fate of the \$150m loan which Oman borrowed in the Euromarket in July 1979. The loan was Oman's first significant foray in the Euromarket but, by the time it was signed, it was scarcely needed and it has still not been fully drawn down.

The loan was an interest-



The Muscat branch of National and Grindlays Bank next to the main gate into the old city.

exercise in several respects. It provided a useful gauge of Oman's international credit rating, other natural resources although the favourable terms on which it was agreed were modest. The discount rate offered by London interbank was raised—4 per cent above the bourse portion amounted to about \$605m in 1978, just under half of which was export credits, 24 per cent government loans, 15 per cent international aid and 17 per cent commercial loans.

The renewed prosperity has coincided with an upsurge in the industrial countries' interest in Oman, whose strategic importance in the Gulf has taken on more significance. This may well result in an increase in the United Arab Emirates.

### Oman (rials m)

	Moetary authorities	Commercial banks	1977	1978	1979	1977	1978	1979	1977	1978	1979	
			(Aug)			(Aug)			(Aug)			
Reserves	80.1*	88.5*	94.5*	25.6	24.2	22.6	15.675*	21.857*	28.785*	1,434	1,384	1,386
Of which: currency outside banks	55.1	64.4	72.9	—	—	—	17,241	20,579	27,285	—	—	—
Foreign assets	150.2	143.3	163.0	33.3	36.8	41.5	5,943	8,021	8,840	2,883	4,476	4,137
Governments	8.4	49.3	54.5	55.0	20.5	8.7	2,653	6,427	15,231	3,015	4,107	3,878
Private sector	—	—	—	167.1	193.4	205.3	335	335	335	36,918	38,774	56,447
Demand deposits	—	—	—	56.2	49.9	52.3	8,778	8,516	7,532	—	—	—
Quasi-money	—	—	—	95.3	116.3	118.1	—	—	—	19,120	23,299	27,342
Forex deposits	8.4	43.6	48.5	67.6	99.4	55.6	—	—	—	2,524	3,402	5,238
Government deposits	55.8	45.8	49.0	59.4	39.7	37.3	—	—	—	5,215	5,793	9,352
Capital accounts	14.8	19.5	20.5	8.9	10.8	12.5	—	—	—	3,008	2,937	2,561
Other items (net)	-1.5	-7.8	6.0	-5.5	-6.2	4.2	—	—	—	8,728	8,516	7,532
*Reserve money										181	115	72
Source: IMF							1,633	1,019	2,666	1,234	802	4,446

Source: IMF

Reserves

Of which: currency outside banks

Foreign assets

Governments

Private sector

Demand deposits

Quasi-money

Forex deposits

Government deposits

Capital accounts

Other items (net)

\*Reserve money

Source: IMF

Reserves

Of which: currency outside banks

Foreign assets

Governments

Private sector

Demand deposits

Quasi-money

Forex deposits

Government deposits

Capital accounts

Other items (net)

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Other items (net)

\*Reserve money

Source: IMF

Reserves

Of which: currency outside banks

Foreign assets

Governments

Private sector

## HOME NEWS

## 'Petrol pumps can give short measure under new EEC regulation'

By Arthur Osman

petrol stations in Britain can legally deliver short measure at pumps under a recent and known EEC regulation, it said yesterday. Garages, particularly larger ones, will suffer by many thousands of pence a year.

The Motor Agents' Association, whose members handle more than half the petrol sold in the country, said: "It means pumps will no longer be set in favour of the consumer. These long-awaited changes will be warmly welcomed by all retailers."

Mr David Roberts, the chief executive of trading standards Shropshire, said the changes "hidden away" in a list of regulations and dealt with adoption of EEC levels of or on pumps.

Previously, on verification error in excess of one fluid ounce a gallon only was permitted there being no error in quantity permissible," he said. On inspection the error permitted was two fluid ounces a fluid ounce, and in deficit a half fluid ounce a fluid ounce. These errors had been 1929.

The new error on verification is 0.5 per cent in excess of deficiency, and on inspection a fluid ounce and a half cent in deficiency and a half cent in excess.

In practice this will mean the error in deficiency has introduced on verification, a one fluid ounce can legally have a half fluid ounce short.

That may not mean a great loss to the individual motorist, to a garage selling 500,000 litres a year, and we have by selling well in excess of figures, and who can now only ask for the pump to be set at a half per cent short measure, it could amount to

"The stamping fee for certification by an inspector is £20.45 for a blender pump and £12.30 for a straight pump".

Mr Roberts said the law had also been relaxed in another area. Retailers will be allowed to break the seal in the price-computing mechanism, either to reset the price as with blender pumps or to adapt the pump to metering.

But he must notify his local authority of his intention, and will be allowed to use the pump for up to 28 days without fear of prosecution.

"This makes lawful a practice which inspectors have informally agreed to in the past," Mr Roberts said.

For a strict application of the law would have meant that once a pump was altered by changing the price, then it could not be used until tested by an inspector.

In the current issue of *The Motor Trade Executive*, circulated to the 15,000 members of the Motor Agents' Association, Mr Robert Pearson, director of petrol services, said: "It will now be a much fairer swing and roundabout". A half per cent saving on 10,000 gallons a week at today's prices represents over £3,000 a year benefit for petrol station operators."

British Petroleum said: "We are not advising licensees to put pumps a half per cent short. It is not for us to give that sort of advice, because we do not carry the can if the measure is wrong."

Other oil companies suggested a wise operator would not set his pumps at the half per cent short mark because of possible mechanical errors.

It was more likely operators would set pumps at exactly one gallon or one litre rather than those two levels, which had been the practice hitherto, to avoid short measure and risk of prosecution.

## 1,000 are at risk of fatal disease

About 20,000 people in Britain are at risk of developing fatal hereditary disorders, Huntington's chorea, and the way of stopping the spread for those who may be affected remains childless.

That warning came yesterday from a report by the Office of National Economics (ONE). Over next 10 years a prenatal screening test, capable of detecting foetuses carrying the Huntington's gene, should be developed, an ONE spokesman said.

A positive result would open the way for abortion, leaving a pie-free to start another journey in the hope of producing an unimpeded baby, of which the chance would be 50%.

The report said there was hope of curative medicines for the disorder being developed in the near future. More than 4,000 people in Britain suffer from Huntington's disease, but children or grandchildren of sufferers could develop it. Throughout the world there were 300,000 sufferers. The biochemical cause of the abiding, ultimately fatal deterioration of the central nervous system caused by the disorder is unknown. Among the signs are uncoordination and rigid speech.

The report said the disorder is the health and social service on average £15,000 a year from diagnosis to death, despite such spending the care and support provided was inadequate.

The report called for a single vice agency, with nursing and social skills, to be set up to span the gap between residential and community care.

**Two found dead**

Mr John Robinson, aged 30, from his home in Gloucester, for the past fortnight, had been found dead in the hands of Princess Anne's maid at Gordon Park. Police said there were no suspicious circumstances.

## Copyright damages for authors against BBC

By Alan Hamilton

Eight authors who wrote scripts for a BBC television series have been awarded damages in the High Court because their material was also used for a book without extra payment and without their consent.

The BBC and Mr Desmond Wilcox, head of general scripts, television, were ordered yesterday to pay the authors legal costs and to withdraw from sale any remaining copies of the offending book *Explorers*, published in 1975 under Mr Wilcox's name to coincide with the screening of the series. *The Explorers*: The level of damages, which are expected to be substantial, will be assessed by the Chancery Master.

An infringement of copyright was admitted by the BBC and Mr Wilcox, who agreed to the inquiry into the level of damages to be awarded. An additional claim of malicious falsehood against them was dropped by the authors.

The case was brought jointly by the Society of Authors and

the Writers' Guild of Great Britain, acting on behalf of Hammond Innes, David Howarth, Pat Lasky, Jesse Lasky, Rosemary Anne Sisson, Ian Rodger, Robert Wales and Ian Thorpe, who has since died. Each wrote a programme in the series, concerning the lives of famous explorers, and all were surprised when a complementary BBC book appeared, apparently written from their material, and priced at £6.

Yesterday's hearing marks the end of a five-year dispute between the authors and the BBC, which first came to public attention through the columns of *Private Eye* magazine.

Miss Rosemary Anne Sisson, one of the authors and co-chairman of the Writers' Guild, said that the judgment had established an important point of principle in protecting authors' copyright.

She said: "None of us knew anything about the book until it appeared. We tried to settle the matter through the Writers' Guild, but without success: bringing it to court was a last resort."

## Treasure field is invaded

Hundreds of sightseers gathered at the field in the Irish Republic where an amateur archaeologist uncovered an eight-century silver chalice and other treasure, in spite of efforts to keep the location a secret.

News of the find was made public on Thursday. Leading Irish historians, backed by the Irish Government, refused to protect the site beside an ancient church at Thurles, Co Tipperary, because they feared it might attract treasure-hunters.

The discovery, by a resident of Thurles, and the invasion of sightseers, has encouraged experts to demand stricter legislation to curb non-professional archaeologists.

Details leaked out and car-

loads of visitors headed for Thurles throughout the weekend.

Mr John O'Leary, joint owner of the land, said yesterday:

"The floodgates were opened."

We have no objection to people wanting to see the location, but this is private property and they should get permission to come through."

The discovery, by a resident of Thurles, and the invasion of sightseers, has encouraged experts to demand stricter legislation to curb non-professional archaeologists.

**Explosive find**

An Army bomb disposal unit yesterday detonated a wartime shell at Tenterden, Sussex, collected with chemical constituents, weighed above from the sunken ship, Aeolian Sky.

## Loch Earn is playground for a million

### Regional report

Ronald Faux  
Locheardhead

endure the summer. It is sad, though, people come to the countryside for peace and quiet only to find there isn't any."

Mr Ewan Cameron, proprietor of the Locheardhead hotel, helped to develop the loch for water skiing. This year, a new centre is to open offering slalom sailing, wind surfing and wave sailing. It has been paid for by private capital and grants from the Scottish Tourist Board.

The loch has a great future as a place for water sports but the developments already here are enough if it becomes more crowded there could be accidents," Mr Cameron said.

Oddly enough, the Arabs may do more than anyone to regulate the growth of power boating on the loch. Thirsty tourists, by bringing an echo of Brands Hatch to the Highlands, are increasingly costly to run, and the wind is free. "When I started water skiing here it was 15p a shot. Now I can see the cost rising to £4 or £5. Inevitably, sailing will become more popular," he said.

Mr Hugh Wright has a restaurant and caravan site at Locheardhead and believes there is scope for expansion. The season was starting earlier and finishing later every year.

**Eight granted bail**

Eight young men and women taken to the police station at Ferndown, Dorset, after a raid on a house yesterday were released on bail. They left after questioning.

**Eight granted bail**

Eight young men and women taken to the police station at Ferndown, Dorset, after a raid on a house yesterday were released on bail. They left after questioning.

## The right sale...



Sotheby's in Torquay advised its client to dispose of a gentleman's cravat, recommended that this Swiss gold and enamel scent bottle should go to London for expert appraisal. It was most likely to achieve the best price in Sotheby's Zurich sale, and there it fetched £400.



The owner of this Delbeck porcelain figure did not believe it to be of any great value. Sotheby's Chester office thought differently and advised that it should be sent to London for inclusion in a specialised sale. It was sold at Sotheby's Belgravia for £400.

**Sotheby's**  
The Experts

\*Different terms apply to wine, coins and medals; details on request. At our regional salerooms 15% commission is charged if the item fetches £30 or less.

## Widow must pay £10,000 bail after priest fled

The widow of a former leader of the Irish Republican Socialist Party was yesterday ordered to forfeit a £10,000 surety she put up as bail for a priest on a bank robbery charge.

The Special Criminal Court in Dublin ordered Mrs Melissa Costello, whose husband, Seamus, was murdered while leader of the party in October, 1977, to pay £2,000 within seven days and the rest in six months.

She told the court's three judges that payment would cause her four children "great hardship". The judges made the order after Father Vincent Forde, aged 34, failed to turn up for his trial on a £46,000 bank raid charge.

Mrs Costello, aged 38, of Cornelscourt, Co Dublin, said: "I trusted him fully, and one of the reasons was because he was a priest."

A police search for Father Forde, of Enniscrone, Co Sligo, was launched when he failed to turn up for a scheduled hearing last month. He is understood to have links with the IRA.

Mrs Costello told the court she had been asked by a friend to stand bail. One of the conditions for his release had been that he reported weekly at a police station near her home, and when he did he had called in for tea.

When they discussed the risk for Mrs Costello of losing the £10,000, Father Forde had assured her he would be present for the trial. The first she had heard about his non-appearance was on a radio news bulletin. She later saw associates of the priest but was unable to find him.

Mrs Costello said her house was valued at £25,000. She had a £4,000 car, a £41 widow's weekly pension, and children's allowances totalling £21 a month.

Judge Timothy Desmond, the court president, said she had known the risk she was facing, and the court felt the bail had to be forfeited. Mrs Costello's husband was shot dead at the wheel of his car. His murderer has not been found.



Thirlmere, a beautiful stretch of water in the Lake District, which may be opened to the public after eight years.

## Public may get access to Thirlmere

By John Chartres

Proposals to open to the public the "dead water" of Thirlmere, the artificial reservoir created against bitter opposition in the heart of the Lake District at the turn of the century, are now being seriously considered.

The North West Water Authority, successor to the Manchester Corporation water works, which flooded the four-mile valley bottom lying between Borrowdale Fells and Helvellyn, plans to complete a treatment plant well down the Thirlmere aqueduct near Bolton by the end of this decade so that by then there should be no reason to maintain the ban on public access, fishing and boating which has irked Lake District residents and visitors for the past 80 years.

A preliminary statement on a future management plan for Thirlmere, one of the most beautiful of the Lake District waters except during drought "drawdown" periods, has been drawn up by Mr R. B. Baynes, chief planning officer of the Lake District National Park special planning board.

His statement says: "Although controversy over the impact of the development of Thirlmere as a reservoir both on the character of the area and on public access has continued from the 1870s, when the creation of a reservoir was first mooted, to the present day the main bone of contention in more recent years has been the lack of public access to the reservoir itself."

The statement suggests the selection of a number of launching sites for small, non-powered boats on the lake but Mr Baynes points out that neither his board nor the water authority "would favour the intrusion of motor boats".

The proposed construction

of a water treatment plant

should mean that by the late 1980s there will be no serious water quality constraints on the use of water for recreation.

Whether the demand for sailing, rowing and canoeing facilities would justify the cost of providing access or safety supervision will have to be discussed, and also whether hire

of boats should be provided for public use or whether a sailing club or outdoor pursuit centre should be permitted to establish a base.

Mr Baynes does not think the lake will ever be particularly attractive either to anglers or swimmers. There are few fish in the lake and because of the acidity of the water it would be difficult to increase stocks. The coldness of the water is unlikely to attract many swimmers, he thinks.

The west side of the lake is quiet and remote but the busy AS91 runs on the east side, carrying among other vehicles a high proportion of heavy lorries, some of them loaded with toxic chemicals. That is the subject of a separate controversy over whether such vehicles should be barred from the route.

If the report is approved, it will be distributed as a consultative document to such bodies as the Countryside Commission, the Nature Conservancy Council, the Sports Council and local authorities.

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## OVERSEAS

# Uninspired candidates set Florida talking of icicles and oranges

From David Cross  
Miami, March 10

After the snows of New England, presidential candidates used to find it very agreeable to travel south to the sunshine state for one of the country's first southern primaries.

After all, Florida was the state which helped to thwart the ambitions of such presidential hopefuls as Senator George Jackson, Mr Hubert Humphrey and Mr Edmund Muskie. In 1976 it played a major role in the securing party nominations for Mr Jimmy Carter and Mr Gerald Ford, both men pulled ahead of their major rivals here.

This year, however, things are different. After all, Florida was the only two Republican candidates of any stature to campaign here in recent days. Mr Anderson, who emerged as the only other leading contender from last week's primaries in Massachusetts and Vermont, tried with the idea of coming here but preferred instead to concentrate his effort on next week's primary in his home state.

The reasons for the general party which has surrounded him to the White House are clear. With the exception of Mr John Anderson, the liberal member of the House of Representatives from Illinois, those candidates still competing for their party's nomination are regarded as too uninspiring to awaken any real passions.

Most important of all, the likelihood of an upset when the votes are counted tomorrow is fairly remote. The pundits have long ago decided that the two front runners, President Carter and Mr Ronald Reagan, the former Governor of California, will simply reinforce their positions.

The only real question which remains is whether Mr George Bush, the former Director of the CIA, will fare. He has long deserved Florida as his base in the South and he has some large sums of money to build up an efficient organization in the state.

Much of the groundwork for its campaign here was laid last autumn when Florida Republicans held a series of party caucuses to demonstrate their preference for the presidential nomination. In the non-binding straw poll, Mr Bush finished surprisingly strong third behind Mr John Connally, the former Governor of Texas, who withdrew from the election campaign last night after his own showing in South Carolina.

Recent opinion polls here have shown that Mr Bush's over-all finish last autumn and early success this year have slipped through some March indications that he might even beat Mr Reagan, however unlikely this still appears, perhaps him to re-adjust his campaign schedule at the weekend so that he could spend a couple of days canvassing votes in the various parts of the state.

Yesterday he spent a couple of hours reviewing the progress of Cuba, the Cuban exile colony in central Miami, wearing denim white Spanish style shirt and speaking to reporters in his halting Spanish. The Latin American community was celebrating one of its carnivals and Mr Bush rose

to the occasion by unveiling his impeccable conservative credentials.

"I will not be taken by Fidel Castro (the Cuban leader)", he told a cheering crowd who had stopped dancing when Mr Bush's campaign aides grabbed the microphone from the lead singer of a Cuban rock group. "I am for a strong military and for the CIA", Mr Bush added.

His Republican rival also found time to take advantage of the festivities. Accompanied by shouts of "viva Reagan", the former governor laid a wreath in front of the Bay of Pigs monument and condemned President Carter's policy of "accommodation" with Mr Castro.

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## Quebec in run-up to referendum on future

From Anne Penketh  
Montreal, March 10

The referendum debate in Quebec opened last week. It was the start of a process which will culminate in June when Mr Bush's campaign aides grabbed the microphone from the lead singer of a Cuban rock group. "I am for a strong military and for the CIA", Mr Bush added.

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## South Carolina Primary, Table of Results

Reagan, 78,854 votes (54%)  
Connelly, 43,040 votes (30%)  
Bush, 21,452 votes (15%)

Mr Reagan won all 25 delegates to the Republican National Convention.

## Tobacco crop ruined

Havana, March 10.—Cuba

normally a tobacco exporter,

will have to import the commodity this year because blue mould disease has left only 10 per cent of the crop intact.

President Castro said last night

Prado, March 10.—Chile's

Communist Party newspaper

today called for aging Chinese

leaders to hand over power

gradually to younger people in

order to ensure a stable succession.

The People's Daily said in a

front-page editorial that "old

comrades" had a responsibility to

pass on their experience to

younger cadres as they could

carry out China's modernization

programme.

A good way to pass on

experience is to let a batch of

selected young people occupy

the front line, while old com-

rades withdraw to the second

and third rank", it said.

The editorial emphasized the

importance of collective leader-

ship, and gave a warning

against promoting biased people

or opportunists who would

agree with anything just to get

to the top." In the past the

emphasis was on individual

succession, it said, adding that

there should be a smooth and

stable transition and not an

abrupt change.

A Japanese businessman is

alleged to have offered about

£35,000 as a reward for stealing

the test papers. The university

is one of the most difficult to enter in Japan. —Agence France-Presse.

Terror arson attack

Tokyo, March 10.—Four

armed left-wing extremists

broke into a property company's

offices here today, set fire to

them, and set fire to it before escaping.

Empires speak alike in mourning their Afghanistan dead

From Robert Fisk  
Peshawar

If you stand among the graves

of the old British cemetery

here, beyond the overgrown

Victorian wooden gateway and

beneath the rosewood trees

with their cooers of tropical

birds, you might wonder how

the Russians are burying their

dead. How is the Soviet Army

inscribing the bleak tombstones

of the young soldiers who are

dying just north of here in the

mountains of Afghanistan?

The British did it in style,

of course, although upon their

graves the explanation of sudden

death is couched in the florid,

overconfident language

that the Empire unwittingly

employed.

Take, for example, Major

Robert Roy Adams of Her Ma-

jesty's Indian Staff Corps. The

former Deputy Commissioner of

the Punjab now lies beside the

Khyber road, a canyon of trai-

fic and prostrating donkeys

whose din vibrates against the

cemetery wall. According to

the inscription on his grave,

Major Adams was an officer of rare

capacity for a frontier. Wise,

just and courageous, in all

things faithful, he came only to

die at his post, struck down by

an assassin.

He was killed on January 22,

1865, but there is no clue as to

why he was murdered. Nor are

there any explanations on the

other gravestones.

In 1857, for instance, John Spen-

cer Ross met a similar fate, "assas-

inated by a fanatic in Peshawar

on Jubilee Day".

A few feet from Ross's grave

lies Badminton Charles Leigh-

ton, of the First Battalion, the

Lindley Godley, of the 24th

Rifle Brigade, temporarily

attached to the 26th machine

gun company, suffered a simi-

lar fate at Kachha Garhi in 1919.

There are other graves, of

course, innocent mounds with

tiny headstones that contain

the inevitable victims of every

empire's domesticity. Beatrix

Aorn, one year and 11 months,

only child of Badminton and

Mrs A. Pilkington, lies in the

children's cemetery with "Bar-

bara" two years, daughter of

Sgt. Sergeant and Mrs. P.

Walker. She died three days

before Christmas in 1928.

To be fair, the British did

their best to treat the dead with

dignity and respect, as the

grave of Private T. D. T. T. T.

Hayes, MacLeod, Savage and

Dawes, who "died at Peshawar

during the Frontier Disrup-

tions 1877-1888".

Not far away is Lieutenant

Shimlaudin in an engagement

with the Hill tribes 1863". He

was aged 22. Lieutenant John

Lindley Godley, of the 24th

OVERSEAS**Pakistan puts faith in non-aligned status and moves away from US**From Richard Weller  
Lahore, March 10

President Zia ul-Haq of Pakistan today disbanded his country's military 'advisors' from among United States military assistance to meet a potential threat after the Soviet invasion of neighbouring Afghanistan.

Speaking in Lahore, General Zia told reporters: 'Pakistan would not reconsider its rejection of American military aid even if the amount were increased by Washington.'

The basic question, he said, was how best Pakistan could safeguard its security and combine it with the country's non-aligned status and place within the Islamic community of nations. With the exception of India, he pointed out, all the delegations belonging to the Islamic Conference were non-aligned.

Both the Soviet Union and the United States evidently favour President Zia's decision: 'We want to be neither in someone's bag; nor to become the protégé of some other power.'

Last week, Mr Agha Shah, the President's foreign affairs adviser who functions as foreign minister, indicated that Pakistan was not interested in obtaining American military and economic aid worth \$400m (£175m) because, he claimed, the package was not specifically aimed at shoring up Pakistan's security vis-a-vis the Russians, while the conditions under which the Americans offered it were too restrictive on Pakistan's independence.

Nevertheless, it was believed in diplomatic circles here that General Zia might be tempted to reconsider the decision, which would do no harm in a bargaining process, if the offer were subsequently increased substantially. His remarks today appear to rule that out.

General Zia seems to be taking his stand with an eye on his fellow generals who might be tempted by American military assistance to modernise their forces, while at the same time firmly committing the military regime to the non-aligned and Islamic nations.

In the immediate aftermath of the Soviet invasion of Afghanistan there was a lot of talk here about what effective assistance these two groups of nations could provide compared to the United States. But now Pakistan is clearly pinning its hopes on the oil-rich Islamic nations, headed by Saudi Arabia, to provide the financial assistance with which to buy arms.

President Zia today argued for 'total independence' for Pakistan, insisting that a country

**Amin tanks cause trouble to three countries**From Ian Murray  
Paris, March 10

of 75 million people must be able to stand on its own feet, respecting other countries and, in turn, respected by them.

In many ways, the rejection

of the \$400m American aid

package means a most serious

immediate loss for the country's

economy. If the arms deal had

gone through it would have had

a political impact, of the kind

Pakistan now apparently re-

jects, but no actual arms deliv-

erries would have come through

before next year.

Amid the bitterness Pakis-

tans feel about the size of the

'American' offer and the con-

ditions insisted upon in return,

the United States Treasury's

refusal to countenance the re-

scheduling of Pakistan's pres-

ent foreign debts rankles

considerably.

It is still not quite clear what

Pakistan's military regime is

hoping to achieve by way of

an 'open door' policy towards

the Soviet Union, today pointed

out the Russians' assistance in

building Pakistan's first steel

plant outside Karachi.

Last year, he said, the Soviet

Union had given one of its

largest assistance programmes to

Pakistan for the project. The

remark could also be taken as

a hint to the rich Muslim coun-

tries not to be slow to assist

economically vulnerable Paki-

stan.

President Zia is trying to walk

a diplomatic tightrope, for he is

also planning to visit China next

month or in May even though this is hardly the way

to ingratiate his country with

the Russians.

Nuclear programme: General

Zia said today Pakistan was

determined to continue its

nuclear development pro-

gramme for peaceful

purposes as it was vital for the

country's economy. He told a

convention of engineers in

Lahore that Pakistan's conven-

tional energy sources of hydro-

electric power, natural gas, and

coal were insufficient for its

requirements, while oil produc-

tion was meeting hardly 13 per

cent of Pakistan's needs.

Pakistan was trying to acquire

nuclear technology for develop-

ment projects of extreme and

vitally national importance, he

said.—Reuter.

**Low rainfall hits power supply to nation's industry**

From Our Correspondent

Nairobi, March 10

Electricity cuts imposed throughout Kenya last month, because low rainfall has reduced output from hydro-electric power stations, are hitting industrial production. Factories have been warned not to try increasing production by working at night because this will lead to further cuts.

At the weekend, President Moi visited the Kamkunji hydro-electric station on the slopes of Mount Kenya and expressed concern at the low water levels. Three of the station's four generators have been closed down.

The water level in the main dam at Kamkunji is less than half the normal 55ft. Other hydro-electric stations are similarly affected. The situation is exacerbated by heavy silting in feeder rivers.

**Manhunt ordered after 30 die in Philippine explosions**

Manila, March 10.—The casualty toll from yesterday's grenade attacks in two southern Philippine cities rose to 30 dead and 257 injured today, according to the official Philippines News Agency.

President Ferdinand Marcos has ordered a search for the perpetrators of the attacks, one inside a packed cinema in Ozamiz city, the other, five hours later, in the Iligan city square, where a big crowd was watching a singing contest.

The attacks came a month after similar grenade incidents which left seven dead and 150 injured in the southern provinces of Davao and Cotabato. The President blamed those

**Anti-corruption force engages 21 British detectives**

From Our Correspondent

Hongkong, March 10

Hongkong's Independent Commission Against Corruption has engaged 21 British policemen who are all detective sergeants or detective inspectors.

More than 180 police officers applied for the Hongkong postings. The present strength of the commission's operations department has recently shrunk to 576 officers from its original establishment level of 630.

The decline was mainly due

to the departure of other

British police officers whose

contracts had expired or who

had returned to posts of promotion in Britain.

Also in the south, Muslim

insurgents have killed 25

soldiers in a two-day wave of

attacks, military officials said today. The MNLF recently raided four army outposts in the Sulu archipelago, 530 miles south of Manila.

Yesterday's attacks at Ozamiz

and Iligan, on the island of Mindanao prompted the army to rush reinforcements to the

area.

**Court wrangle over oil man's estate**

From M. G. G. Pillai

Kuala Lumpur, March 10

An unusual case opened in Singapore court today involved two families of minor Indonesian official, a Japanese bank, an Indonesian oil company and an estate valued at more than \$80m (about £36m). The result of the case could create reverberations throughout the Indonesian corridors of power undermining the administration of President Suharto.

The case has already caused the usually respectful deferring members of the Indonesian Parliament to ask awkward questions. A group of them has formally asked to reopen the inquiry into the 1976 collapse of the government-owned oil company, Pertamina which reneged on its debts and other obligations and nearly brought Indonesia to the brink of bankruptcy.

The man in the centre of that dispute, Haji Achman Thahir, died in 1976. A minor Pertamina official based in

answer questions on the case either to members of Parliament or anybody else.

Since his dismissal, General Sutomo, an army doctor and a close friend of President Suharto, has disappeared from public view. He denies any wrongdoing and has indicated to his advisers that he would welcome a public inquiry to clear his name.

Indonesia has begun the run-up to the 1982 parliamentary election, and the Opposition is suggesting that President Suharto's Administration has neither the political will nor the desire to clean up corruption, because some top officials may be involved.

There are suggestions that the

Thahir case is only the tip of the iceberg of corruption in Indonesia. It is an open secret that a number of foreign companies interested in exploiting Indonesia's mineral and other resources have not balked at bribing their way through to concessions and contracts.

The deposition in Singapore

on behalf of Pertamina alleges

that the money was "almost

"legitimate means". General Haryono, the president of

Pertamina, has refused to

approach the demise of Caco.

"Nice is not a word

that I would use about

Mile Chanel", Ceci

Beaton told me when I

consulted him on how to

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## THE ARTS

# Spear's wryly individual route to Pop Art

Ruskin Spear  
Royal Academy

Percy Douglas Bliss/  
Clifford Webb  
Blond Fine Art

Mary Fedden  
New Grafton Gallery

Arthur Rackham/  
H. N. Werkman  
Victoria and Albert  
Museum

Brancusi: The Sculptor  
as Photographer  
12 Duke Street Gallery

How many painters do you know who contrive to be funny without ceasing to be painterly? I really did not mean to lead into Ruskin Spear's retrospective at the Royal Academy (the first comprehensive one-man show ever, it would appear) with such a question, since it implies that he is primarily a humorous painter, which is cer-

TREATIES

**SAVAGE CHRISTIAN** (co. 01-377 5077) Sat. 8.00, Sun. 9.00. **LESLIE PHILLIPS** (Mon-Fri. 10-5.45) **SYLVIA SYMS** (Mon-Sat. 8.00). **NOT NOW DANCING** (Mon-Fri. 8.00, Sat. 9.00). **PRINCE OF WALES** (Mon-Fri. 8.00, Sat. 9.00). **THE MOUSETRAP** (25TH YEAR) (Mon-Fri. 8.00, Sat. 9.00). **(continued on page 8)**

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(continued on page 8)

rarily not the case. But it does at least indicate the unique quality of his work: he can make you smile, or even laugh, with his wickedly funny observation of people and things—the plump lady happily shovelling in strawberry mousse; determinedly unglamorous spectators at a fashion show; Mr Heath conducting Christmas carols—and yet while doing so he is never just a caricaturist, but a painter through and through.

A number of these paintings date from the mid-Fifties and show a clear, unforced relationship with Pop Art: evidently this is not the older artist trying desperately to be trendy, but rather an admirer of Sicker building on the foundation of those once-despised later Sickers in which he shamelessly used photographs as his basic material, thereby anticipating Pop Art. Spear, in other words, arrived at a Pop Art style by his own, peculiar route, and these paintings are absolutely consistent with his Hammerstein versions of the Camden Town/Euston Road style, which provide some of the most striking paintings in the show. And he manages to be—which cannot always be said of younger Pop Artists—simplifying, parroting in his pictures of sights seen in pub signs, cafe and parlour entertainment; if you look at the lady so cheerfully singing and playing away at the old upright in *Dinah*, there is no one finer; you can see that he takes her good-humouredly—but absolutely straight, on her own terms.

He even manages to do with politicians and royalty: The picture of *Mrs Barbara Castle at the RA Banquet* catches the woman rather than the politeness in a moment of tiredness, perhaps, or boredom; off guard and very human. The images of Harold Wilson and Mrs Thatcher are informal, neither flattery nor ironic, but of people first and foremost. *Hommage to Barnett Newman* manages a fine portrait of the painter against a meticulous (not perhaps entirely admiring?) version of one of his own hard-edged abstractions. And some of the straight landscapes, like *The Bathers*, of 1966, are as memorable for their overall formal gestures as for their detailed rendering of wind and weather and the atmosphere of a dull or stormy English day.

Two other English artists of the generation just previous to Spear who specialize in the vagaries of English weather are on show at Blonds, in Sackville Street, until April 3. Though Percy Douglas Bliss

and Clifford Webb come from slightly different academic backgrounds—Bliss was at the Royal College the same time as Bawden and Ravello; Webb was taught by Meninsky, at Westminster—their styles in watercolour landscape are so alike it would be difficult to say for sure which are which without the aid of catalogue. Both favour a rather dry use of watercolour based on strongly defined draughtsmanship rather than the more traditional English washes. And both become decidedly more individual in their woodcuts and wood-engravings, also generously represented in the show. Webb was very good at slightly exotic subjects, and capturing the private animal qualities of animals; Bliss has his own line in pawky, homely domesticities. Both deserve to be remembered more than recently they have been, and this tangible reminder is as pleasing as it is timely.

Mary Fedden, whose recent

paintings and drawings are on show at the New Grafton Gallery in Old Bond Street till March 20, has perhaps suffered slightly from her own approachability. Brightly though not unsubtly coloured, her paintings

deal mostly with very domestic delights: the odd shapes of Victorian country chairs, the colours and textures of fruit and vegetables, the occasional pet lurking in the background. Her landscapes are sometimes more exotic, with an inclination towards the clear bright light of the Mediterranean. It is all in its quiet way distinctive and immediately recognizable: she has found her style and sticks to it, depicting without affectation a happy, homely world—the material of Matisse, as it were. And, yet, for all that, very English.

Also very English, I suppose one must admit, is Arthur Rackham, the show of whose original fairy illustrations (and some others) which I wrote about from Sheffield is now at the Victoria and Albert, suitably augmented and well worth a visit for anybody who knows his work only in reproduction. As bonus, at the other end of the same sequence of rooms we get a show imported from Amsterdam of the surprisingly contemporary Dutch designer and illustrator Henk Nicolaas Workman. He was only 15 years younger than Rackham, yet

they live in different worlds. Workman's work is largely, though not exclusively abstract, and through his relations with De Stijl he did a lot of classic geometrical layouts for books and posters using type architecturally along with areas of boldly applied flat colour. But there is humour and fantasy in his work too: the feathered landscapes he drew with his typewriter say the most with the least, and his later designs for *Babar's Asiatic Legends, done during the Nazi occupation of Holland*, as is often the case, very simple techniques for very sophisticated effects. The collection of these two unlikes, Rackham and Workman, is unlikely but strangely effective.

Laddie, a familiar figure in a relatively unfamiliar guise. Apparently no less an artist than Stiegler took installation photographs of an early Brancusi show in New York, confirming Brancusi in his belief that in fact only the sculptor understood how to photograph the essence of his own work. So, with a bit of technical advice from Man Ray, Brancusi started systematically to do exactly that. But he certainly did not regard his photographs as a

mere practical record, but a

works of graphic art in their

own right: he even had a

special blind stamp made to

mark presentation copies of

his pictures. Apart from a few portraits of friends, the photographs on show in this pleasant new gallery in St James's are virtually all concerned themselves with the

confines of Brancusi's own

studio—individual sculptures,

arrangements of several to-

gether, his work in progress or

just the patterns and shades within at various times of day. But it is enough: a

magic world full of life and movement and repose, in which the artist's eye is almost as

much in evidence as in the more

familiar works of which these

pictures are the fringe-benefits.

Standing in rather the same

sort of relationship to the

sculpture as Henry Moore's

drawings and lithographs do to his.

The story of twentieth-

century artists in other media

who were also distinguished

photographers is a chapter of

art history yet to be written;

but with each show of this kind we come appreciably nearer.

John Russell Taylor

## An Isolde of radiant authority

Tristan und Isolde  
New, Cardiff

Kenneth Loveland

The American soprano Johanne Meier made her British debut on the last night of the Welsh National Opera's first Cardiff season of the 1980s and added an extra dimension of distinction to the already widely acclaimed musical aspect of the production.

Conducting the opera for the first time, Richard Armstrong followed Reginald Goodall, an advantage in that the orchestra, at present in such splendid form, had assimilated the score under one of the greatest Wagnerians of our time, a disadvantage in that comparison might be made. In the event it was significant debut.

Armstrong showed that he had points of his own to make, notably in the studied but passionate building of climaxes, while sharing with Goodall that disinclination to linger unnecessarily which had given urgency to the first two acts in earlier

performances. Momenits of stillness were carefully focused in the recognition after the drinking of the love potion, for example, the accompaniment to "So stürzen wir" magically stilled, and the opera's emotional architecture thoroughly understood. Occasional lapses among the horns were just noticeable, otherwise, it was an evening of richly satisfying and glowing orchestral playing.

Newcomers to the cast were Philip Joll's sturdy Kurwenal and Don Garrow's dignified King Marke. John Mitchell's Tristian, now so commanding in role, so nobly heroic in the long exchanges with Kurwenal in Act III, has gained immeasurably in matters of poetic expression, and was completely sustained, while Anne Wilkins was again a committed Brangine, her oft-sung "Haber acht" among the most memorable moments of a musically absorbing performance.

Frances-Marie Uitti

ICA

Paul Griffiths

No instrument more than the cello has benefited, if that is quite the word, from the determination of present composers to explore the farthest reaches of what is musically practicable. For the cello is a good-natured instrument, not squeamish like the violin, and its unorthodox approaches to it, but open-handed with new sounds for the adventurous musician.

It is also, moreover, the most theatrical of instruments, for nothing else can boast its curving humanized profile, nursed between the legs and caressed into action.

Seen in this light, Sunday night's recital by Frances-Marie Uitti in the splendid Musica Viva series at the Institute of Can-

temporary Arts was a feast for appetites bored with the standard positions of the cello repertoire. Miss Uitti played four works, none more than five years old, none failing to exploit a host of novel techniques and extraordinary sonorities. Nor did she omit, as much by her person as by her performance, to draw out the subtle resonances of cello playing.

Most erotic of the four pieces was Busoni's Variations, written specifically for Miss Uitti and requiring her miraculously to seduce her instrument by candlelight. Apparently the characteristic gesture of courageous egomaniac, with quotations from throughout Busoni's output of the last three decades. However, I must leave it to those intimately conversant with his music to disentangle the echoes of former glories from the strains of new virtuoso song, though I did catch some familiar tints among

whisperings and sighs of Miss Uitti's vocal contributions.

Sciarina and Xenakis provided her with much less provocative material. The former's Two Studies set our se chaise-élusive and evanescent harmonics, with skittering light-fingered bowing. By contrast, Xenakis' Kouris was a robust round the cello's new territory, including everything from ugly scrapes over the bridge to glistening glissandos, but coming rudely to earth for a good bit of stomping in Greek folk dance.

Finally, Miss Uitti came to her own arioso, which explained why all this time there had been four cellos littered about the platform. Strolling under the magenta lights of a tari's boudoir, she went from one to another, using the first as a duclimer and later as a source of rich metallic clangs, but most of the time demonstrating the strange full sounds available with her own two-bow technique.

Perlmutter/Canino

Festival Hall

Max Harrison

It could be argued that the element of bravura in the outer movements of Mozart's Violin Sonata, K454, resulted from the influence of the half-doen piano concertos he wrote the same year (1784). Yet this is more than matched by the formal elaboration of the work.

Perhaps, anyway, the point is academic in the face of a performance like the one given on Sunday afternoon by Itzak Perlman and Bruno Canino, for there is much Beethoven in his early C minor mood here that was projected with a just contained ferocity that was entirely apt. Memorable, too, was their reading of the Adagio, a piece whose eloquence nearly matches that of the equivalent Molto movement.

Finally came some Kreisler lollipops.

string and keyboard parts. In the slow movement, also, there was very beautiful playing from both, invited by the music's acute expressiveness.

In Beethoven's Sonata, Op 30, No 2, it might seem less a case of the instruments following their own characters because it was originally published as being for "piano with violin accompaniment". Mr Perlman, of course, sounded no more an accompanist than Mr Canino, for there is much Beethoven in his early C minor mood here that was projected with a just

contained ferocity that was entirely apt. Memorable, too, was their reading of the Adagio, a piece whose eloquence nearly matches that of the equivalent Molto movement.

Finally came some Kreisler lollipops.

La Sylphide

Coliseum

John Percival

The greatest merit of Peter Schaufuss's production of *La Sylphide*, first given by Festival Ballet last August and now revived at the Coliseum, lies in making the company dance really well and bringing on many young dancers. Its qualities as a treatment of Bouronville's almost sequenital ballet are also considerable, although in part disputable. His changes from the received version are intelligently conceived and stylishly carried out, but I am glad we have Scottish Ballet's traditional production too: the best of both worlds.

Schaufuss astutely enlisted help from the young music director, Ole Nerby. The star-studded casts and alternative versions in Löwenstjörd's score take the point of having apparently more music than Bouronville used at any one time. Even so, it seems short-changing audiences to give the ballerina its own: it lasts under two hours despite an overlong interval. However, the music's attractions as one of the first romantic ballet scores are handsomely revealed.

To fill the unfamiliar passages, Schaufuss composed

choreography after Bouronville's manner, with great success in a dance for eight wedding guests and an extra solo for the sylphide: less well in James's new danced soliloquy and a vision *pas de trois* before the reel. Schaufuss gets the story clear, the character understood and the dancing style mostly authentic. Against that, he has allowed designs by David Walker that are absurdly grand (the modest farmhouse looks like a royal castle) and lighting by John B. Read to entirely logical that it would have infuriated Bouronville, who was fussy about such

changes. All is worth seeing: just as well, since Festival Ballet is naught about not announcing in advance the many changes from advertised schedules. Eva Evdokimova and Schauffuss, with Niels Bjørn Larsen from Copenhagen, as the Witch, opened the honourable Friday night. I missed single out also Deborah Weiss, who made her London debut as the sylphide on Saturday afternoon. Charming in manner, she danced with exceptional lightness and acted touchingly, but without sentimental exaggeration. Nicholas Johnson, partnering her, danced with splendid crispness.

Kensit Wells was the most satisfactorily spiteful of three weekend interpreters of the witch: the others allowed the humour to overtip the balance

one could wish. There was a sense of heroism behind Mr Inbal's reading, but not yet a complete sense of the contents to be 'burled' at the audience, point blank, as Beethoven's Ninth must be.

The tempi, however fast, did the trick, and the accuracy of the LSO's playing has to be commended (one sad mishap in the Adagio excluded). But it was not the great experience which everybody expects from the Ninth.

These are crucial moments. One of the first movement's recapitulation, a physical as well as intellectual shock; another is the transition from Scherzo to Trio, which must change speed without attracting attention. There is a third in the Adagio, where the violins should sound like a solemn Last Post. Mr Inbal had nothing particular to tell us about them. He gave us the weight and the pace, but not the momentousness of the symphony, though the solo vocal quartet of Jennifer Smith, Sandra Browne, Robert Tear, and a nicely incisive East German bass, Karl-Heinz Stryczak, were permitted to blend pleasantly.

A Graham Greene double bill:

Graham Greene's first stage play for more than five years, *For Whom the Bell Tolls*, will have its premiere in the studio of Leicester's Haymarket Theatre on March 21. He has also written a curtain-raiser, *Yossel*.

The structure was clearly outlined, the textures acutely edged sometimes than

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**SPORT**

Football

## Shortest draw offers a long list of intriguing variations

By Norman Fox

Football Correspondent

The FA Cup draw, which paired Arsenal with Liverpool at Hillsborough and West Ham United with Everton at Villa Park, will take place on April 12.

In cold, detached terms the most likely climax is Liverpool against Everton at Wembley. Is neither May 10, but the Cup is neither cold nor impersonal to the majority, and who is to say that London could not have its own final between Arsenal and West Ham, or that the north-south confrontation, which is probably the most engrossing for nationwide television viewers, could not be fulfilled?

The shortest draw of the competition still had enough variety of chance to be satisfying.

Even the draw of Liverpool at Wembley had slightly more of a Herculean ring than the variations that are now possible.

Arsenal have cause to see their day as the opportunity to redress previous seasons' last-gasp meetings with Liverpool at Wembley, which was in the FA Charity Shield in August when they were not only beaten 3-1 but were made to appear as if Liverpool's perfect record on that afternoon was irresistible, but in November their visit to Highbury were held to a goalless draw; Arsenal were without Brady and played without keeper, Liverpool's powerful midfield attack. One hopes for a more open game in the semi-final, but with any great optimism. A tense, unfurling match is more predictable than another close-fought affair for Arsenal.

Both clubs have special incentives. Arsenal can again inscribe their name in the record book by becoming the first to appear in three successive finals; they won last season, beating Manchester

United, and lost in 1978 to Ipswich Town. They could also equal Newcastle United's record of 11 FA Cup final appearances. Liverpool, who surprisingly have not won the trophy since 1974, despite their highly successful decade, are on a direct course for the League and Cup double.

The match between West Ham and Everton is a tantalising prospect. West Ham could have decided some time ago that the FA Cup was an unnecessary complication at a time of more pressing matters: Everton are only one place above the relegation zone of the first division and West Ham are two points below the leading three teams in the second. Such a clinical thought seems not to have entered their heads.

The draw of Liverpool at Goodison Park, or a run-up it would be for the local record book if Everton could beat them at Wembley, it is 14 years since Treble-winner Temple gave up the Cup in 1966. Temples' absence there, Everton have played Liverpool twice in the semi-finals (1971 and 1977) and lost on both occasions.

West Ham, in spirit still a First Division club, are playing reasonably well, but consider that they will start their semi-final on almost equal terms. They last played in the Cup Final in 1975 when comfortably beating Fulham. With such an excellent, experienced pair of Bookie and Dalglish, they should have the confidence to disturb a side who, until Saturday's surprising 2-1 defeat of Ipswich Town, were fortunate to have reached the last eight without playing first division opponents. Their first three encounters have been drawn at home.

**FA Cup draw**

Arsenal v Liverpool.

West Ham v Everton.

## Yorath given second ban of the season

Terry Yorath will miss Tottenham Hotspur's home game with Crystal Palace on Saturday and the match against Bolton Wanderers the following weekend. The Welsh international captain and midfield player was suspended for two games by an FA Disciplinary Commission in London yesterday, after reaching 30 penalty points. He has already served a three-match ban earlier this season, for reaching 20 points.

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There is good news for Arsenal, in that their captain, Rice, who has missed three games with a knee injury, may be back soon. Devine may stand down. Gartside and Hollins stand by for the midfield place which will be vacated by Brady if Sunderland cannot play. Gow has been ruled out of Bristol City's team because



Yorath: will miss games against Palace and Bolton.

of a knee injury. Mann and Gillies have been included in Bristol's pool.

The Ipswich Town defender, Beattie, may be given a full game Middlesbrough but the Ipswich manager, Bobby Robson, will defer to his dual selection. The other, Peter Bonetti, Sunderland's centre forward, is under treatment for a thigh injury and could miss tonight's game with Orient. The club's player-coach will be fined £50 for being sent off but will not be further punished for allegedly giving a rude sign after he was shown the red card.

## Rugby Union

### Neary opts out of Lions tour to S Africa

By Peter West

Tom Nerry, the England flank-forward who is due to set national record when he plays a forty-third international for his country, in the Calcutta Cup game in Edinburgh on Saturday, has told the British Lions selector board of his desire to go to London and a man who has been a friend of Nerry's since he was a child, Mr Bartlett, said: "They may be second thoughts."

Ireland made him "a bit of a known quantity", Bartlett said.

The draw for the semi-final round of the England Player Cup made in London yesterday by the Secretary General of the RFU, indicated that both games on March 29 will be played in London. The holders, Leicester, will meet the Harlequins, and Roslyn Park will be home to London and a man who has been a friend of Nerry's since he was a child, Mr Bartlett, said: "They may be second thoughts."

Leicester would have preferred a home draw which their secretary, Jerry Day, thinks might have attracted a crowd of 10,000 to the road. But they are in control of the fixture record of reaching the last round for a third successive year. Mr Day hopes the match will be played at Twickenham rather than at St George's Park, the scheduled opponents on April 1, and that they should consider that "there is much more atmosphere at Headquarters," he added, "and we would look on it as a dress rehearsal for another final."

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A profile of the latest academic to be victimized by the Czech police

## The silencing of Dr Julius Tomin?

**Dr Julius Tomin was ordered to report to Prague police headquarters yesterday with his wife and one of his sons. On Saturday night police broke into the unofficial study group which he runs and took away Dr William Newton-Smith, senior tutor at St John's College, Oxford, who was delivering a talk on the rationality of science. Dr Newton-Smith was deported early on Sunday morning. The following article is by another western philosopher who has lectured to Dr Tomin's group.**

**Dr Julius Tomin is a specialist in classical philosophy with a doctorate from Charles University, Prague.**

**Denied a university post since 1968, he has worked as a turbine operator and nightwatchman at the zoo. He is now unemployed.**

**He is fiercely intransigent, prickly, firm and brave; intensely jealous of his right to study and teach. His teaching now is lavished on a group of 30 or so young people, most of whom have been excluded from higher education, in some cases as a result of attending his lectures. Some are the children of well-known signatories of Charter 77. All are exposed to harassment and the danger of prosecution and imprisonment.**

**Like many thousands of thinking people in Czechoslovakia they do menial jobs like cleaning floors, keeping parks, stoking boilers. They are passionately interested in philosophy and infinitely grateful to Dr Tomin for the lifeline he gives them to cultural tradition and intellectual adventure.**

**Dr Tomin spends some ten hours a day studying original texts. He is currently studying Aquinas's commentaries on Aristotle's *Intercalary*. His articles are fresh and deep, his teaching intense and alive. His attitude to his course is public and open and that in defending his way of life there must be no compromise with what he calls "The Security State", whose authorities know from much experience that he will resist, by hunger strike if necessary, all attempts to silence or negotiate with him.**

**They have interrogated him, denied his sons an academic education, beaten up his wife, a remarkably sensitive and intelligent woman and a leading spokeswoman for the Charter, threatened him with a psychiatric diagnosis, set policemen to chase him across fields and positioned two of them outside his door.**



Dr Julius Tomin with his wife and two sons: What will his future be now in Prague?

side the door of his flat for five months, and tried to get him to leave the country. Most recently he has received offers to give lectures at Cambridge and Balliol. He remains and fights back against all these harassments, while devoting more energy and time to his philosophy than most of his academic counterparts in the West.

For nearly a year Dr Tomin's course has been visited by a series of philosophers, following an open letter from him to four universities in the West, in which Oxford philosophers responded. More visits are planned—from various countries. The list of visitors, past and future, includes names of international eminence. They are treated as colleagues: "We are not," Dr Tomin told me forcefully,

"grateful to you for coming. You come here because you want to discuss philosophy with us."

The lectures take place in a crowded apartment, with Dr Homi translating, at times extremely interjecting his own comments, but persistently and consistently pursuing the argument wherever it leads. Abstraction is no barrier to rapid attention. One lecture on Kant, dealing with the most difficult and intricate points, lasted five hours and the audience never faltered. There is a constant sense of drama. Questions are insistent and probing, and the answers matter. The lecturer is treated with respect but not deference. Any retreat from the argument into "normalization" since 1968, fuelled by the circulating transcripts of the "Padlock Press", in the form of courses,

known outside Czechoslovakia, but there are other such groups, in Prague and elsewhere, though they meet more clandestinely. I believe that the contribution visiting western intellectuals could make to such groups would be hard to overestimate. Nor everyone agrees with Dr Tomin's public and combative stance and not everyone finds him easy to work with. But all can benefit from the active and growing interest generated in the West by his invitation to western philosophers.

Visitors who care to look for it can make contact with an underground intellectual and cultural life in Czechoslovakia, stifled but not extinguished by the "normalization" since 1968, fuelled by the circulating transcripts of the "Padlock Press", in the form of courses,

discussion groups and private scholarship, but also of theatre groups, poetry readings and rock music.

I addressed one such discussion group on Marxism and more recently in a beautiful apartment in northern Prague. The participants were philosophers and scientists by training and inclination—though, as always in Czechoslovakia, this is no clue to their actual occupations. Our host, a gentle professor, now strokes the boiler of his own apartment block. The discussion was alive and exciting, but the topic was a disaster, and the problem, of course, was Marxism, not morality.

In Czechoslovakia today Marxism is ineffectually dead. The humanism of the 1950s is long past.

Much of the underground intellectual life is to be found literally underground in the boiler rooms of Prague, where intellectuals commonly smoke the heating systems of apartments, hospitals and factories. One young scholar, who died early not to pursue an academic career after 1968, has his own underground study-cum-seminar room, containing typewriters, books and papers, and a collection of odds-and-ends and knick-knacks, including a remarkable picture of Stalin.

The other participants include an intellectual, on the point of expulsion from his post and the party for associating with Charisius (described in his dismissal document as "incompetent persons").

Our host disappears from time to time to stoke the boiler, as the discussion ranges over the linguistic parallels between Nazi and Soviet propaganda (his special interest of course) and some remaining intellectual life.

Small talk, simply does not exist—is pursued singly and in small groups, by the stokers, nightwatchmen, train-drivers and stock-keepers of Prague.

People like these and the students of Dr Tomin are simply trying to maintain what the latest Charter statement calls "some space for a life which has meaning and is not manipulated". As the statement says:

"Even a small space won for independent and free activity is a space for genuine life."

It is common for our press to call such people dissidents, but this label seriously misdescribes them. It suggests that they form a distinct group, a self-contained and politically motivated opposition. For one thing, the entire Czech population is "dissident", expressing its alienation in thousands of indirect ways, though always fearfully of the party's watching eye.

For another, they are ordinary citizens, with widely varying views and preoccupations, some politically motivated, others not. Some have a heightened degree of courage, some just cannot live otherwise than they do, some have just selected the wrong parents.

All they have in common is that they have been labelled as subversive and marginalised by the authorities for trying to do what should be normal and natural in any social order that values free thought and the maintenance of cultural traditions.

A Special Correspondent

## This was no lady

So Winifred Wagner is dead at last: to the end unbowed, unrepentant, unforgivable. Truly, she will find her a handful.

So did earth: perhaps the death of Richard Wagner's daughter-in-law will finally lift the curse from his house, but I doubt it. Whatever the words over the doorway at Wahnfried may say, it's true motto is Macbeth's: What, will the line stretch out to the crack of doom?

But his daughter-in-law? How is it possible? Thus speak those who do not know that nothing about that family has ever been normal, is ever probable.

Winifred Wagner married the composer's only son, Siegfried, in 1915, when he was 46 and she not yet 18. She handed over all rights, including as it turned out, a normal manager's rights, to Siegfried's Nazi collaborator,

and died at his command, in the basement of the Bayreuth Festspielhaus, in 1945, when he had actually owned it for only a few months short of half a century, and still Wagner was not a pretty house when, after the war, Winifred had been adjudged "righteous among the nations" by the Nazis.

Her host disappears from time to time to stoke the boiler, as the discussion ranges over the linguistic parallels between Nazi and Soviet propaganda (his special interest of course) and some remaining intellectual life.

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In

Czechoslovakia today Marxism is ineffectually dead. The humanism of the 1950s is long past.

was an even weirder twist. This tangled Norna-rape: Winifred had actually owned it Festspielhaus from which she had been barred. The death of Wagner to Cosima to Siegfried, and from Siegfried to Winifred, was as assailable a fact, which is itself let us say, a pretty house when, after the war, Winifred had been adjudged "righteous among the nations" by the Nazis.

She was, however, a pretty house when, after the war, Winifred had been adjudged "righteous among the nations" by the Nazis.

But Wolfgang had no choice.

He and Wieland (who died in 1966), in keeping the Bayreuth Festival, had set the faces firmly and uncompromisingly against the past: Hitler.

"Uncle Wolf" to them, were they were children, but now that either of them was indeed tainted by their mother's past, and her son, the Nazi, had been born in the skin of the new Bayreuth of the Nazis, for one who lost his approval of Hitler, Winifred stayed at home.

There stood Winifred, her face a stone mask, beside her father-in-law's resting place.

She stood, however, alone; son, daughter, grandchildren—not one would go near her...

Nor did even that exhaust catalogue of flame-lit scenes cast across the story. Each year during the festival, there is a ceremony at Wagner's grave, attended by all those descendants who are in Britain on the day. In Mr Colshaw's BBC television programme made for the Ring ceremony, the scene was silent and there stood Winifred, silent, unmoved, her face stone mask beside her father-in-law's resting place. She stood, however, alone; son, daughter, grandchildren—not one would go near her...

I started to speak, but Mother had more to say. "And if these measures fail the order will be given: you will be destroyed and exterminated at the first opportunity. If you should actually dare to go into enemy territory, you know what that will mean..."

Winifred had nailed her colours early to Hitler's mast—and to do the dreadful creature, a macabre kind of justice—she never struck them. Only a few years before her death, she gave a television interview in Germany in which she proudly proclaimed that her admiration and affection for the Führer were utterly undiminished.

That episode led to one of the strangest and most terrible consequences in all the muddied history of the Wagner family. Her son, Wolfgang, who with his brother Wieland had restored the Bayreuth Festival in 1951, (and incidentally launched a theatrical revolution, in doing so, that was to transform ideas about staging throughout the world), forbade her to set foot in the Festspielhaus throughout the entire Bayreuth season—which, just in add to the drama, was the year in which the centenary of the first production of the Ring was being celebrated. (And there

she has most need of bairing, but amen sticks in the throat, and pity she would reject with contempt. Though search my heart for a drop, charity towards her, I can only dogberry's words: "At present call the rest of the watch together, and thank G you are rid of a knave".

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## The threat hanging over small colleges

Within a generation, if London University has its way, medical students will no longer attend Barts, or Guy's, or one of the other old-established medical colleges based on former voluntary hospital: they will instead go to one of six new teaching conglomerates formed from the 34 undergraduate and post-graduate medical and dental institutions in London.

The proposal, by Lord Flowers' Committee, is intended to allow the universities to train the same numbers of students with less money, but their implications extend to every form of higher education.

For the problem facing the universities is that the combination of economic recession and inflation is pushing them ever further into the red. Yet as unemployment in the EEC tops six million, school leavers

### Proposed medical school mergers revive arguments over economies of scale for universities in general

posed his economics, which mostly take the form of business and mergers, but in the case of the Westminster Medical School its closure. Though medical students make up less than five per cent of the total of new university students each year, they are disproportionately expensive. Their courses are longer, they require a lot of space and facilities, and traditionally they are taught in small groups—by doctors who are better paid than most university staff. Each year the proportion of London University's resources swallowed up by medicine has risen, and in 1978-9 it reached 36 per cent. That is the background against which Lord Flowers has pro-

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## EUROPE AND THE PALESTINIANS

hen visiting Kuwait last week, President Giscard d'Estaing expressed his "conviction that the Palestinian problem is not a refugee problem, but that of a people which must enjoy, on these bases and in the framework of a just and lasting peace, their right to self-determination". The bases in question include the withdrawal of Israel from the Arab territories occupied in 1967 and "the well-known positions" of France and Kuwait on the Middle East question. Among the well-known positions of France the issue, correspondents were minded by M. Giscard d'Estaing's spokesman, is the cognition of the existence of all states in the Middle East within their recognized and guaranteed frontiers.

On Saturday night, in Amman, Giscard d'Estaing spoke out his views on the subject at a banquet given in his honour by King Hussein, and added that "all the parties must be associated with the negotiations, and notably the Palestinian people—which implies the participation of the Palestine Liberation Organization". These remarks have been presented, whether for better or worse, as marking a dramatic step forward in European attitudes to the Palestinian problem: fact they do no such thing.

As long ago as January 1976 Giscard voted for a draft resolution in the Security Council which affirmed "that the Palestinian people should be enabled to exercise its inalienable right to self-determination, including a right to establish an independent state in Palestine". His resolution was vetoed by

the United States, Britain and Italy abstained.)

In June 1977 the heads of government of the European Community issued a declaration recognizing the Palestinians' "need for a homeland" and their right "to give effective expression to their national identity". The word "self-determination" has been used by the West German and Italian governments in statements about the problem for some years now. Chancellor Schmidt has explained, in reply to protests from Israel, that the concept of self-determination is very important to Germans, as the basis of their hopes for an eventual peaceful reunification of their country. They cannot deny to Palestinians what they claim for themselves.

In the United Nations General Assembly last September Mr Michael O'Kennedy, speaking on behalf of the Nine, demanded respect for the right of the Palestinian people "through its representatives to play its full part in the negotiation of a comprehensive settlement". Security Council resolutions 242 and 338, he added, should be "accepted by all those involved—including the Palestine Liberation Organization—as the basis for negotiations".

The Palestinian people were "entitled within the framework set by a peace settlement to exercise the right to determine their own future as a people".

In the same debate Lord Carrington said that Resolution 242 was incomplete because it took "no account of the legitimate political rights of the Palestinians which go well beyond their status as refugees" or their "belief that they are a separate people with a right to their homeland". On this point,

he said, Resolution 242 should be "supplemented".

At the end of January Mr Douglas Hurd, Minister of State at the Foreign Office, told the Middle East Association, "no one should doubt that the PLO will have to be involved in the peace process". And on February 10 the Irish foreign minister, Mr Brian Lenihan, agreed a joint communiqué with his colleague in Bahrain, according to which the Palestinians "had the right to self-determination and to the establishment of an independent state in Palestine within the framework of Security Council Resolutions 242 and 338". The PLO, Mr Lenihan said, "should play a full role in the negotiations for a comprehensive peace settlement", and "Ireland recognizes the role of the PLO in representing the Palestinian people".

If anybody is out in front, therefore, in this curious tortoise race towards recognition of the PLO, it is the Irish Republic. The main difference between the French statements and those of the British government is that the British usually spell out what is required of the Palestinians on their side, whereas the French prefer to leave that implicit. Thus Mrs Thatcher, in her interview with French television last night, said, quite accurately, that M. Giscard d'Estaing's remarks about self-determination reflected the common European position, and went on to say "but the quid pro quo must be that the PLO and the Palestinian people recognize Israel's right to exist within secure borders, and the real difficulty has been to try and get these things to happen together".

As M. Giscard d'Estaing might put it, *on ne saurait mieux dire*.

## ISHermen LOOKING FOR FRIENDS

has been a disastrous decade for the fishing industry. First came distant-water fishing and was beaten out of Icelandic waters by that country's unlawful extension of its territorial sea and the superior seamanship of fishery protection vessels, followed by this country's characteristically bad conscience about appearing in the eyes of others as bully. Then just as Icelandic and other distant waters became a separate people with a right to their homeland. On this point,

wrangling and until it comes out of them (no easy prospect) the livelihoods of British fishermen suffer. Meanwhile the North Sea and North Atlantic fishing grounds have been without adequate measures of conservation control: they have been grossly over-fished by all comers to the virtual extinction of some species and the serious depletion of others.

It is a sorry story of the failure to safeguard a clear and important national interest, in admittedly difficult circumstances. The crawler fleet has shrunk from 450 to 150 in five years and half of those are laid up... The Hull Fishing Vessel Owners' Association has gone into liquidation and the great fish wharves of that city are deserted: most of the fish that is sold in the market there arrives by roll-on/roll-off containers from continental ports. Aberdeen would be no better off if it were not for oil. Inshore fishermen have not suffered in quite the same way. But all alike are finding it hard with the catches they do land they are undercut

## HE SPANISH REGIONS

Today's election in the three Basque provinces marked one more step in the Spanish government's policy of granting a degree of autonomy to regions which have a strong sense of entity. The next step is the formation of a Basque regional government which will negotiate the details of an autonomy status already agreed—outline in Madrid. But the success of a nationalist party is a sharp reminder in the government of Adolfo Suárez of the tent to which the situation in the Basque provinces has deteriorated and the difficulties at this may cause. The main actor, the Basque National Party (PNV), is a moderate group which is anxious to negotiate an acceptable form of autonomy and end the violence which continues to plague the region. It won twenty-five of the forty seats up for election and is likely to form the regional government, possibly on its own. But Herri Batasuna, which has split with the more violent, military wing of the ETA terrorist organization and which vocates Basque independence, in eleven seats, taking second place away from the Socialists, and Euskadiak Etxera, which is associated with ETA's political-military wing and wants independence, won

autonomy. Andalucía was put into a different category from the three regions which have traditionally had claims to autonomy, the Basque country, Catalonia and Galicia, and the process was made much more difficult. Not only did there have to be a referendum before negotiations could even begin, but there had to be a majority of the registered electorate in every province which approved the opening of negotiations. Not surprisingly, there was not such a majority in every province when the vote was held last month, though there was a clear majority overall, and that meant that Andalucía's progress towards autonomy was blocked.

The government's change of policy, heavy-handed as it was, has caused a great deal of bitterness in Andalucía, but also in other regions, including the Basque country. In the Basque country the stakes are particularly high. There is the issue of replacing the para-military police by Basque police, the question whether Navarre, with its large Basque population, should be treated as part of the new autonomous region, and the demand made by Herri Batasuna for the release of people they regard as political prisoners. Señor Suárez will need to recover his sureness of touch.

## Social Security frauds

on the Director of the Child Poverty Action Group

I do not wish to enter into a debate with the Minister for Social Security about the level of social security abuse for, as Pat Healy served and he himself admits, no one knows exactly how much money is involved. But I must challenge your assertion (March 3) that as a result of his crackdown on social security "scroungers", genuine scroungers will be much more ready to take up their rights".

Immediately following the press conference around the minister's statement on employing more fraud investigators, I received a letter from a separated woman, with sole custody of her mentally handicapped 18-year-old daughter and wrote, "I am more worried than ever, as I probably be considered as one

of the scroungers by the 1,000 new investigators employed by the DHSS". This is typical of the kind of letter I receive at the Child Poverty Action Group whenever there is an outburst about social security "scroungers". As Mr Prentice himself argued some years ago, "the myth about widespread abuse" helps to create among some people—I have met them in my advice bureaux and other hon. Members will have the same experience—the sense that there is something shameful about applying for benefits to which they are entitled.

No one would want to condone fraud of any kind. But the reaction to Mr Prentice's statement would have been considerably less hostile had he announced similar measures to encourage the million odd people who fail to claim the supplementary benefit to which they are entitled to come forward, and had his colleagues at the Treasury shown the same concern about the much larger amount of public money lost through tax fraud.

Yours sincerely,  
RUTH LISTER,  
Director,  
Child Poverty Action Group,  
1 Macklin Street, WC2  
March 3

are told to give priority to detecting possible fraud, the more likely it is that they will treat all claimants as possible defrauders of the system. This is not exactly conducive to encouraging people to claim their rights.

No one would want to condone fraud of any kind. But the reaction to Mr Prentice's statement would have been considerably less hostile had he announced similar measures to encourage the million odd people who fail to claim the supplementary benefit to which they are entitled to come forward, and had his colleagues at the Treasury shown the same concern about the much larger amount of public money lost through tax fraud.

Yours sincerely,  
OLIVER STENNIES,  
The Deanser,  
Lincoln.  
March 3

## A lonely victim of Everest

From Dr Charles Warren

Sir, With reference to Mrs Audrey Salkeld's letter in your issue of March 6 under the heading "Victims of Everest", perhaps I might add a few personally observed details.

When I was with the late Eric Shipton on his Reconnaissance Expedition to Mount Everest in 1935, I found the body of Maurice Wilson, the man who thought he could climb the mountain alone and perished in the attempt.

Wilson was found lying curled up on his left side, in the open, on the gently sloping moraine of the East Rongbuk glacier near the site of camp 3 at an altitude of 21,000 ft. He was dressed in thin grey flannel trousers, brief undershorts, a shirt and light Fairisle pullover. He had on thin socks and his boots were off and lay next him. His tent had blown down and its remnants lay a yard or two away from him down the moraine slope.

Having recovered his diary, which is now in the archives of the Alpine Club, we then wrapped his body up in the remains of his green tent and consigned it to the depths of a crevasse on the East Rongbuk glacier.

The body was in a good state of preservation, as might be expected, except for the face from which most of the flesh was missing. A colony of choughs inhabited the cliffs of the Charchen (North Peak) when we were there in 1935 and on perhaps the presence of carrion would account for that. And perhaps Bernard Levin may be wrong when he states (March 6) that the bodies of Mallory and Irvine are truly in a place where "moss and rust do not corrupt". Perhaps an ornithologist can tell us what is the greatest altitude at which a bird has been seen?

Personally I have little doubt that the body the Chinese climbers found in 1960 was that of Wilson which had been extruded from the crevasse in which we had tried to bury him in 1935.

But Sir, finally, I do hope that Bernard Levin is right and that at the height at which Mallory and Irvine perished it is true that "moss and rust do not corrupt". And Sir, that no "thieves break through and steal". As an old Everest I would agree with Bernard Levin—R.I.P.

CHARLES WARREN,  
Buck Croft,  
Felside,  
Essex.  
March 7

## Getting into a bind

From Mr P. D. Stobart

Sir, Mr Gee's letter (March 7) expects your readers to be delighted by the disappearance of red tape from the arsenal of our bureaucracy.

Surely a more thoughtful reaction should be "The more's the pity!" Red tape served the purpose of binding together in one bundle all the files which had a bearing upon the subject under consideration. They were carefully flagged (pins being inserted, from top right to bottom left with the point buried) to draw attention to the relevant papers only.

I have worked in both the public and the private sector and my experience has been that a system which brings together so admirably all the relevant information is far less likely to lead to half-baked decisions than one based upon seeing through plastic wallets which may or may not contain all the facts which the decision-maker needs.

Whitehall still binds its files together, but with a variety of unsuitable substitutes for red tape, such as string from the shopping, rubber bands or, worst of all, white webbing straps which soon get grubby and in my case, look as if they belong to the realm of orthopaedic corsets rather than to that of rational administration.

Yours faithfully,  
PATRICK STOBART,  
44b Manor View,  
Finchley, N3.  
March 7

## The waiting game

From Dr Edward de Boni

Sir, If each American hostage in Tehran was to be compensated at the rate of \$1,000 a day, the total cost so far would amount to about a quarter of the cost of a single F-18 fighter—or about 10 minutes of a military action. As each hostage went to bed at night consciously richer his anguish would be nearly relieved. This would make visible patience as an option for the United States Government since it would no longer be so hard on the hostages.

The government's change of policy, heavy-handed as it was, has caused a great deal of bitterness in Andalucía, but also in other regions, including the Basque country. In the Basque country the stakes are particularly high. There is the issue of replacing the para-military police by Basque police, the question whether Navarre, with its large Basque population, should be treated as part of the new autonomous region, and the demand made by Herri Batasuna for the release of people they regard as political prisoners. Señor Suárez will need to recover his sureness of touch.

EDWARD DE BONI,  
Centre for the Study of Thinking,  
11 Warkworth Street,  
Cambridge.

## Stand-up comic

From the Dean of Lincoln

Sir, Lord Greenhill (March 7) might care to study the Lincoln bollards.

Here, the juggernauts which thunder past 10 metres from the Cathedral meet a bollard mounted on sprung hinges. When struck it inclines briskly across the pavement and rebounds, whether off the thigh of a pedestrian or not, into position.

These bollards and juggernauts are protected from injury and pedestrians can practise agility.

Yours sincerely,  
RUTH LISTER,  
The Deanser,  
Lincoln.  
March 7

## LETTERS TO THE EDITOR

## Plans for the welfare of the world

From Lady Jackson of Lodsworth and Mr Robert Wood

Sir, Since the Report of the Brundt Commission on the state of the world economy will become available to the general public this week, may we first of all congratulate you on your efforts to inform public opinion by your admirable preliminary coverage? This has included not only your own sound and comprehensive articles but also the extensive (and very largely favourable) comment you have received from many correspondents and commentators—including, notably, Dame Judith Hart and Mr Edward Heath. Few, if any, of the letters contradicted the fundamental point which you so clearly underlined—that a stagnant North and an impoverished South in our planet could, given a rational economic strategy, alleviate each other's problems.

With Northern assistance in the development of the South becoming, as was the Marshall Plan for a ruined post-war Europe, an engine of growth from which both donors and recipients would gain benefits.

Nor was there much quarrel between the four members of the Brundt Commission propones to national governments for immediate action: a large-scale transfer of resources to developing countries, including an increase in aid to 0.7 per cent of Gross National Product by 1985; the development, with the cooperation of oil producers and consumers alike, of an international strategy for energy; a global food programme to raise yields and conserve land; and lastly some institutional reforms in the world economy, notably the introduction of

measures of international taxation.

The virtual unanimity of acceptance of the Commission's Report elaborated in *The Times* has been remarkable. But none of the proposed changes can take place without the action of national governments and they tend to be more concerned with their own immediate problems, manoeuvres and power struggles than with the survival of a functioning international economy. Yet the connection between national and international action may fatally as in the 1929 world depression, beneficially as in 1947 and the Marshall Plan—be absolutely inescapable. Despite this, it tends not to be any government's highest priority.

Perhapse therefore the most important consequence following the general publication of the Brundt Commission's Report is that an increasing number of citizens will convince their elected representatives that votes are at stake in the government's readiness to make the world economic crisis an urgent matter of domestic politics. Nowhere is this need greater than in Britain where the Government has declared its intention to cut aid, and there are growing pressures to check the inflow of "clean" manufactured imports, many of which come from the South, and whose earnings are needed to buy from us and to service their debts. Such reactions reflect the politics of 1929 and are likely to have the same disastrous consequences.

BARBARA WARD,  
International Institute for Environment and Development,  
ROBERT WOOD,  
Overseas Development Institute,  
10-11 Percy Street, W1.  
March 4.

considerably interested Herr Hitler.

Todays Sovier Union is using the same strategy by a clever use of Cubans, East Germans, etc, in Africa and in Central America they have, or are about to, secure key areas on the world's trade routes. The next step will not be achieved by invasion, as in Afghanistan, but by increasing local tensions and by the use of internal forces such as ANC/PAC in South Africa.

Unless the West calls a halt to this strategy of indirect approach, it will be too late and we will face World War III deprived of key raw materials.

Yours faithfully,  
PATRICK WALL,  
House of Commons.  
March 6.

From Mr H. D. Hughes

Sir, "The Russians . . . and their allies . . . will offer . . . scholarships" (leading article, March 6). What will be the British Government's response—discriminatory fees, now being fixed at a level which is crippling those few trusts and voluntary bodies which have sought to bring overseas students to study here? No marks for that!

Yours faithfully,  
H. D. HUGHES,  
Crossways,  
Mill Street,  
Oxford.  
March 7.

## The homely touch

From Mr Raymond T. Clarke and Mr Malcolm L. Johnson

Sir, Geoffrey Smith's article (February 29) reassess the claim now gaining currency that the Government has an economic policy but no social policy, and he suggests the need for a coordinating minister to bring coherence to policy on social matters.

There is no overall social policy; only departmental policies reflecting economic requirements. For example, Mr Patrick Jenkins at the DHSS has said on many occasions that the first priority is to get the economy right and, in the meantime, many others he would like to do will remain beyond reach. On the same theme Mr Reg Prentice has made it clear that old, disabled and poor people will be executed to take their share of the hardships. Yet the Home Secretary has been able to increase expenditure on law and order. Whilst these messages are unequivocal they cannot be said to constitute parts of a coherent, agreed social policy.

Among the separate policy decisions currently being taken are those affecting unemployment, law and order, housing, youth service, education of children with handicaps, transport, social security and, presumably in the Budget, child benefit.

It is essential to raise the level of consciousness about competing objectives within social policy, a task which governments cannot do alone. This Council was established by Sir Keith Joseph in 1973 with special responsibilities for handicap, the family and community care. It has worked to improve public awareness in its own central field of social policy which is now most vulnerable to decisions taken on economic grounds. We would not wish to over-emphasize our contribution but it is ironic that, at this very stage, our work is to terminate at the end of March as victim of the Quinton campaign and economy in the public sector.

Yours faithfully,  
RAYMOND T. CLARKE,  
Secretary and Chief Officer,  
MALCOLM L. JOHNSON,  
Secretary (Policy and Research),  
Family and Social Services Council,  
Brook House,  
2-16 Tavistock Place, WC1.

Some other major sporting events such as Wimbledon, the Grand National and the Derby.

The total cost to the public of covering these events under the present policy and at today's prices is approximately £50 million. An agreement to alternate them equitably on turn and turn about basis would save the BBC many millions of pounds and that is not allowing for inflation. Viewers might regard this as a higher priority than cuts



## COURT CIRCULAR

### BUCKINGHAM PALACE

March 10: The Queen and The Duke of Edinburgh this afternoon attended the Commonwealth Day Observance Service in Westminster Abbey and were received upon arrival by the Dean of Westminster and the Chairman, Joint Commonwealth Societies' Council (Sir Hugh Springer).

Her Majesty and His Royal Highness were joined present at a Reception given by the Commonwealth Secretary-General (His Excellency Mr Shridath Ramlal) at Marlborough House.

The Countess of Kinnar, Mr Robert Fellowes and Lieutenant-Colonel Blair Stewart-Wilson were in attendance.

Today is the Anniversary of the Birthday of The Prince Edward.

### Birthdays today

The Right Rev. R. G. Eastaugh, 60; Mr P. C. Gray, 67; Miss Marjorie Heribson, 50; General Sir Peter Hunt, 64; Sir Charles Johnston, 68; Sir Flirtay McLean, 69; Sir Henry Markham, 50; Major General Sir D. L. Farrant, OBE and Mrs Farrant, of Lower Bourne, Farnham.

Dr W. G. McCann and Miss J. Kerr

The engagement is announced between William, only son of the late Dr H. J. McCann and Mrs G. A. Fleischmann, of Dublin, and Hilary, elder daughter of Dr and Mrs David Kerr, of High Wycombe, Buckinghamshire.

Mr E. B. Mews and Miss J. Kerr

The engagement is announced that the marriage will take place shortly in Australia between Richard Evan Bromley, son of the late Evan Mews and the late Mrs Mary Pride, of Gloucestershire, and Hilary, daughter of Dr and Mrs David Kerr, of High Wycombe, Buckinghamshire.

Major H. M. Purcell and Miss L. V. Colborne-Malpas

The engagement is announced between Hugh Maurice Purcell, of 10 Grosvenor Gardens, son of Lieutenant-Colonel and Mrs H. G. Purcell, of Foxrock, Co Dublin, and Lucy Victoria, second daughter of Mr and Mrs J. E. Colborne-Malpas, of Putney.

Mr R. Sandford-Fawcett and Miss A. M. Lewis-Roberts

The engagement is announced between Richard Lewis-Roberts, son of Mr and Mrs J. W. Sandford-Fawcett, formerly of Gerrards Cross, Buckinghamshire, and Alice Margaret, younger daughter of the late Group Captain and Mrs A. O. Lewis-Roberts, formerly of Chelmsford, Dorset.

Mr J. O. Tudor and Miss L. A. Richards

The engagement is announced between John, only son of the late Group Captain Tudor, DFC, and Mrs. Jane Carol Russell, daughter of Mr and Mrs John Russell. The Rev C. P. de Candole officiated. The bride, who was given in marriage by her father, Mr John Russell, and Mrs. William, Miss Linda Russell and George Henkinson. The Rev D. N. Holden was best man.

A reception was held at the home of the bride.

### Marriage

Mr A. J. Holdford and Miss J. C. Russell

The marriage took place on Saturday, March 8, at Witchampton, Herefordshire, between Mr Ivan Khan and Miss Jane Carol Russell, daughter of Mr and Mrs John Russell.

The Rev C. P. de Candole officiated. The bride, who was given in marriage by her father, Mr John Russell, and Mrs. William, Miss Linda Russell and George Henkinson. The Rev D. N. Holden was best man.

A reception was held at the home of the bride.

### Dinners

Royal Society of Medicine: Lord Smith, President, of the Royal Society of Medicine, with Professor Sir John Dacie, past-president, Professor Sir John Stellwitzky, president-elect, and honorary officers presided at a dinner held yesterday evening at the Wigmore Hall, London.

Guests: Dr J. B. Vane, Group Research and Development Director of the Wellcome Research Laboratories, who had earlier delivered the Nuffield Lecture, which on this occasion was associated with the centenary of Burroughs Wellcome Company.

The guests included: Professor R. H. S. Thompson, Dr. R. Williams representing the Wellcome Trust, and Dr. J. H. Shapard, Mr D. Godfrey and Dr. J. H. Clark, representing the Wellcome Foundation.

Carlton Club: Mr Harold Macmillan, OM, FRS, was the guest of honour at a dinner held yesterday on the occasion of his retirement as chairman of the Carlton Club and of his appointment as its first president. Lord Boyd-Carpenter, chairman, was in the chair.

Society of Conservative Lawyers: The annual dinner of the Society of Conservative Lawyers was held at the Royal Automobile Club. Mr Edward Gardner, QC, MP, chairman, presided and Mr Mark Carlisle, QC, MP, was the guest of honour. Mr James Lemmick also

spoke. Among others present were: Sir Graham Page, MP, Sir Charles Mynott, Sir Leon Peries, QC, MP, Sir Trevor Phillips, QC, MP, Sir Alan Pender, QC, MP, Sir Patrick Mayhew, QC, MP, and Mr Peter Mandelson, QC, MP.

Service dinner: British American Forces Dining Club: Major-General George J. Keegan, USAF, was the guest of honour at the British American Forces Dining Club's dinner held last night at the Royal Commonwealth Club. The dinner, which on this occasion was associated with the centenary of Burroughs Wellcome Company.

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Receptions: Royal Overseas League

Mr Michael Evans, director of the Defence Council, entertained at a meeting of the Royal Overseas League's discussion circle held at Over-Seas House, St James's, last night. Colonel Robert Wright was in the chair.

Residues left to National Trust

Mr Robert Henry Wells, of Hove, Sussex, civil servant, left £10,384 net. After a personal bequest he left the residue to the National Trust.

Miss Dorothy May Harvey, of Winchester, left £131,316 net. After specific bequests she left £10,000 net. Between the Chester Foundation with the wish that it benefit the house, Le Gallerie, the RNIB, PDSA, NSPCC, Winchester, the Home of Compton, Southampton, RUKBA, Distressed Sailors' Aid Association, British Cancer Society, Cancer Research Campaign, other estates include (net before tax paid; tax not disclosed):

Cater, Mr Frederick William, of Relgate, Surrey . . . £669,147

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Science report

**Medicine: New light on infant deaths**

By Our Medical Correspondent

Sudden infant death remains the most common cause of death between the ages of one week and one year old in Britain, more than a thousand infants are found dead by their parents, having been put into their cots either in good health or with apparently no more than a minor respiratory infection.

Despite vast research the cause of sudden infant deaths remains undiscovered. Among the hundred or so theories that have been investigated are allergy to cow's milk, deficiency of trace elements, congenital heart defects, and infection with various viruses. At present, however, the most favoured theory is that the immediate cause of death is that the baby stops breathing, either as a result of some obstruction in the throat or a failure in the reflexes that control regular respiration during sleep.

Support for that theory has come from several sources. Prolonged pauses in normal breathing have been observed during sleep both



Photograph by Bill Orton

The Queen greeting the Ven Dr Saddhatissa, a Buddhist, on her arrival at Westminster Abbey yesterday for a Commonwealth Day observance.

### Durham School

The following awards are announced to commence in September, 1980:

KING'S SCHOLARSHIPS: 1st, Julian, A. E. Mynatt (Durham chorister); 2nd, S. A. Squibb (Red House); 3rd, S. J. M. Wilson (Acland House); P. C. M. Wilson (Durham Choristers' School and Durham School).

EXHIBITIONS: 1st equal, C. M. McGuire (Mowden Park School); 2nd, J. A. Simpkin (Durham Choristers' School); 3rd, A. D. Balme (Fisher Box School); 4th, C. A. Brown (Fossall School).

MUSIC AWARDS: 1. D. Billingham (King's Chapel, Chapel Royal, Whitehall); 2. J. Hart (King's Chapel, Chapel Royal, Whitehall); 3. D. J. M. Williams (Durham Choristers' School).

ART AWARD: A. W. Balous (Harrow School).

EXHIBITIONS AT AGE 11+: 1. B. Date (Daily Primary School); 2. C. Liddle (St Margaret's Junior School).

EXHIBITIONS AT AGE 13+: 1. B. Date (Daily Primary School); 2. C. Liddle (St Margaret's Junior School).

### Prime Minister at enthronement

Mrs Margaret Thatcher and Mr

William Whitelaw, the Home

Secretary, are to attend the

enthronement of the Most Rev

Roger Runcie, as Archbishop of

Canterbury on March 30.

In the absence of Mrs Thatcher

and Mr Whitelaw, Sir Keith

Joseph, Secretary of State for

Industry, will answer Prime Minis-

ter's questions in the Commons on

that day.

Younger players do well in bridge trials

By Our Bridge Correspondent

The second stage of the exhaustive trials organized by the British Bridge League to select the team to represent Great Britain in the Olympiad at Valkenburg, Holland, September took place in London over the weekend. Four teams, captained by R. A. Friday, G. T. Kirby, J. Pantos and B. D. Short, have been formed after the pair weekend. Each had to play two 16-board matches against the others and they will repeat the round robin in Birmingham on May 25.

The Victoria League gave an after-

noon reception Over-Seas House

to members of the Royal Commonwealth Day Committee, the air services discussion with the United Kingdom.

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Science report

**Medicine: New light on infant deaths**

By Our Medical Correspondent

Sudden infant death remains the most common cause of death between the ages of one week and one year old in Britain, more than a thousand infants are found dead by their parents, having been put into their cots either in good health or with apparently no more than a minor respiratory infection.

If, then, the underlying defect in sudden infant death is in the respiratory reflexes, might this be a disorder inherited from their parents? A research group at the Medical School in New Jersey, have been looking into that possibility. They studied six couples who had had a baby die suddenly and compared them with couples whose babies were healthy.

A small baby whose breathing is obstructed by turning on to its face or by a respiratory infection will normally breathe more deeply to overcome the obstruction. Possibly, however, infants with a low respiratory reflex may be more dangerous in adult life. It may, for example, be helpful to swimmers, but it could be hazardous in infancy.

When breathing stops for any reason, carbon dioxide formed in the muscles rapidly accumulates in the bloodstream, and that stimulates the nerve centre in the brain to cause a powerful reflex to restart the breathing. The strength of that reflex is very apparent in anyone trying to hold his breath.

Source: *New England Journal of Medicine*, February 28, 1980, p495.

## Roman Catholic-Orthodox dialogue on Patmos

From Our Own Correspondent

Athena, March 10

The theological dialogue aimed at restoring Christian unity between the Roman Catholics and the Orthodox Christians scheduled to start on May 19 in Patmos, Aegean island where St John the Divine received his revelation.

There will be one prelate and one theologian from each of the 14 Orthodox patriarchates and autocephalous churches, including the Patriarchate of Jerusalem.

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## M Barre favours 20 pc cuts

In a move designed in put a brake on public spending in France, M Raymond Barre, the Prime Minister has written to all his ministers urging them to consider a reduction of 20 per cent in their projected investment programme for 1981.

He also suggests that operating expenditure in the civil service should not increase in 1981 in value terms, meaning a decline of at least 10 per cent in real terms, if inflation continues at its present rhythm.

### Leipzig fair opens

The Leipzig Spring Fair, a major East-West trade fair featuring over 3,000 exhibitors from over 60 countries opened on Sunday with participants saying the business climate between Western and Communist countries has not been affected by the Afghan crisis.

### New coal shafts

Ten new shafts are being sunk at coal mines in eastern China to supply fuel for the Baoshan iron and steel complex being built near Shanghai by Nippon Steel Corporation, the New China News Agency says in Peking.

### Gulf says 'no sale'

Gulf Oil Corporation says in Pittsburgh it has decided not to sell its Los Angeles-based refining and marketing properties and has terminated discussions with interested parties in the interests of the corporation and its shareholders.

### Oil swap proposal

Kuwait has proposed a crude oil swap arrangement with Malaysia, the National Malaysian news agency Bernama, says in a report from Kuwait. Each country would provide types of crude not obtainable in the other territory.

### Foreign cars in Japan

Sales of foreign cars in Japan rose 253 per cent to 3,914 units in February from 3,123 units in January, the Japan Automobile Importers' Association say. February's total, however, represents a 17.9 per cent drop from the like year-earlier month.

## Preliminary Announcement

The consolidated trading results of Rolls-Royce Motors Holdings Limited and its subsidiary companies for the year ended 31st December 1979 are shown below:

	1979 £000	1978 £000
<b>Turnover</b>	<b>158,316</b>	<b>152,182</b>
<b>Trading profit</b>	<b>7,145</b>	<b>14,634</b>
<b>Taxation - United Kingdom</b>	<b>1,794</b>	<b>2,601</b>
Overseas	256	351
<b>Profit after taxation</b>	<b>5,095</b>	<b>11,682</b>
<b>Less:</b>		
Exchange losses	294	312
Minority interests	14	46
Dividends		
Additional 1978 final dividend	82	—
Interim paid - @ 2.340299p per share (1978 2.24p)	1,381	1,321
Final proposed - @ 3.128864p per share (1978 2.99477p)	1,846	1,764
<b>Profit retained</b>	<b>1,478</b>	<b>8,239</b>
<b>Basic earnings per share</b>	<b>8.61p</b>	<b>19.72p</b>

Direct exports from the UK of all products amounted to £66,350,000 (1978 £60,266,000) and Group turnover in countries outside the UK rose from £67,641,000 to £71,604,000.

The accounting policy for deferred tax has been changed and the figures for 1978 have been re-stated accordingly.

Earnings per share has been calculated on profit after taxation less minority interests. Subject to approval by the Company at the Annual General Meeting a final dividend of 3.128864 pence per share will be paid on 7th May 1980 to the holders of the existing ordinary shares recorded in the register at the close of business on 9th April 1980.

10th March 1980

## Rolls-Royce Motors Holdings Limited

The Report and Accounts for the year ended 31st December 1979 will be available from 20th March 1980 and copies may be obtained by request to The Secretary, Rolls-Royce Motors Holdings Limited, Pyn's Lane, Crewe, Cheshire, CW1 3PL.

Contractors say industry is getting away with 'legalized murder'.

## Cement makers defend pricing arrangements

Cement makers yesterday defended themselves against criticism from contractors that their common pricing arrangements amounted to a "price ring" which allowed the industry to get away with "legalized murder".

According to the Cement Makers' Federation (CMF), comprising six of the seven producers in Britain, the 24 per cent price increase announced last month would have been much larger but for the moderating influence of the independent costs committee.

This body, chaired by Mr Leo Russell, assesses proposed increases from an independent standpoint, the federation explained.

The amount of the increase and the length of notice given—only two weeks—incited the Federation of Civil Engineering Contractors (FEC), whose members are among the largest customers for cement.

Later today, the two federations will meet to discuss the increase. There appears to be virtually no chance of it being modified, but the contractors believe they may be able to influence the future behaviour of the federation in fixing and announcing price increases.

Mr Henry Pinnock, director of the CMF, said yesterday that he regretted that the contractors had expressed views about the increases in advance of today's meeting.

He added that the notice given was determined by the fact that details of the increase in the price of coal—an important determinant of cement prices—were not available until the day before the cement price increase decision was reached. "The notice given was, in fact, not out of line with the notice given for increases over past years."

The civil engineers, however, remain unimpressed. Yesterday, Sir Maurice Laing, president of the FEC, urged the Government to ensure that free competition prevailed.

"Why are the cement makers permitted to continue their monopolistic pricing policies, and why are they not subject to the freedom of the market?"

"The very nature of the pricing agreement is to protect the least efficient producers, leaving the more efficient to benefit from even higher margins. That is not free enterprise."

Sir Maurice added that it was unreason-

able for the favoured position of the cement makers to be maintained.

The contractors have already said that they intend asking Mr John Not, Secretary of State for Trade, to examine the continued justification for the pricing arrangements.

There are only seven producers of Portland cement in the United Kingdom. Of these, Blue Circle, with almost two-thirds of the total market, Rugby, Portland, Tunnel Holdings, Ribblesdale Cement, Ketton Portland and Abertardus Bristol, Channel Portland—Cement are represented in the CMF, through which common pricing arrangements have been observed for more than 30 years. The seventh company, KCL, markets its cement through Blue Circle.

The cartel has successfully resisted challenges in the Restrictive Practices Court on two occasions, the most recent in 1973. Specific price rises have also been examined through the Price Commission.

Mr Pinnock said yesterday that the possibility of having again to justify the arrangements was something the CMF lived with.

John Huxley

## Fairey Engineering to market and then make Italian industrial robots

### Managers losing out in job moves

By Patricia Tisdall  
Management Correspondent

Managers may not realize that they are likely to lose out on their pension entitlements because of job moves. A survey published by the British Institute of Management yesterday shows that two-thirds of managers are likely to retire with pensions which are only about half the full entitlement.

This is because managerial mobility has been increasing to such an extent that managers now expect to change employers three times on average compared with 1.4 times 30 years ago. Only 10 per cent spend all their working lives with one employer and so very few are likely to remain in the same job long enough to earn the full pension of two-thirds final salary which is provided by most occupational schemes.

While managers may expect some devaluation of real pension benefits when they change employers, the devaluation which occurs is sometimes considerably greater than expected.

A manager who has changed employers five times during his career, for example, could expect to get only 34 per cent of his salary on retirement compared with the 66 per cent received by one who stayed with a single employer.

The BIM suggests that managers should get more advice

Armed with more information, managers could then either seek compensation from their new employer or "top up" their pension after the move either to an occupational or to an independent scheme.

### Technology News

British Robotic Systems, the SPL/Remeck joint venture, will implement integrated assembly robotic systems for the low-volume batch manufacturing industries. It claims to be the first British company to apply an overall systems approach to the developing market for advanced automation.

Mr Vincent Willis, a director of SPL, will be managing director of British Robotic Systems. Both parent companies have been approaching the area of robotics in recent work. Remeck in electromechanical systems and SPL in process-control software and distributed computing systems.

As with Fairey's Italian con-

nection, the new SPL/Remeck company will aim at systems which are dedicated to specific operations, in this case in the field of automated assembly.

Marconi Avionics' GR-H4 gyroscopic (above), hot much bigger than a thumb, is widely used to stabilize and guide aircraft missiles and other vehicles. The 10,000th to be made, recently handed over, was for the radar guidance system of a Sky Flash missile.

Production of this small precision gyro—used to stabilise and guide a variety of missiles, aircraft and other vehicles—began 15 years ago under licence from Northrop Corporation, Los Angeles. Since then the performance of the unit has been improved and the cost of producing it has been cut to between one-half and one-third of the original figure.

Dr Bernard O'Kane, chairman of Marconi Avionics, said at the recent handing-over of the 10,000th unit that the GR-H4 could withstand sustained high accelerations—such as nine or more times the acceleration due to gravity (9g or more)—in a manoeuvring combat aircraft, rising to 40g during the launch of a missile, and even g-forces measured in hundreds and in high shock loads.

Mr Alan Esser, manager of the company's gyro division, said that the GR-H4 was a precision, sub-miniature rate gyro. In other words, it measured the angular rotation about one axis, and was just about as small as could be achieved for the required performance.

The unit could withstand temperatures from -54°C to +100°C and shock up to 500g. Combinations of gyros and accelerometers were used to stabilise and guidance: two rate gyros could stabilise the homing system of a missile, for example, or three rate gyros fixed rigidly to the structure could guide a missile or other vehicle.

### Natural plastics

A range of new plastics derived from naturally occurring, renewable sources such as leaves, cornstarch, sugar cane and beeswax is being developed by a research team at Manchester University Institute of Science and Technology (UMIST).

The research, which will be supported by a £113,000 grant from her Wolfson Foundation, has been prompted by the large rise in the cost of producing polymers from hydrocarbons, the main feedstock. Members of UMIST's polymer and fibre science department believe that the production of polymeric materials from cellulose and its derivatives will become increasingly feasible, both commercially and technologically.

Recent developments in cellulose chemistry have shown that high yields of glucose are possible from plant cellulose in agricultural residues. This can be created to produce cellulose triacetate, water-soluble polymers, and glucose, without the formation of other undesirable side-products.

The team is also investigating ways in which the polymer, when synthesized, usually in pellet or powder form, can be formed into a useful article.

Part of the grant is being used to design and evaluate small-scale reinforced reaction injection moulding (RRIM) equipment. This is a relatively new process offering the advantage of simultaneously converting liquid monomers into a fabricated polymer article. Research is being pursued to develop novel oil-based source chemicals suitable for the RRIM process.

UMIST believes that these plastics and RRIM equipment, with their large energy-saving potential, have significant commercial application in many industries. Interested companies include BL, Blue Circle, Engineering Services Urethane, Pilkingtons and Tate & Lyle.

Kenneth Owen and John Huxley

## LETTERS TO THE EDITOR

## Industry's double burden: high interest rates and a strong £

From the general secretary of the National Union of Tailors and Garment Workers:  
Sir Rosemary Brown's answer to her own question about what has gone wrong with the clothing industry this winter, touched briefly on the impact of trade with the United Kingdom, particularly in areas such as low-cost clothing. Even high-cost countries are at a relative advantage. A recent United States assessment judged that the dollar was undervalued by some 20 per cent.

If the industry is not to go to the wall the Chancellor, in his coming Budget, must give consideration to the removal of value added tax from all clothing. After all, garments, like food and shelter, are one of life's essentials. This would also eliminate the anomaly whereby VAT is payable on one's own children's clothes and not on others—the "teenage VAT" which Rosemary Brown describes as a "controversial issue".

The United Kingdom clothing industry has proved in the past that given the right economic environment it can not only survive but also prosper. Productivity has improved, and much faster rate than for many years. It is widely recognised that industrial relations are good.

Given these advantages, it is incumbent on the Government to act on those issues so dangerous to the industry, namely high interest rates, imports and unrealistic strength of sterling.

Such action would give a notional喘息 in tattered clothing industry on a secure financial footing, more and more producing more and selling more thereby providing better security, remuneration and prospects for all its employees. Yours faithfully,  
ALEC SMITH,  
General Secretary,  
National Union of Tailors and Garment Workers, Radlett House, West Hill, Aspley Guise, Milton Keynes, MK17 8DT.

### Praise due to credit cards

From Mr Roger Baker:  
Sir, The pros and cons of credit cards are not quite as Mr David Jackson (March 3) sees them. The credit card is now used in purchasing situations that mean obtaining a written receipt, thus enabling a buyer to pursue a complaint effectively. It discourages cash against the person with whom you do business.

It makes possible purchases of considerable scale without waiting for cheque clearing (to the point that the cheque is now treated as a monetary instrument on a personal-purchase entry buying an airline ticket) and eliminating the risk of carrying or losing large amounts of cash. Lastly, it provides a seven week credit when used at the time of purchase.

Can we not, therefore, have more positive and cheerful comments instead of voices of doom? So characteristic of the openings of some journalists, particularly when writing these days on ecological subjects? Three million acres is really a very small proportion of the area of even just the Brazilian Amazon.

JOHN PITI,  
Editor/Senior  
Commonwealth Forestry  
Association,  
11 Kebble Road,  
Oxford, OX1 3QG  
February 29.

From Mr J. L. Brandler:  
Sir, I propose your article on Daniel Ludwig's enterprise in Brazil (February 27). It is not a native Nigerian tree, it was introduced into the country by far-sighted forestry officers 30 years ago or less.

As it happens my company, Cross River Mills, was involved in a small way in Ludwig's first experiments with this tree in Eastern Nigeria. Your article really does not do his venture justice; it is an enormous affair which deserves fuller description of all that is involved.

This kind of sniping at entrepreneurs is really too easy. He may be right in his conception and he may be wrong but he cannot be shot down in a few words.

Incidentally if your reporter travelled from Iquitos in Peru to Belém in Brazil he went down the Amazon not up.

J. L. BRANDLER,  
6 McPherson Avenue,  
Ikor, Lagos,  
PO Box 471,  
February 29.

### Energy saving alternatives

From Mr J. H. Birch:  
Sir, I was surprised that the letter (March 4) from members of the Energy Centre, Newcastle upon Tyne, on nuclear power generation should have referred to the loss of energy resources to river areas from power stations as well as the cost of cooling tower without mentioning the conservation of these resources combining heat and power operation of these stations.

The Marshall Committee's Report No 35, for example, recommends the introduction of combined heating and power with district heating and demonstrates that in every building currently being used by the public sector the only real opportunity lies in the proper use of money through making the own mistakes?

Yours faithfully,  
ROGER BAKER,  
23 Northfleet Close,  
Maidstone Park,  
Maidstone, ME14 5QD.

Energy saving await the potential savings from a other "alternative" savings, including insulation, without the need to develop new technologies. In the context of combining heating and power with district heating, the differences in efficiency between AGR and PWR stations would have relatively little significance.

Yours faithfully,  
J. H. BIRCH,  
Vice-Chairman,  
District Heating Association,  
Bedford House,  
Stafford Road,  
Caterham,  
Surrey CR2 6JA.

## UK's microchip opportunities

From Mr F. J. Fahy:  
Sir, It would appear from recent announcements by the present and former governments that the politicians have been advised by their scientific counsellors that Britain should invest heavily in the

BY THE FINANCIAL EDITOR

## Judging the dollar's turn

The dollar continued to gain strength in the foreign exchange markets yesterday, moving firmly decisively above the DM 1.80 level.

More striking, however, was the advance against gold. With the movement back into sight, the interest-bearing paper gained momentum; the bullion price did sharply with the downward movement doubtless led and abetted by short-selling. In late sales in London last night the price was won to around the \$570 level for a fall of more than \$40 on the day.

Meanwhile, the question that has to be asked is whether we now have a genuine turning point in the dollar's fortunes or merely a giant bull trap. The prospects of other anti-inflationary medicine from the Carter Administration and talk of prime rates going to 19-20 per cent are one thing; more important, perhaps, is the strength of the Administration's and the Federal Reserve's resolve to keep the screws tight long enough to make a real and lasting impact on inflation. Past experience suggests there are no particular grounds for confidence.

A common thread between the United States and the United Kingdom at the moment is the length of time it is taking for a recession to set in. Yesterday's figures suggesting relatively buoyant retail sales in January were hardly the stuff of which recessions are made, and there was precious little sign of recessionary influences trimming the rate of rise in wholesale prices. On the face of it, these economic indicators are rather difficult to reconcile with the relatively good February bank lending figures that the market seems to be expecting this afternoon.

Depressed

atting

more than doubled interim profits from Parker Knoll yesterday, up from £106m pre-tax, provided a rare bright note for the furniture manufacturing sector pushing the shares up 12p to 110p.

Ratings in the sector are depressed in anticipation of a fall in furniture sales volume in 1980 as consumer spending comes under pressure; the introduction of new fire regulations and a deteriorating trade balance.

The prime victims will be the downmarket manufacturers where margins are thinner and the greater dependence on oil-based synthetic materials means higher costs and more expense. Complying with the new fire

Christie-Tyler, for instance, follows the rule like its own and 1979-80 pre-tax profits will fall by as much as two-thirds to £3m. The shares at 67p are more or less scuttling as much yielding 14.3 per cent maintained final dividend which looks set in view of the year two times cover a strong balance sheet.

Shareholders in Christie-Tyler then can probably sit out the cyclical trough without worrying about a cut in the dividend. Parker Knoll or Stag Furniture however are more exciting prospects. Both operate at the top end of the market.

Parker Knoll's further diversification into textiles (now 50 per cent of profits) is going off, 1979-80 profits should approach £33m pre-tax to give a fully-taxed ratio of only 4.5 and likely yield of over 9 per cent.

Stag meanwhile trades on a prospective ratio of about 4.3 at 178p and a yield of 6.2 per cent although a sizable rise in the final dividend looks likely.

Both Parker and Stag have rock solid balance sheets. Parker should have net assets of nearly £2m by the year-end and the troubles of the other furniture makers seem to have unduly depressed their share ratios, although Parker would endear itself more to investors if it did away with its non-voting share structure.

**Rolls-Royce Motors**  
holding the dividend

has been a ghastly year for Rolls-Royce Motors. Profits have collapsed from £14.5m to only £7.1m reflecting the loss of the American battle tank engine contract; the engineering strike, poor underlying demand in industrial aircraft, much higher interest

charges and the strength of sterling. Yet the dividend is maintained, and just about covered by current cost earnings.

Rolls then is taking the view that this is the worst, though the shares, at 65p, remain a gamble on the length and seriousness of the oncoming recession even if a yield of 12 per cent is some comfort.

Much of the damage inflicted last year was exceptional. Rolls could hardly have foreseen the loss of its Iranian tank engine business, though the difficulty that this presented was compounded by the fact that a Government-funded factory for the big V12 engines led the company into developing smaller engine versions on its own account. Quite simply Rolls now has a splendid factory capable of producing what it reckons is the best battle tank engine available, but so far very few firm customers for it. That situation may change; promising negotiations are under way.

On the industrial diesel side, meanwhile, demand remains slack though. Rolls is better able to cope with this following rationalization—at a cost of £750,000 and 750 people. Car manufacture, which in spite of the engineering dispute (which alone cost the group profits of at least £5m) remains promising, though there is natural caution about the future level of demand for cars as costly as these, even in the important North American market. Nevertheless, waiting lists extend for about a year. That leaves aerospace components, which performed splendidly last year and continue to do so.

The bullish view of Rolls is that it will be able to capitalize on the very heavy investment programme of the past four years, which includes plans for a new four-door successor to the Silver Shadow shortly. Moreover, if sterling has now peaked—which seems possible—this will help Rolls' sensitive export markets. My view though is that recovery could continue to test the patience of shareholders for a couple of years; the damage caused by the loss of the Iran contract is serious and the group's 70 per cent gearing looks on the high side for a business with a vulnerable product range going into a recession.

### Lloyds When the downturn comes...

After the clamour about banking profits, the Lloyds Bank annual report, the first one from the clearers, strikes a more sober note. It now appears that Lloyds has only managed to keep its balance sheet strength intact with the ratio of free capital to reserves at 4.5 per cent, just a shade better than last year.

If the "optimistic" outlook for the economy predicted by Sir Jeremy Morse comes about, then this important ratio could deteriorate when interest rates begin to fall just as the recession, and its cohort of bankruptcies, bites hard. It would not be surprising if in a couple of years time, the capital hungry banks have to raise new money to bolster their resources. Market expectations point that way with shares standing on p/e ratios of around 3, less than half the market average, although yields have now started to catch up.

The market also seems to believe that the Government will get on top of inflation at some point over the next year, something which would do no good to banking profitability. As Sir Jeremy explains, rapid inflation is bad for the banks because unless government aid is forthcoming, the British trawling industry will rapidly die.

If proof is needed, one should look at the Port of Hull and the decision of its Fishing Vessel Owners' Association to go into liquidation. The cause of the closure of Hull as a fishing port is that the trawler owners cannot afford the economic rate of £51 a ton to discharge their catches. This is the wharfage charge calculated on expected landings this year and compares with £6 a ton at most commercial ports.

Charges are high, partly because the number of vessels is low, but mainly because of the reduction in fish in the remaining vessels are allowed to catch.

If Hull vessels had the same opportunities as other EEC countries, legal or illegal, the port could become viable. The 130-strong trawler fleet of 18 months ago has shrunk to 26 freezer trawlers and four conventional vessels but even they do not have the chance to fish to their full capacity.

The trawling industry believes that Hull may signal the start of the collapse of the entire industry. At the risk of oversimplifying the problem, it may be said that British trawlers are not catching enough fish because they do not have enough access to enough fishing grounds, in spite of the fact that Britain has two thirds of the European fishing grounds.

Bankers are traditionally in the first row of economy watchers. They now see that high interest rates have trimmed the appetite of private customers. Companies however are still borrowing to finance stocks and increased costs and overdraft utilization is high.

So with a pile up of bad debts ahead and a relatively poor profits outlook, bank shares could be vulnerable. As it is, they provide a reasonable yield and a great deal of safety for the testing times ahead.

### Business Diary: Power politics

Nearly a hundred of Britain's entrepreneurs and their wives attended a reception at 10 Downing Street last week.

The occasion provided an opportunity for Mrs Thatcher and her Industry Secretary, Sir Keith Joseph, to weave in and out of the crowd in search of some solace from the men whose companies represent the very essence of energy, drive, dynamism and success so cherished by the Conservative Party.

But while the Government's firm and undivided commitment to the monetarist approach to economic management undoubtedly has broad support from businessmen, the loyalties of the guests at Downing Street were clearly under growing strain.

They appreciate the need to bring down the rate of inflation, boost productivity and promote greater efficiency in manufacturing industry. But there is now an acknowledgment that single-minded adherence to the monetarist philosophy is not going to realize those aspirations overnight. Meanwhile the policies are burning.

Manufacturing industry is already facing enormous pressure and the latest economic assessments (this week's Cambridge Econometrics forecast) underline the message that recession, which performed splendidly last year and continue to do so.

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## FINANCIAL NEWS AND MARKET REPORTS

## Stock markets

**Gilts firmer, but oils retreat further**

The last full account before the Budget started nervously yesterday, plagued by further gloomy economic news and another downturn in oil.

Gilts, however, were slightly firmer encouraged by the latest talks between the unions and the British Steel Corporation and by the banking figures, due today, which are expected to show an improvement on last month.

But it was the latest upset in oils that captured the market's attention as shares retreated across the board. This had the effect of keeping the buyers away which in turn left the rest of the equity market looking softer as prices drifted throughout the day. Only special situations and company results provided relief.

By the close the FT Index had fallen 3.4 to 452.3 after being 5.3 down earlier in the day.

The second liners among oil shares were again the worst hit after recent speculation that Sheibens, along with its operator, Marconi, had been disappointed by its latest drilling test. But the majors were not left unscathed as the threat of another big rise in petroleum revenue tax to offset the huge profits being made continues to be a concern.

Nevertheless, most market men agree that the worst is over and that the whole affair has been overdone. But until there is a marked return of confidence they will continue to mark prices lower, leaving only the speculators.

Gilts were in a quiet but firm mood with modest rises throughout the list, but with very little turnover reported. The latest talk at BSC to settle the steel dispute and the bank lending figures, which are expected to

show a rise of between 1 and 2 per cent, helped sentiment but until something definite takes place the market is expected to continue to mark time.

In the event, longs showed gains of between £1 and £1 with advances of around £1 at the shorter end of the market.

*Alcan Aluminium (UK) continued its upward climb yesterday on suggestions that the Canadian parent may be preparing a share stake change. But even with the price up 3p to 107p, the rumours were being discounted after the recent dividend cut.*

Leading industrialists had a fairly neglected look for most of the day. Most finished easier, although ICI fell 18p to 370p, reflecting the threat to its oil profits from the Nippon Field in the form of PRT. Falls of 2p were noted in Unilever at 436p and Beechams at 123p while similar rises were seen in Glaxo at 246p and Pilkington Bros at 220p.

The latest price-making exercise by jobbers to date selling saw further heavy losses among most of the oil shares. BP,

reporting this week, led the way, plunging 20p to 364p, closely followed by Shell, which fell 14p to 376p and Ultramar 12p to 490p. Burmah eased 7p to 215p, Siemens 27p to 548p, Lassco 23p to 448p and Tricentral 10p to 292p.

Shares of Viking Oil, already the subject of an offer from Linde of Germany, were suspended at 930p pending an announcement which most thought was likely to be a counter-bid. Caledonian Offshore rose against the trend 10p to 230p and Charterhouse, after press comment, gained 2p to 77p, but Celtic Basin eased 10p to 220p.

Companies with oil-related interests also retreated, with Cawoods 4p lower at 370p and Imperial Continental Gas down 22p to 748p.

Shares of W & E Turner were suspended at 49p pending an announcement, as were Bishopton Property at 41p.

The attempt to turn Royco Group into a private company appears to have failed yesterday, and the shares retreated 2p to 451p.

Speculative interest provided firm features in such shares as Hambleton, which rose 16p to 300p, and Hambleton at 220p.

Electricals were in a rather gloom mood as fears that Decca shareholders would accept the cash alternative convinced this pushed Racial down another 3p to 211p, only 11p above the level at which the cash offer becomes worth more than the share alternative. Decca improved 3p to 613p, with the 'A' unchanged at 512p while Status held firm at 56p.

**Latest results**

Company	Sales £m	Profits £m	Earnings per share	Div pence	Fav date	Year's total
Armitage (F)	6.1(5.8)	1.2(1.5)	55.3(42.6)	5.0(—)	—	7.5(—)
Cornell Dresses (F)	2.0(1.9)	0.10(0.12)	2.5(2.6)	0.8(0.08)	—	—(—)
First Guernsey Sets	—(—)	0.03(0.01)	(—)	4.5(3.5)	13/5	—(—)
J. Jarvis (I)	11.7(9.5)	3.0(2.2)	3.3(2.2)	3/4	—	—(—)
Manganese Bronze (I)	13.6(15.4)	3.0(2.5)	3.8(3.0)	2.25(1.75)	19/5	3.75(3.0)
Marchant (F)	—(—)	0.25(0.17)	2.5(2.2)	0.8(0.75)	10/4	—(—)
McLaren (I)	—(—)	1.7(1.0)	2.05(1.00)	2.1(3.5)	5/5	3.3(2.3)
Parker Knoll (I)	15.2(16.9)	7.14(14.63)	8.6(19.72)	3.12(2.99)	24/4	—(—)
Rolls-Royce Mts (F)	138(152)	0.38(0.26)	7.4(6.2)	(—)	—	—(—)
Joseph Stocks (I)	23.2(22.3)	—(—)	—(—)	—(—)	—	—(—)

Dividends in this table are shown per unit of tax-free per share. Elsewhere in Business News dividends are shown on a gross basis. To establish gross multiply the net dividend by 1.425. Profits are shown pre-tax and earnings are net.

**Muirhead chief cuts stake**

Sir Raymond Brown, chairman and managing director of electronics group, Muirhead, has reduced his personal stake in the company from 6.2 to 4.1 per cent.

He announced yesterday that he has sold 200,000 shares and exercised an option to acquire a nearly 16,000, giving him a stake of 343,342 shares.

The group, now 23 per cent-

**Briefly****Business appointments****Directors named for Staveley**

Mr M. R. B. Gatenby and Mr J. A. Harper are now directors of Staveley Industries.

Mr Roy Tazzyman has been made financial director of Loewy-Robertson. He also becomes financial director of the Loewy-Wrightson Group.

Mr Lewis Bowring, a former divisional manager of the National Westminster Bank, has become a director of the Woolwich Equitable Building Society.

Mr P. Thompson will be joining the partnership of Rowe & Pitman on April 11, and Mr J. D. W. Stow will be joining them.

Mr Alan Crichton has become managing director of Vosper Private in succession to Mr Robert Du Cane who is retiring from the Singapore company at the end of April to return to Europe.

Mr A. H. Bolton has been made managing director and Mr Anthony M. Morris has been appointed managing director of Leslie & Godwin Aviation.

Mr F. J. Oxlade has become managing director of Leslie & Godwin Contractors (Overseas) while Mr G. Lewis has joined the group as a director of Leslie & Godwin International and also as vice-president of Frank B. Hill Overseas.

Mr Steve Burns is to retire as managing director of William Hill Organization, on January 31 1981.

At the end of the company's current financial year, he will be invited to continue as a non-executive director.

Mr D. S. Mackay has been appointed managing director with Mr Burns.

Mr A. J. Kelley has been ap-

pointed managing director of Balfour Beatty Properties.

Mr G. A. Bannister has been ap-

pointed managing director of

Turner's board members and their families hold more than 50 per cent of shares, while Pearl Assurance holds 5.02 per cent and Magness Nominees holds 5.02 per cent.

In the first half to June 30 1979, the group made trading profit of £475,000 compared with £278,000 in the previous year.

Pretax profit for 1978 amounted to £1.3m on £12m turnover.

A further announcement is expected within 24 hours on the bid which was described as one of the best kept recent take-over secrets as the share price was unchanged in the preceding two weeks before the suspension was requested, despite a flurry of activity over other speculative stocks.

Capitalised at about £5m.

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## FINANCIAL NEWS AND MARKET REPORTS

## Linde raises its dividend

Linde AG recorded net profit after tax of Dm77.7m in 1979, against Dm70m in 1978, and raised its dividend to Dm9 from Dm8, the first increase since 1975.

Managing board chairman Herr Hans Meinhart said domestic group turnover was 15.7 per cent higher in the first two months of 1980 than in the same period a year ago, while "new orders" had risen 4.9 per cent and the order book stood 8 per cent higher.

Herr Meinhart said the two-or-seven rights issue announced

## International

at the end of January, to raise Dm136m was "approximately to fund capital investment of about Dm150m in 1980."

The Dm10m of authorized but unused capital remaining after this rights issue would be allowed to lapse and authorization from shareholders would be sought for a further Dm50m of capital by mid-1985, he said.

## Cigno hotel chain pushes profits up by 45pc

Cigno Hotels SPA, Italy's leading hotel chain, says its net profit rose by 49 per cent in 1979 on a turnover gain of 30 per cent.

Earnings rose to 2,571 ha lire last year from 1,727 ha lire in 1978. The company said after a board meeting, Turnover climbed to more than 650 lire from 400 lire in the last year.

The hefty profit confirmed the turnaround achieved in 1977, when Cigno reported a small profit after several years of losses. Improved profitability was attributed to the restructuring of

On turnover of more than Dm1,000m from Dm1,830m in 1978, earnings per share were Dm3.15.

Depreciation was Dm97.3m (Dm89.6m in 1978). Domestic group interest payments were Dm2.5m, Dm2.6m, and Dm1.4m from interest, Dm47.6m (Dm42.4m).

Domestic group incoming orders were Dm2,120m in 1979 (Dm2,000m) and the order book at year-end was Dm2,700m (Dm2,400m).

Herr Meinhart said he expected 1980 results to be satisfactory.

## Joint investment

Kuwait and Malaysia plan to set up a joint investment company with a capital of 250m ringgits, the Kuwaiti finance ministry said.

The company would be 48 per cent owned by Kuwait and 52 per cent by Malaysia. It would be involved in a variety of investment, property, food and industry projects.

An agreement was signed during a visit in Kuwait by Malaysia's finance minister Tengku Razaleigh Hamzah.

## Japan's coupon boost

Japan's finance ministry has decided to boost the coupon rates of government-guaranteed bonds and local public bonds for March issues.

Ministry officials said the rates on those bonds have been increased to 8.1 per cent a year up 0.3 percentage point from the previous rates.

## EBI placement

The European Investment Bank is making a Dm100m, eight-year private placement for the parent, Hoechst AG, rose 14 per cent to Dm10,700m, or 9.5 billion marks. Prices rose 5.4 per cent and volume 3.6 per cent.

Hoechst AG recorded a pre-tax profit of Dm307m in 1979, up 27.6 per cent from 1978.

A turnover decrease was the plant construction unit.

Profit figures for 1979 have not yet been calculated for the Hoechst group.

Turnover for the parent, Hoechst AG, rose 14 per cent to Dm10,700m, or 9.5 billion marks. Prices rose 5.4 per cent and volume 3.6 per cent.

The issue is managed by Deutsche Girozentrale-Deutsche Kommissionsbank and initial market reaction to the placement is positive, despite the continuing weakness of the mark-denominated Eurobond sector, the sources added.

## BTR South Africa

Turnover for BTR South Africa for the 13 months to December 24, 1979, was R52.6m (£51.8m). Pre-tax profit was R1.5m (£1.7m) after tax.

The new shares will rank with existing issued shares. Quotation in Amsterdam will be in the form of continental depositary receipts, each for 10 shares, and will begin on March 20.

Profits per share were 49.7 cents, an increase of 54 per cent. The board said they were confident that the group would advance still further in the future.

## Hoechst dividend hopes

Hoechst AG expects to be able to pay a dividend of Dm7 a share in 1979, up from Dm5 in 1978.

The company said that world-wide turnover rose 11.1 per cent to Dm26,870m in 1979, buoyed by strength in the West German economy as well as particularly active business in Western Europe and North America. The only sector post-

ing a turnover decrease was the plant construction unit.

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## Foreign exchange report

The dollar was in renewed demand on foreign exchange markets yesterday closing around its usual level of 1.70c. The yen, with a broad decline of other major currencies, finished the session 1.20 cents lower at 2.2165, compared with 2.2285 on Friday. The trade weighted index on the other hand fell able to recoup 0.67 point, fell at noon, closing unchanged at 71.9.

The reason is that since the offer was made by the private Jersey-based Regro Investment group, indirectly owned by Mr Neil Nadir, chairman of clothes wholesaler Wearwell, the Polly Peck price has tripled from 74p to a nearly 23p.

In the offer document from Wearwell, Mr Zelker says that when the 5p offer was made, the company, which has not paid a dividend since 1975, was experiencing difficult trading conditions and the price was considered fair and reasonable.

But since then the price has risen, and Mr Zelker tells shareholders that now it is unlikely to be in their interest to accept the offer unless and until the price in the stock market falls below the offer price.

Mr Zelker, his wife Sybil and fellow director Mr Derek Hayes, are stuck with 5p for their combined near-three million shares, representing 57 per cent of the group.

**Sterling Spot and Forward**

Interest rates in the United States have been raised again, this time by 0.25 per cent to 10.50% against the dollar, which has moved up 0.25 per cent to 1.7050 against the D-mark, from 1.7050, and made useful gains at the expense of the Swiss franc 1.7050 (1.7150), and the French franc 4.2475 (4.1985). Talk of another rise in the discount rate helped to boost the yen to 247.80 compared with 247.50 previously.

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**Bank Base Rates**

ABN Bank 17% Barclays Bank 17% BCCI Bank 17% Consolidated Crds 17% C. Hoare & Co. 17% Lloyds Bank 17% London Mercantile 17% Midland Bank 17% Nat Westminster 17% Rossminster 17% TSB 17% Williams and Glyn's 17%

\* 7 day deposit on amounts up to £10,000 and under £15,000, up to £25,000, 18% over £25,000 15%.

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## Stock Exchange Prices

## Nervous start to accounts

ACCOUNT DAYS: Dealings began, March 10. Dealings end, March 21. \$ Contango Day, March 24. Settlement Day, March 31.

Forward bargains are permitted on two previous days

1979/80 High Low Stock	Price	Gross Chg'ge	Yield	Yield	1979/80 High Low Company	Price	Gross Chg'ge	Div	Vid	% P/E	1979/80 High Low Company	Price	Gross Chg'ge	Div	Vid	% P/E	1979/80 High Low Company	Price	Gross Chg'ge	Div	Vid	% P/E	1979/80 High Low Company	Price	Gross Chg'ge	Div	Vid	% P/E	
<b>BRITISH FUNDS</b>																													
SHORTS	Treas	94	-	1880	264	1.4	16.61	14.94	1.4	1.3	AAH	123	-	10.6	8.0	8.7	Dunlop Bldgs	92	-	8.0	12.7	114	124	Marchwiel	91	-	18.2	6.1	1.7
92	Fund	93	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	AC Cars	45	-	5.6	5.1	15.4	Bursopipe Ind	92	-	4.2	12.5	114	125	Thorn Electr	91	-	1.6	2.6	1.4
93	Fund	92	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	AG Research	45	-	5.6	5.1	15.4	Burnside Rides	92	-	4.2	12.5	114	125	Thurso Elect	91	-	2.6	2.6	1.4
94	Fund	91	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	Cmtr Ind Prod	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Tilbury Corp	91	-	2.6	2.6	1.4
95	Fund	90	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titantic Ind Prods	91	-	2.6	2.6	1.4
96	Fund	89	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titan Corp	91	-	2.6	2.6	1.4
97	Fund	88	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titan Corp	91	-	2.6	2.6	1.4
98	Fund	87	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titan Corp	91	-	2.6	2.6	1.4
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104	Fund	81	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titan Corp	91	-	2.6	2.6	1.4
105	Fund	80	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titan Corp	91	-	2.6	2.6	1.4
106	Fund	79	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titan Corp	91	-	2.6	2.6	1.4
107	Fund	78	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titan Corp	91	-	2.6	2.6	1.4
108	Fund	77	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titan Corp	91	-	2.6	2.6	1.4
109	Fund	76	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titan Corp	91	-	2.6	2.6	1.4
110	Fund	75	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titan Corp	91	-	2.6	2.6	1.4
111	Fund	74	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titan Corp	91	-	2.6	2.6	1.4
112	Fund	73	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titan Corp	91	-	2.6	2.6	1.4
113	Fund	72	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titan Corp	91	-	2.6	2.6	1.4
114	Fund	71	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titan Corp	91	-	2.6	2.6	1.4
115	Fund	70	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titan Corp	91	-	2.6	2.6	1.4
116	Fund	69	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titan Corp	91	-	2.6	2.6	1.4
117	Fund	68	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titan Corp	91	-	2.6	2.6	1.4
118	Fund	67	-	1973-80	264	1.4	1.32	1.32	1.4	1.4	CFV Holdings	175	-	10.3	9.4	1.4	Cadence Ind	92	-	4.2	12.5	114	125	Titan Corp	91	-	2.6	2.6	1.4



# Salerooms and Antiques

## Sotheby's

FOUNDED 1744

**Sotheby Parke-Bernet & Co.**  
34-35 New Bond Street, London W1A 2AA  
Telephone: (01) 493 8080

Tuesday 11th March at 10.30 a.m.  
**CONTINENTAL POTTERY AND PORCELAIN**  
Cat. (59 illus.) £2.75

Tuesday 11th March at 2.30 p.m.  
**IMPORTANT MAJOLICA AND BRUSSELS FAIENCE** Cat. (53 illus.) £2.25

Wednesday 12th March at 11 a.m.  
**17TH, 18TH AND 19TH CENTURY BRITISH PAINTINGS** Cat. (132 illus.) £6.25

Thursday 13th March at 11 a.m.  
**ENGLISH AND FOREIGN SILVER AND PLATE** Cat. (122 illus.) £5

Thursday 13th March at 2.30 p.m.  
**BALLET AND THEATRICAL MATERIAL**

An Indian carved and painted wood figure of a horse, early 19th century, 99 cm. long.

Friday 14th March at 10 a.m.  
at the Royal Watercolour Society Galleria,  
26 Conduit Street, W1

**ORIENTAL RUGS AND CARPETS**

**CONTINENTAL FURNITURE, WORKS OF ART AND TEXTILES** Cat. (59 illus.) £2.75

Monday 17th March at 2.30 p.m.  
at the Royal Watercolour Society Galleria,  
26 Conduit Street, W1

**PRE-COLUMBIAN, AMERICAN INDIAN, OCEANIC AND AFRICAN ART** Cat. (74 illus.) £5.75

Monday 17th March and following day at 11 a.m.  
**PRINTED BOOKS** Cat. £1.50

Tuesday 18th March at 10.30 a.m.  
**CHINESE EXPORT PORCELAIN**

Telephone: (20) 24215/6

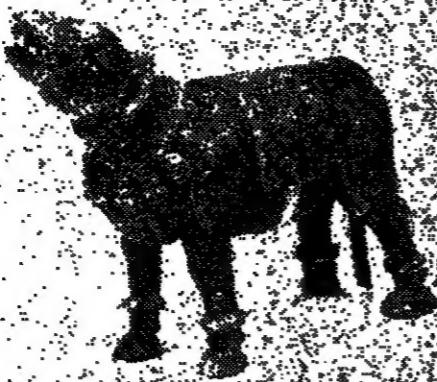
Monday 24th March and following eight days at 10.30 a.m.  
and 2 p.m. (excluding Saturday 26th March and

Sunday 30th March)

**GENERAL SALE** Illus. Cat. £2

Catalogues may be purchased at our salerooms or by post from 2 Merton Road, London SW6 1RG. Telephone: (01) 501 3173.

Other salerooms and offices: Chancery Lane (01) 405 7238; Bournemouth (020) 29442/6; Cambridge (0223) 67624/5; Cheltenham (0242) 570300; Chester (0244) 48833; Dublin (0001) 789308; Edinburgh (031) 226 7201; Harrogate (0423) 507466; Taunton (0823) 53442



### Sotheby's Belgravia

19 Motcomb Street, London SW1X 8LB

Telephone: (01) 235 4311

**WEDNESDAY 12TH MARCH AT 11 a.m.** ENGLISH FURNITURE, WORKS OF ART; ORIENTAL RUGS AND CARPETS

and at 11 a.m.

**CONTINENTAL FURNITURE, WORKS OF ART AND TEXTILES** Cat. (59 illus.) £2.75

Monday 17th March at 2.30 p.m.

at the Royal Watercolour Society Galleria,

26 Conduit Street, W1

**PRE-COLUMBIAN, AMERICAN INDIAN, OCEANIC AND AFRICAN ART** Cat. (74 illus.) £5.75

Monday 17th March and following day at 11 a.m.

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### Sotheby Bearne

Rainbow, Torquay, Devon TQ9 5TG

Telephone: (0803) 216277

Tuesday 11th March at 10 a.m.  
at 228 Higher Union Street, Torquay

**WORKS OF ART** Cat. £x

Tuesday 11th March at 2.15 p.m.  
at 228 Higher Union Street, Torquay

**18TH AND 19TH CENTURY FURNITURE** Cat. £x

Wednesday 12th March at 10.30 a.m.  
at Rainbow, Aeone Road, Torquay

**CLOCKS, WATCHES AND COLLECTORS' ITEMS** Cat. £x

Tuesday 18th March at 10 a.m.  
at 3 Warren Road, Torquay

**CLOCKS, WATCHES AND COLLECTORS' ITEMS** Cat. £x

Tuesday 18th March at 2.15 p.m.  
at 3 Warren Road, Torquay

**18TH AND 19TH CENTURY FURNITURE** Cat. £x

Wednesday 19th March at 2.15 p.m.  
at Rainbow, Aeone Road, Torquay

**FINE ENGLISH AND CONTINENTAL FURNITURE** Cat. £x

Tuesday 25th March at 10 a.m.  
at 228 Higher Union Street, Torquay

**SILVER, INCLUDING SHEFFIELD AND ELECTROPLATE** Cat. £x

Tuesday 25th March at 2.15 p.m.  
at 228 Higher Union Street, Torquay

**SILVER, INCLUDING SHEFFIELD AND ELECTROPLATE** Cat. £x

Tuesday 25th March at 10 a.m.  
at 228 Higher Union Street, Torquay

**ART DECO, ORIENTAL CERAMICS** Cat. £x

Tuesday 25th March at 10.30 a.m. and 2.30 p.m.  
COINS, STAMPS AND CIGARETTE CARDS, WEAPONS AND MILITARIA

Wednesday 26th March at 10.30 a.m. and 2.30 p.m.  
GEORGIAN AND VICTORIAN FURNITURE, EASTERN CARPETS AND RUGS

Wednesday 26th March at 10.30 a.m. and 2.30 p.m.  
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